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Financial Report
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Remuneration Report

Annual Report 2018

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The Swiss leader in online banking
www.swissquote.com

Key figures

	2018	2017	2016	2015	2014
Number of accounts	329,100	309,286	302,775	231,327	221,922
% change	6.4%	2.2%	30.9%	4.2%	2.6%
Assets under custody in CHFm ¹	22,983	23,240	17,864	11,992	11,562
% change	-1.1%	30.1%	49.0%	3.7%	14.7%
Client assets in CHFm ²	23,822	24,112	18,557	11,992	11,562
% change	-1.2%	29.9%	54.7%	3.7%	14.7%
Employees	662	593	550	524	532
% change	11.6%	7.8%	5.0%	-1.5%	4.9%

¹ Including cash deposited by clients.

² Including assets that are not held for custody purposes, but for which the technology of the Group gives clients access to the stock market and/or that are managed by Swissquote.

	2018	2017	2016	2015	2014
in CHF thousand, except where indicated					
Operating income ¹	214,524	187,756	150,245	146,622	145,524
% change	14.3%	25.0%	2.5%	0.8%	16.5%
Operating expenses	160,763	141,974	127,035	144,684	117,304
% change	13.2%	11.8%	-12.2%	23.3%	5.1%
Operating profit	53,761	45,782	23,210	1,938	28,220
% change	17.4%	97.3%	1097.6%	-93.1%	112.4%
Operating profit margin [%]	25.1%	24.4%	15.4%	1.3%	19.4%
Net profit	44,603	39,185	20,753	2,075	23,521
% change	13.8%	88.8%	900.1%	-91.2%	101.8%
Net profit margin [%]	20.8%	20.9%	13.8%	1.4%	16.2%
Total equity	352,221	295,148	280,834	267,670	274,362
% change	19.3%	5.1%	4.9%	-2.4%	10.7%
% of equity/total assets	6.5%	5.8%	7.1%	7.2%	7.4%
Number of shares (units)	15,328,170	15,328,170	15,328,170	15,328,170	15,328,170
% change	-	-	-	-	4.7%
Capital ratio (%)	29.0%	26.1%	24.5%	22.0%	23.3%

¹ Including credit loss expense in 2018.

25.1%

Operating profit margin

45.25CHF

Swissquote stock price
as at 31 December 2018

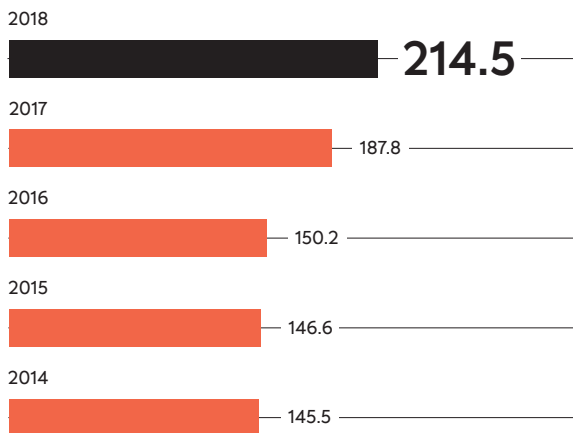
29.0%

Capital ratio

Key figures

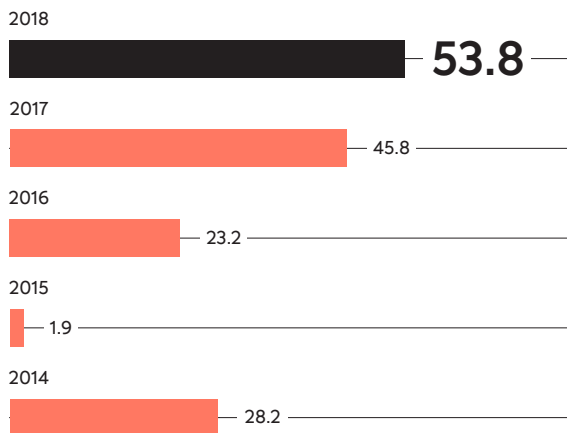
Operating income

in CHFm



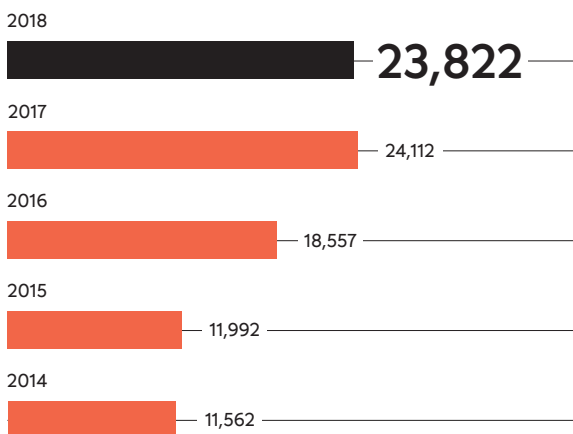
Operating profit

in CHFm

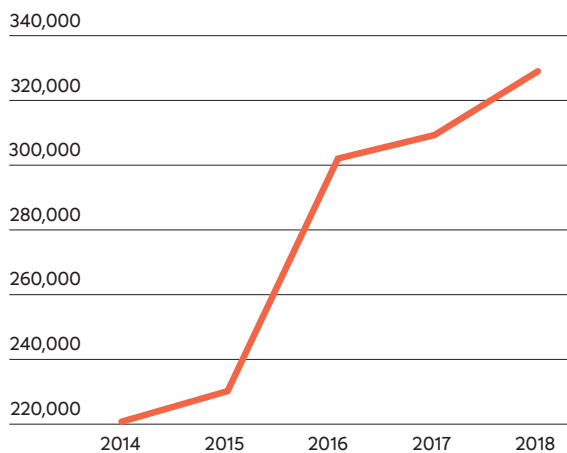


Client assets

in CHFm



Number of accounts



214.5m CHF

Operating income
(including credit loss
expense)

17.4%

Operating profit increase
from CHF 45.8 million
(previous year)
to CHF 53.8 million

23.8bn CHF

Client assets

Swissquote share

Stock market trading

The registered shares, each with a nominal value of CHF 0.20, are listed on SIX Swiss Exchange under securities number 1067586 and ISIN CH0010675863. Their ticker symbols are: SQN (Swissquote); SQZ.S (Reuters); SQNSW (Bloomberg); SQN (Telekurs).

Development of stock market share price 2014–2018



Development of stock market share price January to December 2018



Swissquote share

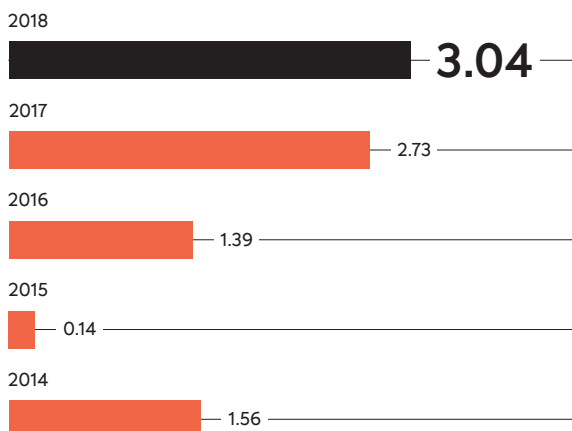
	2018	2017	2016	2015	2014
Share price in CHF					
High	75.80	38.55	28.90	32.00	40.10
Low	38.20	23.30	21.50	20.55	28.00
31 December	45.25	38.15	23.85	25.25	31.20
Market capitalisation in CHF million					
High	1,161.9	590.9	443.0	490.5	614.7
Low	585.5	357.1	329.6	315.0	429.2
31 December	693.6	584.8	365.6	387.0	478.2
Share data in CHF					
Operating income ¹ per share	14.64	13.09	10.09	9.83	9.66
Net profit per share	3.04	2.73	1.39	0.14	1.56
Equity per share	22.98	19.26	18.32	17.46	17.90
Dividend per share	1.00 ²	0.86	0.13	–	–
Other pay out per share	– ²	0.04	0.47	0.60	0.60

¹ Including credit loss expense in 2018.

² Proposal of the Board of Directors.

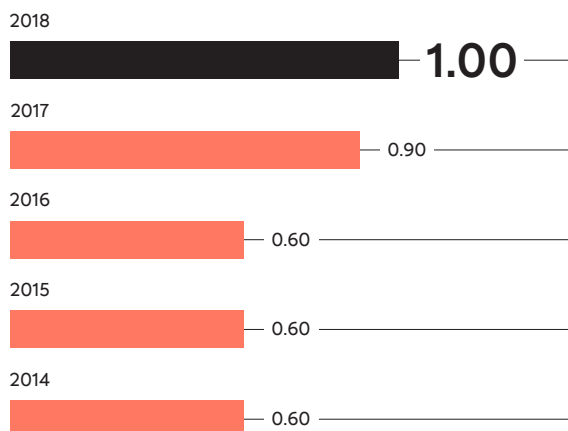
Net profit per share

in CHF



Payout per share

in CHF



Report to the shareholders

Dear shareholders,

In 2018, Swissquote posted record figures in absolute terms compared to the previous year. Operating income rose by 14.3 percent to CHF 214.5 million (including credit loss expense), while net profit rose by 13.8 percent to CHF 44.6 million. The net new money inflow was up by 14.8 percent at CHF 3.115 billion. Total equity increased by 19.3 percent to CHF 352.2 million.

In addition, the value of Swissquote shares increased by 18.6 percent in 2018. The share price stood at CHF 45.25 at the end of the year.

Swissquote is determined to further expand its position as the largest and leading digital bank in Switzerland in 2019. It will therefore be channelling further investment into innovative fintech solutions and marketing activities. Furthermore, the purchase agreement for the Luxembourg-based bank Internaxx for the sum of EUR 27.7 million will take effect in 2019.

Revenues surpass the CHF 200 million mark for the first time

Operating revenues¹ rose by 16.2 percent to CHF 225.4 million (CHF 194.0 million). This figure was reduced by negative interest rates (-CHF 9.0 million) and unrealised fair value (-CHF 1.9 million), resulting in a 14.3 percent increase in **operating income**² to CHF 214.5 million (CHF 187.8 million). With one exception, all four business areas contributed to the record result.

Net fee & commission income rose on the back of higher transactions (11.9 compared to 11.0 transactions per year/client) by 16.8 percent to CHF 99.5 million (CHF 85.2 million). Successful trading in derivative products via Swiss DOTS and trading in cryptocurrencies both contributed to the good result.

Net eForex income rose by 7.7 percent to CHF 71.8 million (CHF 66.7 million). This growth was attributable to the large number of new clients (+15.4 percent to 47,972), the increase in total client assets (+11.0 percent to CHF 365.2 million) and a higher volume of transactions (+8.2 percent to USD 1.180 billion).

Net interest income increased sharply as a result of the steady rise in short-term interest rates in the US and the growing volume of client assets in foreign currencies.

By contrast, **net trading income** (currency trading excluding eForex) declined slightly by 6.5 percent to CHF 20.9 million (CHF 22.3 million).

Further increase in profitability

At CHF 160.8 million, **operating expenses** were 13.2 percent higher than the previous year (CHF 142.0 million). This rise in expenditure was due above all to persistently high investment in technology, marketing and employees, with headcount rising by 69 to 662.

While operating expenses rose by CHF 18.8 million, **operating income** rose by CHF 26.8 million. In keeping with this expenditure/income development, all profit figures advanced sharply: **operating profit** was up by 17.4 percent to CHF 53.8 million (CHF 45.8 million) and the operating profit margin rose to 25.1 percent (24.4 percent), while **net profit** increased by 13.8 percent to CHF 44.6 million (CHF 39.2 million) and the net profit margin remained stable at 20.8 percent (20.9 percent).

The **capital ratio** amounted to 29.0 percent (26.1 percent). Accordingly, Swissquote remains one of Switzerland's best-financed banks.

Total equity increased by 19.3 percent to CHF 352.2 million (CHF 295.1 million). Of this amount, EUR 27.7 million will be withdrawn as the purchase price for Luxembourg-based Internaxx Bank, which was acquired in August 2018. The purchase agreement should take effect before the end of the first quarter of 2019, following approval of the transaction by the Luxembourg and European supervisory authorities.

¹ Operating revenues exclude cost of negative interest rates (CHF 9.0 million) and unrealised fair value impact (CHF 1.9 million).

² Including credit loss expense.

Report to the shareholders

High new money inflow of more than CHF 3 billion

Despite a high **net new money inflow** of CHF 3.115 billion (CHF 2.714 billion), **client assets** declined slightly by 1.2 percent to CHF 23.822 billion (CHF 24.112 billion) as a result of general market developments. As at the end of 2018, clients held assets of CHF 22.959 billion (-0.1 percent) in trading accounts, CHF 306.3 million (-49.0 percent) in saving accounts, CHF 191.7 million (-5.6 percent) in Robo-Advisory accounts and CHF 365.2 million (+11.0 percent) in eForex accounts.

The **total number of accounts** grew by 19,814 (+6.4 percent) to 329,100 (309,286). The breakdown of accounts is as follows: 256,565 trading accounts (+8.3 percent), 21,831 saving accounts (-24.6 percent), 2,732 Robo-Advisory accounts (+43.9 percent) and 47,972 eForex accounts (+15.4 percent).

Redesigned platform for Robo-Advisory

The bank's Robo-Advisory platform was completely overhauled in 2018 and now has an even more user-friendly design. In addition, the investment universe was expanded further with the inclusion of cryptocurrencies as an additional optional asset class. This is designed to further consolidate Swissquote's pioneering position in the Robo-Advisory market.

Pioneering role in business with cryptocurrencies confirmed

Back in mid-2017, Swissquote became the first European online bank to offer its clients the option of investing and trading in cryptocurrencies in either EUR or USD. Clients invest and trade in cryptocurrencies through their normal Swissquote trading accounts, just as they would in traditional currencies, equities or funds.

Swissquote strengthened its pioneering role in the business with cryptocurrencies in 2018, becoming the first bank to offer so-called initial coin offerings (ICOs).

In order to establish standards for the use of blockchain technology in the capital markets, Lenz & Staehelin, Switzerland's largest law firm, Swissquote Bank, market leader

in online banking, and Temenos, leading provider of banking software, established the Capital Markets and Technology Association (CMTA) in 2018. Marc Bürki, CEO of Swissquote, commented as follows on the bank's involvement in this joint venture: "The interaction of regulatory parameters in Switzerland with the emergence of new technologies is making it easier for companies to distribute their securities and raise capital, and for investors to acquire and trade these assets. We are pleased to be participating in this project, which opens up opportunities for companies in the market as a whole."

Unique multi-currency credit card

In June, Swissquote launched a unique multi-currency credit card. Unlike a traditional credit card, this allows the holder to execute purchases in twelve currencies. These are settled directly in the foreign currency without any conversion or foreign currency charges being levied.

Acquisition of Luxembourg-based Internaxx Bank S.A.

In August, Swissquote announced the purchase of Internaxx Bank. The purchase agreement with Interactive Investor Limited (predominantly controlled by J.C. Flowers & Co.) will take effect after the approval of the transaction by the Luxembourg and European supervisory authorities – which is expected to be issued by the end of the first quarter of 2019. The EUR 27.7 million purchase price includes goodwill of 25 percent and is being fully financed from equity capital.

The acquisition of Internaxx Bank secures for Swissquote unrestricted access to European markets, which is of particular importance in the context of the UK's impending departure from the EU (Brexit). Internaxx clients are primarily international investors and expats who want online access to international investments combined with the security of a European bank. In the future they will benefit from the even broader range of products and services offered by Swissquote.


Report to the shareholders

Exchanging francs for diamond tokens

Swissquote is the first bank in the world to offer its clients the opportunity to participate in initial coin offerings (ICOs). Clients can purchase tokens with Swiss francs directly via their Swissquote account, and these tokens can then be held with Swissquote. The first ICO is being launched by the start-up company LakeDiamond, a spin-off of the Swiss Federal Institute of Technology in Lausanne (EPFL). The company in question produces artificial diamonds for industrial applications such as lasers, microelectronics and watch movements.

New appointment to Swissquote's Board of Directors

The Annual General Meeting of 4 May 2018 elected Dr. Monica Dell'Anna, Member of the Board at NZZ-Mediengruppe AG and Head of Products since January 2019 (previously Head of the Business Media division), as a new member of the Board of Directors. She was previously a member of the Group Executive Board of BKW AG, and also worked for Swisscom for more than a decade in various management functions. In the person of Monica Dell'Anna, the Board of Directors has acquired an experienced, entrepreneurial individual with proven expertise in digital transformation processes.



Mario Fontana
Chairman of the Board

Distribution of profit to shareholders

In light of the very good development of business, the Board of Directors is proposing that the Annual General Meeting of Swissquote Group Holding Ltd of 10 May 2019 distributes a dividend of CHF 1.00 per share (CHF 0.90) to shareholders.

Acknowledgements

On behalf of the Board of Directors and Executive Management, we would like to thank our clients, who, by actively using our platform and providing a wide spectrum of informed feedback, are making a key contribution to Swissquote's business success and our long-term security, solidity and growth. We attach great importance to their suggestions and requests as well as their criticism, all of which help to drive us forward. Our thanks are also due to our shareholders for the trust they have placed in our company as well as to all our employees for their personal commitment and willingness to achieve the exceptional, time and again. And finally, we also owe a debt of gratitude to our cooperation partners for their unfailing expertise and support in helping us grow our business.



Marc Bürki
Chief Executive Officer

Financial Report 2018

Content

Consolidated financial statements

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Consolidated statement of financial positions

in CHF	Notes	31 December 2018	31 December 2017
Assets			
Cash and balances with central bank	1	3,612,172,487	3,517,110,596
Treasury bills and other eligible bills	1	346,119,999	259,850,000
Due from banks	1/4	657,388,308	425,399,549
Derivative financial instruments	2	57,469,850	72,390,700
Trading assets	3	2,791,490	8,251,045
Loans	4	271,188,031	278,589,147
Investment securities	5	318,298,080	384,884,309
Deferred income tax assets	12	1,610,155	1,297,620
Intangible assets	6	40,111,469	40,288,690
Information technology systems	7	51,431,690	44,937,871
Property, plant and equipment	8	59,034,567	61,572,383
Other assets	9	31,872,115	21,217,357
Total assets		5,449,488,241	5,115,789,267
Liabilities and equity			
Liabilities			
Deposits from banks	1	209,204,815	170,984,155
Derivative financial instruments	2	35,752,201	24,111,177
Due to customers	10	4,782,694,956	4,566,383,437
Other liabilities	11	59,272,495	50,280,159
Current income tax liabilities	12	4,802,642	5,310,652
Deferred tax liabilities	12	940,070	1,558,476
Provisions	13	4,600,527	2,012,911
Total liabilities		5,097,267,706	4,820,640,967
Equity			
Ordinary shares	15.1	3,065,634	3,065,634
Share premium		51,630,459	35,299,313
Share option reserve	15.2	1,265,122	1,482,727
Other reserve	15.3	(6,487,147)	(2,375,800)
Treasury shares	15.4	(16,723,797)	(29,318,059)
Retained earnings	15.5	319,470,264	286,994,485
Total equity		352,220,535	295,148,300
Total liabilities and equity		5,449,488,241	5,115,789,267

The notes on pages 16 to 109 are an integral part of these financial statements

Consolidated income statement

	Notes	2018	2017
in CHF			
Fee and commission income	16	110,014,177	96,127,958
Fee and commission expense	16	(10,500,492)	(10,923,893)
Net fee and commission income		99,513,685	85,204,065
Interest income	17	14,005,935	13,428,203
Interest expense (incl. negative interests on assets)	17	(25,748,526)	(19,178,099)
Other interest income	17	36,233,674	18,598,423
Other interest expense	17	(319,661)	(613,900)
Net interest income		24,171,422	12,234,627
Net trading income	18	99,355,508	90,316,997
Operating income		223,040,615	187,755,689
Credit loss expense	18	(8,516,652)	N.A. ¹
Operating expenses	19	(160,762,973)	(141,973,676)
Operating profit		53,760,990	45,782,013
Income tax expense	12	(9,157,758)	(6,597,067)
Net profit		44,603,232	39,184,946
Share information			
Earnings per share	20	3.04	2.73
Diluted earnings per share	20	3.02	2.73
Weighted average number of shares	20	14,654,341	14,341,106

¹ No comparative figures due to initial application of IFRS 9. Reference is made to Section IIIa.

The notes on pages 16 to 109 are an integral part of these financial statements

Consolidated statement of comprehensive income

in CHF	Notes	2018	2017
Net profit		44,603,232	39,184,946
Other comprehensive income:			
Gains/losses recognised directly in equity			
Items that may be reclassified to the income statement			
Investment securities carried at fair value (available-for-sale):			
Net unrealised gains/losses	5	N.A. ¹	151,342
Net realised gains/losses reclassified to the income statement from equity	5/18	N.A. ¹	(363,648)
Income tax effect		N.A. ¹	38,215
Investment securities measured at fair value through other comprehensive income (FVOCI)			
Net unrealised gains/losses and changes in expected credit loss		(911,880)	N.A. ¹
Net realised gains/losses reclassified to the income statement from equity		(58,622)	N.A. ¹
Income tax effect		135,871	N.A. ¹
Currency translation differences	15.3	(397,178)	145,208
Total other comprehensive income that may be reclassified to the income statement		(1,231,809)	(28,883)
Items that will not be reclassified to the income statement			
Investment securities measured at fair value through other comprehensive income (FVOCI equities):			
Net unrealised gains/losses		10,175	N.A. ¹
Income tax effect		(1,425)	N.A. ¹
Defined benefit obligation:			
Remeasurement	14b	(2,567,000)	(1,147,000)
Income tax effect		359,380	206,460
Land and building:			
Revaluation		N.A. ¹	126,918
Income tax effect		N.A. ¹	(22,845)
Total other comprehensive income that will not be reclassified to the income statement		(2,198,870)	(836,467)
Other comprehensive income for the period (net of tax)		(3,430,679)	(865,350)
Total comprehensive income for the period		41,172,553	38,319,596

¹ No current/comparative figures due to initial application of IFRS 9 or changes in accounting policies. Reference is made to Section IIIa and Section IV.

The notes on pages 16 to 109 are an integral part of these financial statements

Consolidated statement of changes in equity

	Notes	Ordinary shares	Share premium	Share option reserve	Other reserve	Treasury shares	Retained earnings	Total
in CHF								
Balance as at 1 January 2018		3,065,634	35,299,313	1,482,727	(2,375,800)	(29,318,059)	286,994,485	295,148,300
Initial application of IFRS 9		–	–	–	461,029	–	(852,566)	(391,537)
Changes in accounting policies	8	–	–	–	(1,141,697)	–	–	(1,141,697)
Restated balance as at 1 January 2018		3,065,634	35,299,313	1,482,727	(3,056,468)	(29,318,059)	286,141,919	293,615,066
Net profit of the period		–	–	–	–	–	44,603,232	44,603,232
Investment securities FVOCI & FVOCI equities	5/18	–	–	–	(960,327)	–	–	(960,327)
Remeasurement of defined benefit obligation	14b	–	–	–	(2,567,000)	–	–	(2,567,000)
Income tax effect (aggregated)		–	–	–	493,826	–	–	493,826
Currency translation differences	15.3	–	–	–	(397,178)	–	–	(397,178)
Other comprehensive income for the period		–	–	–	(3,430,679)	–	44,603,232	41,172,553
Dividend and reimbursement from reserves	15.5	–	(581,580)	–	–	–	(12,503,964)	(13,085,544)
Transaction costs		–	–	–	–	–	–	–
Employee stock option plan:								
Amortisation of services	15.2	–	–	1,011,472	–	–	–	1,011,472
Stock options exercised, lapsed or forfeited	15.2	–	–	(1,229,077)	–	–	1,229,077	–
Treasury shares:								
Purchase	15.4	–	–	–	–	(8,810,991)	–	(8,810,991)
Sale/remittance	15.4	–	16,912,726	–	–	21,405,253	–	38,317,979
Balance as at 31 December 2018		3,065,634	51,630,459	1,265,122	(6,487,147)	(16,723,797)	319,470,264	352,220,535

The notes on pages 16 to 109 are an integral part of these financial statements

Consolidated statement of changes in equity (continued)

	Notes	Ordinary shares	Share premium	Share option reserve	Other reserve	Treasury shares	Retained earnings	Total
in CHF								
Balance as at 1 January 2017		3,065,634	42,585,616	1,968,928	(1,510,450)	(13,991,184)	248,715,920	280,834,464
Net profit of the period		–	–	–	–	–	39,184,946	39,184,946
Investment securities carried at fair value (available-for-sale)	5/18	–	–	–	(212,306)	–	–	(212,306)
Remeasurement of defined benefit obligation	14b	–	–	–	(1,147,000)	–	–	(1,147,000)
Revaluation of land and building	8	–	–	–	126,918	–	–	126,918
Income tax effect (aggregated)		–	–	–	221,830	–	–	221,830
Currency translation differences	15.3	–	–	–	145,208	–	–	145,208
Other comprehensive income for the period		–	–	–	(865,350)	–	39,184,946	38,319,596
Dividend and reimbursement from reserves	15.5	–	(6,652,002)	–	–	–	(1,839,915)	(8,491,917)
Transaction costs		–	–	–	–	–	(321,634)	(321,634)
Employee stock option plan:								
Amortisation of services	15.2	–	–	768,967	–	–	–	768,967
Stock options exercised, lapsed or forfeited	15.2	–	–	(1,255,168)	–	–	1,255,168	–
Treasury shares:								
Purchase	15.4	–	–	–	–	(22,668,840)	–	(22,668,840)
Sale/remittance	15.4	–	(634,301)	–	–	7,341,965	–	6,707,664
Balance as at 31 December 2017		3,065,634	35,299,313	1,482,727	(2,375,800)	(29,318,059)	286,994,485	295,148,300

The notes on pages 16 to 109 are an integral part of these financial statements

Consolidated statement of cash flows

in CHF	Notes	2018	2017
Cash flow from/(used in) operating activities:			
Fee and commission received		110,575,518	96,522,550
Fee and commission paid		(10,901,083)	(10,280,117)
Interest received		54,725,452	41,122,351
Interest paid		(26,212,789)	(17,590,437)
Net trading income received		100,590,277	88,439,962
Income tax paid/reimbursed		(10,290,543)	8,286,307
Payments to employees		(64,708,501)	(58,232,913)
Payments to suppliers		(59,109,928)	(56,251,408)
Cash flow from operating profit before changes in operating assets and liabilities		94,668,403	92,016,295
Net change in operating assets and liabilities:			
Treasury bills and other eligible bills (above 3 months)	1	(112,367,607)	23,069,950
Due from banks (above 3 months)	1	(46,601,475)	10,524,141
Derivative financial instruments (assets)		14,920,850	(30,874,144)
Trading assets		3,730,878	–
Loans		(2,580,629)	(52,487,020)
Derivative financial instruments (liabilities)		11,641,024	11,387,555
Due to customers		200,647,826	956,786,068
Net cash from operating activities		164,059,270	1,010,422,845
Cash flow from/(used in) investing activities:			
Purchase of property, plant and equipment and information technology systems	7/8	(26,190,704)	(20,108,710)
Proceeds from sale and reimbursement of investment securities	5	227,077,228	306,512,014
Purchase of investment securities	5	(165,450,749)	(145,268,182)
Net cash from investing activities		35,435,775	141,135,122
Cash flow from/(used in) financing activities:			
Purchase of treasury shares		(8,810,991)	(22,668,840)
Sale of treasury shares		37,504,289	5,428,368
Transaction costs		–	(321,634)
Dividend and reimbursement from reserves	15.5	(13,085,544)	(8,491,917)
Net cash from/(used in) financing activities		15,607,754	(26,054,023)
Net increase in cash and cash equivalents		215,102,799	1,125,503,944
Cash and cash equivalents as at 1 January	1	3,927,175,990	2,789,801,452
Exchange difference on cash and cash equivalents		1,803,068	11,870,594
Cash and cash equivalents as at 31 December¹	1	4,144,081,857	3,927,175,990
Cash and cash equivalents:			
Cash and balances with central bank		3,612,172,487	3,517,110,596
Treasury bills and other eligible bills (less than 3 months)		139,598,023	165,650,000
Loans and advances to banks (less than 3 months)		601,516,162	415,399,549
Deposits from banks		(209,204,815)	(170,984,155)
Total as at 31 December¹	1	4,144,081,857	3,927,175,990

¹ CHF 400.5 million and CHF 230.8 million of cash and cash equivalents were restricted as at 31 December 2018 and 31 December 2017, respectively. Refer to Note 1 for more information.

The notes on pages 16 to 109 are an integral part of these financial statements

Notes to the consolidated financial statements

Section I: General information

Swissquote Group Holding Ltd (the "Company") and its consolidated subsidiaries (together the "Group") provide online financial services that mainly consist of the services offered by Swissquote Bank Ltd (the "Bank") through its financial web portal www.swissquote.ch. The foreign subsidiaries that are based in United Arab Emirates (Dubai) and Republic of China (Hong Kong) are responsible for introducing the Group services in their respective markets. The foreign subsidiary that is based in the United Kingdom (London) provides online foreign exchange trading for clients based in the European Union. The foreign subsidiary that is based in Malta (Mriehel) promotes the custody services to investment funds (mainly institutional business) in the European Union.

The Group's headquarters are located in Gland (Canton of Vaud), Switzerland. The operations are located in Switzerland (Gland, Bern and Zurich), the United Arab Emirates (Dubai), the United Kingdom (London), Malta (Mriehel) and the Republic of China (Hong Kong). The Group employed 662 employees (full-time equivalent) at the end of December 2018 (31 December 2017: 593).

The parent company of the Group is Swissquote Group Holding Ltd, which is a limited liability company incorporated in Switzerland. The address of its registered office is: Chemin de la Crétaux 33, CH-1196 Gland. The shares of Swissquote Group Holding Ltd are listed on the Swiss Stock Exchange since 29 May 2000. The ticker is SQN, the security number is 1067586 and the ISIN number is CH0010675863.

The issued share capital as at 31 December 2018 consisted of 15,328,170 ordinary shares of CHF 0.20 nominal value each (2017: 15,328,170 ordinary shares of CHF 0.20 nominal value). There is also a conditional capital and an authorised capital. Details are provided in Note 15.1.

According to the information available to the Group, the shareholders with an interest in the Group above 3% (including stock options) are as follows:

	2018			2017		
	Shares	Options	Total	Shares	Options	Total
Marc Bürki	12.45%	0.10%	12.55%	12.62%	0.10%	12.72%
Paolo Buzzi	12.37%	0.10%	12.47%	12.63%	0.09%	12.72%
PostFinance AG	5.00%	–	5.00%	5.00%	–	5.00%
Basellandschaftliche Kantonalbank	4.77%	–	4.77%	4.77%	–	4.77%
Mario Fontana	4.41%	–	4.41%	4.96%	0.01%	4.97%
JPMorgan Chase & Co.	3.09%	–	3.09%	–	–	–
Janus Henderson Group plc	–	–	–	3.00%	–	3.00%
Treasury shares:						
Swissquote Group Holding Ltd (Note 15.4)			2.95%			6.94%

Except for the above-mentioned shareholders, no other shareholder registered in the share register owns 3% or more of the issued share capital as at 31 December 2018. All shares are freely tradable. SIX Swiss Exchange Regulations however provide that individual shareholdings exceeding 5% (save for, inter alia, certain investment funds) are deemed to be permanent investments and are to be ex-

cluded from the free float. In accordance with SIX Swiss Exchange Regulations, the free float as at 31 December 2018 is 70.18% (2017: 69.75%).

The consolidated financial statements were approved for publication by the Board of Directors on 1 March 2019.

Notes to the consolidated financial statements

Section II: Scope of operations of the Group and reportable segments

The current scope of the operations is the result of a historic development of which key milestones are summarised as follows:

1996

- The Swissquote financial platform is founded. For the first time, private investors can access the real-time prices of all securities traded on the Swiss Stock Exchange for free.

2000

- Swissquote Group Holding Ltd is listed on the Swiss Stock Exchange (symbol: SQN);
- Swissquote Bank Ltd is granted a banking licence.

2001

- Online trading of investment funds;
- Access to the Swiss Stock Exchange (at the time SWX and Virt-X) and to the US NYSE, Nasdaq and AMEX exchanges.

2002

- Takeover of Consors (Switzerland) AG.

2003

- Swissquote takes over the clients of Skandia Bank Switzerland.

2004

- EUWAX, the Stuttgart Stock Exchange trading platform, goes live;
- First off-exchange trading of Bank Vontobel derivative products.

2005

- Launch of the "Value at Risk" asset management tool, the first step towards comprehensive online wealth management;
- Off-exchange trading of all SMI securities;
- Launch of online bond trading.

2006

- Online trading by mobile phone;
- Online trading with the London Stock Exchange and direct trading with the Frankfurt Stock Exchange for derivatives.

2007

- Milan Stock Exchange is the 17th market to go online;
- Full electronic trading on the Eurex derivatives exchange.

2018

- Acquisition of Internaxx Bank SA in Luxembourg to have unrestricted access to the European market (closing in 2019);
- Launch of the multi-currency credit card allowing its holder to execute purchases in twelve currencies;
- First bank worldwide to enable its clients to participate to initial coin offerings (ICOs);

2017

- First online bank to offer trading on five cryptocurrencies: Bitcoin, Bitcoin Cash, Ether, Litecoin and Ripple;
- Expansion into Swiss DOTS with Vontobel as new issuer to complement the existing offering from UBS, Goldman Sachs, Commerzbank and Deutsche Bank;
- Launch of the first virtual reality trading application.

2016

- January: first Swiss bank to launch an Apple TV application;
- February: Swissquote Quant Fund awarded best performing Swiss equity fund by the Thomson Reuters Lipper Fund Award.

2015

- Global partnership with Manchester United, one of the most popular football teams in the world.

2014

- Strategic partnership between Swissquote and PostFinance.

2013

- Takeover of MIG Bank Ltd, one of the leading forex brokers worldwide;
- Swiss DOTS, a new OTC trading service for the derivative products.

2011

- Swissquote and Basellandschaftliche Kantonalbank offer online mortgages.

2010

- Launch of the "ePrivate Banking" magazine;
- New digital asset management service with Swissquote's Robo-Advisor;
- Takeover of Tradejet Ltd;
- Takeover of ACM Advanced Currency Markets Ltd, one of the largest currency traders.

2008

- A new Swissquote forex trading platform goes live;
- Swissquote launches savings accounts.

Notes to the consolidated financial statements

Section II: Scope of operations of the Group and reportable segments

As of 31 December 2018, the Group's operations consisted of:

Providing online securities services (including custody services and cryptocurrencies trading) and Robo-Advisory services (ePrivate Banking) to:

- Self-directed private investors – by means of tools to route the orders to stock exchanges and third-party brokers via the Internet, as well as private investors aiming at having comprehensive investment services (such as tools to assist them in their decision-making);
- Independent asset managers – by means of tools that allow to process grouped orders on behalf of their clients and to allow such clients to have a real-time read access to their account – and to institutional investors;
- Investment funds and other institutional clients;
- Third-party financial institutions under white-label agreements.

Offering access to over-the-counter leveraged foreign exchange trading (leveraged forex or eForex) through in-house technology platform to:

- Retail and institutional customers;
- Money managers;
- Third-party financial institutions under white-label agreement.

Operating an online bank that accepts deposits in the form of current accounts and saving accounts from its customers mainly in CHF, USD, EUR and GBP. Nostro management activities consist in Lombard/margin loans and loans to Swiss municipalities, investments in debt securities and in other asset classes using the Robo-Advisory technology.

Selling advertising space and providing financial information against subscription on www.swissquote.ch and Swissquote ePrivate Banking magazine.

The Group is not involved in the following banking activities:

- Provide commercial lending, direct mortgages lending, retail borrowings, credit-related commitments such as guarantees and standby letters of credit;
- Provide trustee, corporate administration to third parties.

Notes to the consolidated financial statements

Section II: Scope of operations of the Group and reportable segments

Reportable segments

Sound management requires that relevant financial information is prepared in order for decision makers to define strategies and focus actions towards exploiting opportunities and/or countering adverse trends.

Relevant financial information generally requires business complexity to be broken down in various segments. Disclosure of relevant segmental information enables users of financial statements to evaluate the nature and the financial consequences of the business activities in which the Group is engaged and of the economic environment in which it operates.

IFRS 8 requires an entity to identify its operating segments and based thereon to determine its reportable segments, which may comprise one operating segment or an aggregation of operating segments, which meet certain quantitative thresholds set out in the standard. Operating segment is defined in IFRS 8 as a component of an entity that (1) engages in business activities from which it may earn revenues and incur expenses including revenues and expenses relating to transactions with other components of the same entity, (2) whose operating results are regularly reviewed to take decisions about resources to be allocated and assess its performance, and (3) for which discrete financial information is available.

IFRS 8 requires segment disclosure based on the components of the entity that management monitors in making decisions about operating matters (the "Management Approach"). The adoption of the Management Approach results in the disclosure of information for segments in substantially the same manner as it is reported internally.

The "chief operating decision maker", who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the Group Executive Management.

The management information system of the Group is designed and constantly amended in order to reflect the development of the business model of the Group and hence to support the strategic and operating processes. The Group discloses its operating segments by the nature of the business activities as managed internally and presented to the Group Executive Management and the Board of Directors.

Historically, the Group acts as a leader in the online securities trading market in Switzerland and has progressively extended its activities by increasing the level of assistance to its customers (Robo-Advisory) and adding services such as Lombard loans and cryptocurrencies trad-

ing. In the securities trading segment, the Group provides securities trading services and related technology-based financial services to various types of customers.

Since 2010, the Group gained a critical mass in the leveraged forex segment (eForex) by both internal and external growth. In this segment, the Group offers to its clientele access to over-the-counter (OTC) foreign exchange markets through technology platforms. The Group primarily operates what is referred to as an agency model to execute client trades. The Group revenues are mainly generated by adding a markup to the price provided by the market.

Beyond the consolidated results, segment contribution is based on segment revenue less directly incurred costs. Indirect fixed costs which represent the largest portion of the operating costs are analysed in major cost centres as the Group employs a centralised operating model. This approach is considered best by the Group in order to achieve transparency and accountability.

As defined in IFRS 8, the reported operating segments meet the following quantitative thresholds: (1) its reported revenue is 10% or more of the combined revenue of all operating segments, (2) the absolute amount of its reported profit or loss is 10% or more of the greater, in absolute amount, of (i) the combined reported profit of all operating segments that did not report a loss and (ii) the combined reported loss of all operating segments that reported a loss, (3) its assets are 10% or more of the combined assets of all operating segments.

With due care to the above explanations, the Group has defined two operating segments and one cost centre:

- Securities trading;
- Leveraged forex (eForex);
- Platform and infrastructure operations, which are analysed in four operating perspectives: technology, operations, marketing and general & administrative (G&A).

Technology, operations, marketing and G&A do not qualify as reportable segments and thus have been aggregated in the cost centre platform and infrastructure operations. Technology, operations, marketing and G&A may include various type of expenses (such as payroll and production costs).

Notes to the consolidated financial statements

Section II: Scope of operations of the Group and reportable segments

Based thereon, the analysis of reportable segments and cost centres for 2018 and 2017 is as follows:

	2018	2017
in CHFm		
Operating income ¹	160.8	128.1
Direct operating expenses	(21.9)	(20.0)
Direct marketing expenses	(4.2)	(4.4)
Credit loss expense	(8.6)	N.A.
Securities trading – direct contribution margin	126.1	103.7
Operating income	71.2	67.1
Direct operating expenses	(18.4)	(18.8)
Direct marketing expenses	(5.4)	(5.4)
Credit loss expense	0.1	N.A.
Leveraged forex – direct contribution margin	47.5	42.9
Operating expenses – technology	(39.3)	(35.3)
Operating expenses – operations	(21.0)	(21.5)
Operating expenses – marketing	(16.8)	(13.5)
Operating expenses – G&A	(29.9)	(20.5)
Platform and infrastructure operations (cost centre)	(107.0)	(90.8)
Negative interest rate expense (excl. foreign exchange swaps)	(9.0)	(7.5)
Credit loss expense	–	N.A.
Provisions	(3.8)	(2.5)
Operating profit	53.8	45.8
Income tax expense	(9.2)	(6.6)
Net profit	44.6	39.2

¹ Includes Net fee and commission income (2018: CHF 99.5 million, 2017: CHF 85.2 million).

As at 31 December 2018:

- No other location (booking centre) than Switzerland represents more than 10% of revenues or assets;
- The Group does not have any client representing more than 10% of its revenues.

Breakdown of assets and liabilities is as follows:

	31 December 2018	31 December 2017
in CHFm		
Assets		
Securities trading	4,791.5	4,522.3
Leveraged forex	531.4	483.8
Platform and infrastructure operations	126.6	109.7
Total assets	5,449.5	5,115.8
Liabilities		
Securities trading	(4,640.3)	(4,418.4)
Leveraged forex	(404.4)	(358.0)
Platform and infrastructure operations	(52.6)	(44.2)
Total liabilities	(5,097.3)	(4,820.6)
Total equity	352.2	295.2

Notes to the consolidated financial statements

Section III: Adoption of new and revised international financial reporting standards

The consolidated financial statements for the year 2018 have been prepared in accordance with International Financial Reporting Standards (IFRS).

Additional information required by national regulations is included where appropriate.

a Standards, amendments and interpretations effective on or after 1 January 2018

The Group applied IFRS 9 and IFRS 15 for the first time. The nature and effect of the change arising from the adoption of these new accounting standards are described below.

Standards/Interpretation	Content	Applicable for financial years beginning on/after
IFRS 9	Financial instruments	1 January 2018
IFRS 15	Revenue from contracts with customers	1 January 2018

IFRS 9 "Financial instruments"

The Group has adopted IFRS 9 with a date of transition of 1 January 2018, which resulted in changes in: (1) the accounting policies for recognition, classification and measurement of financial assets and liabilities, (2) the impairment of financial assets and (3) in certain other standards dealing with financial instruments such as IFRS 7 "Financial instruments: disclosures".

As permitted by the transitional provisions of IFRS 9, the Group elected not to restate comparative figures and the impact of the first time adoption was recognised in the opening retained earnings of the balance sheet as of 1 January 2018. The adoption of IFRS 9 did not lead to any changes in the classification and measurement of financial assets and liabilities, except for the application of expected credit loss model. Therefore, the impact of first adoption is only related to the calculation of expected credit losses remeasurement (new impairment rules). For notes disclosures, the consequential amendments of IFRS 7 have also only been applied to the current period. The comparative period notes disclosures repeat those disclosures made in the prior year.

Notes to the consolidated financial statements

Section III: Adoption of new and revised international financial reporting standards

The effect of adopting IFRS 9 as at 1 January 2018 was as follows:

As at 1 January 2018	Former classification under IAS 39	New classification under IFRS 9	Former carrying amount under IAS 39	New carrying amount under IFRS 9 (excluding the impact of impairment allowance)	Change in carrying amount	ECL remeasurement, gross of tax	New carrying amount under IFRS 9 (including impairment allowance)
Cash and balances with central bank	Loans and advances	Amortised cost	3,517,110,596	3,517,110,596	–	–	3,517,110,596
Treasury bills and other eligible bills	Loans and advances	Amortised cost	259,850,000	259,850,000	–	–	259,850,000
Due from banks	Loans and advances	Amortised cost	425,399,549	425,399,549	–	(387,728)	425,011,821
Derivative financial instruments	FVTPL	FVTPL	72,390,700	72,390,700	–	–	72,390,700
Trading assets	FVTPL	FVTPL	8,251,045	8,251,045	–	–	8,251,045
Loans	Loans and advances	Amortised cost	278,589,147	278,589,147	–	(56,627)	278,532,520
Investment securities	Held-to-maturity	Amortised cost	76,901,842	76,901,842	–	(33,121)	76,868,721
Investment securities	Available-for-sale	FVOCI	304,111,145	304,111,145	–	–	304,111,145
Investment securities	Available-for-sale	FVOCI equities	1,673,325	1,673,325	–	–	1,673,325
Investment securities	FVTPL	FVTPL	2,197,997	2,197,997	–	–	2,197,997
Other assets	Loans and advances	Amortised cost	21,217,357	21,217,357	–	–	21,217,357
Total financial assets			4,967,692,703	4,967,692,703	–	(477,476)	4,967,215,227
Ordinary shares							–
Share premium							–
Share option reserve							–
Other reserve							562,230
Treasury shares							–
Retained earnings							(1,039,706)

The Group has elected to irrevocably designate an equity instrument of CHF 1.7 million as fair value through other comprehensive income (FVOCI) as permitted under IFRS. This equity instrument was previously classified as available-for-sale. The changes in fair value of this equity instrument will no longer be reclassified in income statement when it is disposed of.

Except for the above reclassification, all other financial assets and liabilities have been reclassified to new categories under IFRS 9, as their previous categories under IAS 39 were retired, with no changes to their measurement basis.

The total impairment allowance of CHF 1,039,706 (CHF 852,566, net of tax) was recognised in the opening retained earnings. Unlike amortised cost assets, financial assets measured at FVOCI are subject to ECL, but the allowance does not reduce their carrying value. Instead, the impairment allowance of these FVOCI was reclassified from retained earnings to other reserves (CHF 562,230 or CHF 461,029 net of tax).

Notes to the consolidated financial statements

Section III: Adoption of new and revised international financial reporting standards

Details of the specific IFRS 9 accounting policies applied in the current period are described below. The previous IAS 39 accounting policies applied in the comparative period are detailed in Section IV (where new IFRS 9 accounting policies are not repeated).

Financial assets – classification and measurement	<p>Since the adoption of IFRS 9, the classification requirements differ for debt instruments and equity instruments.</p> <p>Classification and measurement of debt instruments depend on (1) the business models of the Group for managing the assets and (2) the cash flow characteristics of the asset. Based on these factors, the Group classifies its debt instruments into one of the following three measurement categories:</p> <ul style="list-style-type: none">– Amortised cost;– Fair value through other comprehensive income (FVOCI);– Fair value through profit or loss (FVTPL). <p>The business model reflects how the Group manages the assets in order to generate cash flows. That is, whether the Group's objective is solely to collect the contractual cash flows from the assets (amortised cost) or to jointly collect the contractual cash flows and cash flows arising from the sale of assets (FVOCI). The classification of Cash and balances with central bank and Due from banks is determined based on the same requirements than debt instruments.</p> <p>Debt instruments – that are held for trading or managed on a fair value basis – are measured at FVTPL insofar as the associated model is neither to hold financial assets to collect contractual cash flows nor to hold to collect contractual cash flows and sell.</p> <p>Where the business model is to hold assets to collect contractual cash flows (amortised cost) or to collect contractual cash flows and to sell (FVOCI), the Group assesses whether the contractual cash flows represent solely payments of principal and interest (SPPI test). In making this assessment, the Group considers whether the contractual cash flows are consistent with a basic lending arrangement.</p> <p>The Group reclassifies debt instruments when, and only when its business model for managing those assets changes. Such changes are expected to be infrequent and none occurred during the period.</p> <p>Equity instruments are instruments that meet the definition of equity from the issuer's perspective. Equity instruments are accounted for at FVTPL, except when the Group has elected, at initial recognition, to irrevocably designate an equity instrument at FVOCI. Unlike profit or loss related to FVOCI, profit or loss related to FVOCI equities are not recycled to the income statement upon disposal.</p> <p>All other financial assets are measured at FVTPL and consist of held for trading assets, assets mandatorily measured on a fair value basis and derivatives, except to the extent that they are designated in a hedging relationship (in which case the IAS 39 hedge accounting requirements continue to apply).</p>
Financial liabilities – classification and measurement	<p>Upon adoption of IFRS 9, the classification of financial liabilities remained unchanged for the Group. Financial liabilities continue to be measured either at amortised cost or at fair value through profit or loss (FVTPL).</p>
Amortised cost	<p>Financial assets and liabilities at amortised cost are measured using the effective interest rate method (EIR) and are subject to impairment (financial assets). Gains and losses are recognised in the income statement when the asset is derecognised, modified or impaired.</p>

Notes to the consolidated financial statements

Section III: Adoption of new and revised international financial reporting standards

Financial assets at fair value through OCI – debt instruments	For debt instruments at fair value through OCI, interest income, foreign exchange revaluation and impairment losses/reversals are recognised in the income statement and computed in the same manner as for amortised cost. The remaining fair value changes are recognised in OCI. Upon derecognition, the cumulative fair value change recognised in OCI is recycled to income statement.
Financial assets at fair value through OCI – equity instruments	Upon initial recognition, the Group can elect to irrevocably classify its equity investments as equity instruments designated at fair value through OCI. Gains and losses are never recycled to income statement. Dividends are recognised in the income statement when the right of payment has been established. Equity instruments designated at fair value through OCI are not subject to impairment assessment.
Financial assets at fair value through profit or loss (FVTPL)	Financial assets at fair value through profit or loss include financial assets held for trading, financial assets designated upon initial recognition at fair value through profit or loss, or financial assets mandatorily required to be measured at fair value. Derivatives are also classified as held for trading unless they are designated as effective hedging instruments. Changes in fair value are recognised in the income statement.
Impairment	<p>The Group assesses the expected credit losses (ECL) associated with its debt instruments carried at amortised cost and FVOCI and recognises a loss allowance for such losses at each reporting date.</p> <p>IFRS 9 outlines a 3-stage model for impairment based on changes in credit quality since initial recognition as summarised below:</p> <ol style="list-style-type: none">1. A financial instrument that is not credit-impaired is classified as “stage 1” on initial recognition and has its credit risk continuously monitored by the Group.2. If a significant increase in credit risk (SICR) since initial recognition is identified, the financial instrument is moved to “stage 2”.3. If the financial instrument is credit-impaired, the financial instrument is then moved to “stage 3”. <p>Financial instruments in stage 1 have their ECL measured at an amount equal to the portion of lifetime expected credit losses that result from default events possible within the next 12 months. Therefore, 12-month ECL are recognised since initial recognition. For financial instruments with a remaining maturity of less than 12 months, ECL are determined for this shorter period.</p> <p>Financial instruments in stage 2 or 3 have their ECL measured based on expected credit losses on a lifetime basis. Expected credit losses are the discounted product of the probability of default (PD), exposure at default (EAD) and loss given default (LGD).</p> <p>Since the adoption of IFRS 9, all changes in expected credit losses (positive or negative remeasurements) under the impairment model are now recognised in the item “Credit loss expense” as a component of the income statement.</p>

Notes to the consolidated financial statements

Section III: Adoption of new and revised international financial reporting standards

Significant increase in credit risk (SICR)	To determine whether the recognition of a 12-month ECL (stage 1) continues to be appropriate, it is assessed whether an SICR has occurred since initial recognition of the financial instrument.
	Risk indicators that can establish whether there has been a significant increase in credit risk vary depending on the type of balance sheet item (as the nature of the borrower or the product type may differ) but as well on internal management methods and external market available data. The Group considers the following elements when determining SICR: quantitative and qualitative elements as well as backstop indicators. For example:
	<ul style="list-style-type: none"> – Treasury bills and other eligible bills, Due from banks and Investment securities: the Group considers as a backstop that exposures which have experienced a significant downgrade in external credit rating or significant widening of credit spreads undergo a significant increase in credit risk and hence become stage 2. Additionally, based on individual counterparty-specific indicators, external market indicators of credit risk or general economic conditions, counterparties may be moved to a watch list, which is used as a secondary qualitative indicator for SICR and hence for transfer to stage 2. – Loans: the loans provided to customers are mainly Lombard loans, which are collateralised by portfolios of securities. The value of the collateral is taken into account when calculated the expected credit losses which minimises the probability that a stage 1 exposure needs to be transferred to stage 2. Lombard loans in stage 2 are loans which, according to policy, are above closed out trigger but have been decided to be maintained taking a higher credit risk.
	Irrespective of SICR assessment, credit risk is generally deemed to have significantly increased for an instrument if the borrower becomes more than 30 days past due on its contractual payments. The Group has used the low credit risk exemption for investment grade financial assets.
Default and credit impairment	The definition of default is based on quantitative and qualitative criteria. A counterparty is classified as defaulted at the latest when material payments of interest, principal or fees are overdue for more than 90 days. Counterparties are also classified as defaulted when bankruptcy, insolvency proceedings or enforced liquidation have commenced or there is other evidence that payment obligations will not be fully met without recourse to collateral.
Interest income	IFRS 9 made a consequential amendment to IAS 1.82A which requires an entity to present separately, in the income statement, interest revenues calculated using the effective interest rate method from other interest revenues. This requirement affects the way that the Group was presenting the net interest income until 1 January 2018, in particular for derivatives not designated as hedging instruments (FX swaps), but it does not prevent the Group to present other interest amounts (derivatives financial instruments) in an adjacent interest line item (other interest income and other interest expense).
Modification and derecognition	Financial assets are derecognised when the contractual rights to receive the cash flows from the assets have expired or when they are transferred. When modifications happen (change in contractual cash flows), the Group assesses whether the new terms are substantially different from the original terms. Financial liabilities are derecognised when they are extinguished.

IFRS 15 "Revenue from contract with Customers"

The Group has adopted IFRS 15 that establishes a comprehensive framework for determining whether, how much and when revenue is recognised. It replaces existing revenue guidance, including IAS 18 "Revenue". IFRS 15 contains new guidelines on whether revenue should be recognised at a certain point of time or over time. For cases involving variable consideration, a new recognition threshold was introduced. Under this reporting standard, variable amounts

are only included in revenue if it is highly probable that a significant revenue reversal will not occur in the future as a result of re-estimation. IFRS 15 also introduces new guidance on the recognition of the costs of fulfilling and obtaining a contract and includes significantly increased requirements for the disclosure of revenue in the annual financial statements. The impact of the adoption of IFRS 15 was not significant.

Notes to the consolidated financial statements

Section III: Adoption of new and revised international financial reporting standards

b Standards, amendments and interpretations issued, but not impacting the Group

The following standards, amendments and interpretations have been issued, but have not impacted the accounting period:

Standards/Interpretation	Content	Applicable for financial years beginning on/after
IAS 40 (amended)	Transfer of Investment Property	1 January 2018
IFRS 2 (amended)	Classification and Measurement of Share-based Payment transactions	1 January 2018
IFRS 4 (amended)	Insurance Contracts	1 January 2018
IAS 28 (amended)	Investments in Associates and Joint Ventures	1 January 2018
IFRS 1 (amended)	First-time Adoption of IFRS	1 January 2018

c Standards and interpretations issued, but not yet effective

The following standards and interpretations have been issued, are mandatory for accounting periods beginning after 1 January 2019 and are expected to be relevant to the Group:

Standards/Interpretation	Content	Applicable for financial years beginning on/after
IFRS 16	Leases	1 January 2019

IFRS 16 "Leases"

The new standard sets out the principles for the recognition, measurement, presentation and disclosures of the leases for both parties to a contract. The new standard introduces a new lessee accounting model that eliminates the classification of leases as either finance leases or operating leases. For all leases, the lessee recognises a leasing liability for its obligation to make future lease payments. At the same time, the lessee capitalises the right to use the underlying leased asset, which basically corresponds to the present value of future lease payments plus directly attributable costs. Exemptions apply in the case of short-term leases and low value lease assets. IFRS 16 will replace the previous standard IAS 17 and related interpretations and is to be applied for the first time to financial years beginning on or after 1 January 2019. In April 2017, the Basel Committee on Banking

Supervision (BCBS) clarified that, for regulatory capital purposes, the underlying leased asset (right to use) must not be deducted from regulatory capital where the underlying leased asset is a tangible asset. In the meantime, the underlying leased asset will have a risk weight of 100% and must be included in the calculation of both the risk-based capital and the leverage ratio denominators. Based on the current analysis, the Group does not expect IFRS 16 to have any significant overall impact with the exception of an increase in assets and liabilities in line with the discounted nominal value of its operating lease (with a magnitude not exceeding CHF 10 million, see Note 22). Subject to further guidance from FINMA, the Group expects a corresponding effect on risk-weighted assets (capital ratio) and leverage ratio. This effect is not expected to be material.

d Early adoption of standards

The Group did not early adopt new or amended standards in 2018.

Notes to the consolidated financial statements

Section IV: Summary of significant accounting policies

The main accounting policies applied in the preparation of these consolidated financial statements are set out below:

A Basis of presentation

These consolidated financial statements are prepared in accordance with IFRS. The consolidated financial statements are prepared under the historical cost convention except for certain financial assets and share-based payments that are measured at revalued amounts or fair values as explained in the accounting policies.

The preparation of financial statements in conformity with generally accepted accounting principles requires the use of certain critical accounting estimates and assumptions. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. Although these estimates are based on management's best knowledge of current events and actions, actual results may ultimately differ from those estimates. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements, are disclosed in Section V.

B Consolidation

B1 Subsidiaries

Subsidiaries are all entities (including structured entities) over which the Group has the control. The Group controls an entity when the Group is exposed to, or has the right to, variable returns from its involvement with the entity and has

the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date that control ceases.

Inter-company transactions, balances and unrealised gains on transactions between Group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of impairment of the transferred assets. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

B2 Acquisition

The acquisition method is used to account for the business combinations by the Group. The cost of an acquisition is measured at the fair value of the given assets, equity instruments issued and liabilities incurred or assumed at the date of exchange, plus costs directly attributable to the acquisition. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date, irrespective of the extent of any non-controlling interest. The excess of the cost of acquisition over the fair value of the Group's share of the identifiable net assets acquired is recorded as goodwill. If the cost of acquisition is less than the fair value of the net assets of the subsidiary acquired, the difference is recognised directly in the income statement.

B3 List of consolidated subsidiaries

Subsidiaries	Office/country	Status	Interest as at 31 December	
			2018	2017
Swissquote Bank Ltd	Gland/Switzerland	Active	100%	100%
Swissquote Trade Ltd	Gland/Switzerland	Dormant	100%	100%
Swissquote MEA Ltd	Dubai/UAE	Active	100%	100%
Swissquote Financial Services (Malta) Ltd	Mriehel/Malta	Active	100%	100%
Swissquote Ltd	London/UK	Active	100%	100%
Swissquote Asia Ltd	Hong Kong/China	Active	100%	100%

Notes to the consolidated financial statements

Section IV: Summary of significant accounting policies

C Foreign currency translation

C1 Functional and presentation currency

Items included in the financial statements of each of the consolidated subsidiaries are measured using the currency of the primary economic environment in which the consolidated subsidiary operates ("functional currency"). The con-

solidated financial statements are presented in CHF, which is the functional and presentation currency of Swissquote Group Holding Ltd and Swissquote Bank Ltd. Functional and presentation currencies of foreign subsidiaries are AED, GBP, HKD, EUR and USD.

Foreign currency translation	2018		2017	
	Closing rates	Average rates	Closing rates	Average rates
EUR	1.1261	1.1509	1.1692	1.1167
USD	0.9828	0.9774	0.9743	0.9806
GBP	1.2534	1.2987	1.3155	1.2764
HKD	0.1255	0.1247	0.1247	0.1258
JPY	0.0090	0.0089	0.0086	0.0088
CAD	0.7200	0.7516	0.7752	0.7572
NOK	0.1136	0.1196	0.1187	0.1191
SEK	0.1109	0.1118	0.1188	0.1157
DKK	0.1508	0.1544	0.1570	0.1501
AUD	0.6923	0.7270	0.7603	0.7542
AED	0.2676	0.2661	0.2652	0.2670
SGD	0.7211	0.7242	0.7285	0.7140
TRY	0.1854	0.2069	0.2571	0.2697
CNY	0.1431	0.1482	0.1535	0.1535

Average rates that are disclosed in the table are the average of monthly closing rates and do not reflect the effective average rates of transactions.

C2 Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are remeasured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement, except when deferred in equity as qualifying cash flow hedges and qualifying net investment hedges.

C3 Group companies

The results and financial positions of all group entities (none of which has the currency in a hyperinflationary economy) that have a functional currency different from the presentation currency are translated as follows:

- Assets and liabilities for each balance sheet item presented are translated at the closing rate at the date of the balance sheet;
- Income and expenses of each income statement are translated at average exchange rates;

- All resulting foreign exchange differences are recognised in the statement of comprehensive income.

D Segment reporting

A business segment is a group of assets and operations engaged in providing products or services that are subject to risks and returns that are different from those of other business segments.

The Group discloses its operating segments by the nature of the business activities as managed internally and presented to the Executive Management and Board of Directors. The set-up of the Group's operations (i.e. integrated online brokerage services and forex trading platforms) implies that the Group operates in two reported operating segments and one cost centre:

- Securities trading;
- Leveraged forex (eForex);
- Platform and infrastructure operations (cost centre).

Notes to the consolidated financial statements

Section IV: Summary of significant accounting policies

E Offsetting financial instruments

The Group presents separately recognised financial assets and recognised financial liabilities at their gross amounts. The Group does not offset assets and liabilities unless required by IFRS.

F Financial assets

Financial year ended 31 December 2018

The Group applied the classification and measurement requirements for financial assets under IFRS 9 for the year ended 31 December 2018. The 2017 comparative period was not restated, and the requirements under IAS 39 were applied. Reference is made to Section IIIa for description of key changes in accounting policies because of IFRS 9 as they will not be repeated here.

Financial year ended 31 December 2017

F1 Financial assets at fair value through profit or loss

The Group designates certain financial assets upon initial recognition at fair value through profit or loss (fair value option). This designation cannot subsequently be changed. Purchases and sales of financial assets at fair value through profit or loss are recognised on trade date (the date on which the Group commits to purchase or sell the assets). Financial assets at fair value through profit or loss are subsequently carried at fair value. Gains and losses arising from changes in the fair value of the financial assets at fair value through profit or loss category are included in the income statement in the period in which they arise.

Trading assets are such assets that the Group acquires principally for the purpose of selling them in the near future or holding them as part of a portfolio that is managed together for short-term profits or position taking. All changes in fair value are recognised as part of net trading income in the income statement.

Derivative financial instruments are also categorised as financial assets at fair value through profit or loss (unless designated as hedge accounting). All changes in fair value are recognised as part of net trading income in the income statement (except for foreign exchange swaps: net interest income).

Investment securities are such assets when the Group manages its performance on a fair value basis, in accordance with an investment strategy. All changes in fair value are recognised in net trading income. Interest income and expense are recognised respectively in net interest income.

F2 Loans

Loans are non-derivative financial assets with fixed or determinable payments that are not quoted on an active market. They arise when the Group provides money, goods or services directly to a debtor with no intention of trading the receivable. Loans are recognised when cash is advanced to the borrowers. Loans are recorded initially at fair value, together with any transaction costs directly attributable to the acquisition. Subsequently, they are measured at amortised cost, less allowances for credit losses. Interest on loans is included in net interest income and recognised on effective interest rate method.

F3 Held-to-maturity

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Group's management has the positive intention and ability to hold to maturity. Purchases and sales of held-to-maturity financial assets are recognised on trade date (the date on which the Group commits to purchase or sell the assets). Held-to-maturity investments are carried at amortised cost using the effective interest method.

F4 Available-for-sale

Available-for-sale investments are those intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices. Purchases and sales of available-for-sale financial assets are recognised on trade date (the date on which the Group commits to purchase or sell the assets).

Notes to the consolidated financial statements

Section IV: Summary of significant accounting policies

F Financial assets (continued)

Available-for-sale financial assets are subsequently carried at fair value. Gains and losses arising from changes in the fair value of available-for-sale financial assets are recognised directly in the statement of comprehensive income, until the financial asset is derecognised or impaired at which time the cumulative gain or loss previously recognised in the statement of comprehensive income should be recognised in income statement. However, interest calculated using the effective interest method is recognised in the income statement.

Interest earned whilst holding available-for-sale instruments is reported as interest income and is recognised by reference to the amortised cost basis using effective interest rate.

Financial assets are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or where the Group has transferred substantially all risks and rewards of ownership.

The fair values of quoted investments in active markets are based on current bid prices. If the market for a financial asset is not active or if the securities are not listed, the Group establishes fair value by using valuation techniques. These include the use of recent arm's-length transactions, discounted cash flow analysis, option pricing models and other valuation techniques commonly used by market participants.

G Impairment of financial assets

Financial year ended 31 December 2018

The Group applied the impairment requirements for financial assets under IFRS 9 for the year ended 31 December 2018. The 2017 comparative period was not restated, and the requirements under IAS 39 were applied. Reference is made to Section IIIa for description of key changes in accounting policies because of IFRS 9 as they will not be repeated here.

Financial year ended 31 December 2017

G1 Assets carried at amortised cost

The Group assesses at each balance sheet date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred if, and only if, there is objective evidence of impairment as a result of one or more events that occurred after

the initial recognition of the asset (a "loss event") and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

The Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant.

Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation, and where observable data indicate that there is a measurable decrease in the estimated cash flows, such as changes in economic conditions that correlate defaults.

If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss on financial assets have been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognised in the income statement. If a loan or held-to-maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. As a practical expedient, the Group may measure impairment on the basis of an instrument's fair value using an observable market price.

Notes to the consolidated financial statements

Section IV: Summary of significant accounting policies

G Impairment of financial assets (continued)

The calculation of the present value of the estimated future cash flows of a collateralised financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

Future cash flows in a group of financial assets that are collectively assessed for impairment are estimated on the basis of the contractual cash flows of the assets in the Group and historical loss experience for assets with credit risk characteristics similar to those in the Group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently.

Estimates of changes in future cash flows for groups of assets should reflect and be directionally consistent with changes in related observable data from period to period (for example, changes in unemployment rates, property prices, payment status, or other factors indicative of changes in the probability of losses in the Group and their magnitude). The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Group to reduce any differences between loss estimates and actual loss experience.

When a loan is non-collectable, it is written off against the related provision for loan impairment. Such loans are written off after sufficient objective evidences have been identified, such as:

- Significant financial difficulty of the issuer;
- A breach of contract, such as a default or delinquency in interest or principal payments;
- The lender, for economic or legal reasons relating to the borrower's financial difficulty, granting to the borrower a concession that the lender would not otherwise consider;
- The probability that the borrower will enter bankruptcy or other financial reorganisation;
- The disappearance of an active market for that financial asset because of financial difficulties;
- Observable data indicating that there is a measurable decrease in the estimated future cash flows from a group of financial assets.

A loan is considered impaired when management determines that it is probable that the Group will not be able to collect all amounts due based on the original contractual terms. Individual credit exposures are evaluated based on the borrower's overall financial condition, resources and payment record, and, when applicable, the realisable value of any collateral.

Subsequent recoveries of amounts previously written off decrease the amount of the provision for loan impairment in the income statement.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the previously recognised impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognised in the income statement.

G2 Assets carried at fair value

The Group assesses at each balance sheet date whether there is objective evidence that a financial asset or a group of financial assets is impaired. In the case of equity investments classified as available-for-sale, a significant or prolonged decline in the fair value of the security below its cost is considered in determining whether the assets are impaired. In determining what is significant or prolonged, the Group's management exercises judgement. If any such evidence exists for available-for-sale financial assets, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in income statement – is removed from the statement of comprehensive income and recognised in the income statement. Impairment losses recognised in the income statement on equity instruments are not reversed through the income statement. If, in a subsequent period, the fair value of a debt instrument classified as available-for-sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in income statement, the impairment loss is reversed through the income statement.

The Group's risk management for the lending activity in the form of deposits or bonds to third-party financial institutions is monitored based on independent external rating that must be equal to or above minimum ratings (set forth in the risk policy).

Notes to the consolidated financial statements

Section IV: Summary of significant accounting policies

H Derivative financial instruments and hedging activities

Derivative financial instruments include those held for trading purposes and those used for risk management purposes. Derivatives held for trading arise from proprietary trading activity and from customer-based activity. The method of recognising the resulting fair value gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged.

The Group may designate certain derivatives as either:

- Hedges of the fair value of recognised assets or liabilities or firm commitments (fair value hedge);
- Hedges of highly probable future cash flows attributable to a recognised asset or liability, or a forecasted transaction (cash flow hedge).

Hedge accounting is used for derivatives designated in this way, provided certain criteria are met.

The Group documents, at the inception of the transaction, the relationship between hedged items and hedging instruments, as well as its risk management objective and strategy for undertaking various hedge transactions. The Group also documents its assessment, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in fair values or cash flows of hedged items.

a Fair value hedge

Changes in the fair value of derivatives that are designated and qualify as fair value hedges are recorded in the income statement, together with any changes in the fair value of the hedged asset or liability that are attributable to the hedged risk. Effective changes in fair value of interest rate swaps and related hedged items are reflected in net interest income. Effective changes in fair value of currency futures are reflected in net trading income. Any ineffectiveness is recorded in net trading income.

If the hedge no longer meets the criteria for hedge accounting, the adjustment to the carrying amount of a hedged item for which the effective interest method is used is amortised to income statement over the period to maturity. The adjustment to the carrying amount of a hedged equity security remains in retained earnings until the disposal of the equity security.

b Cash flow hedge

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges are recognised in the statement of comprehensive income. The gain or loss relating to the ineffective portion is recognised immediately in the income statement (net trading income).

Amounts accumulated in equity are recycled in the income statement in the periods when the hedged item affects income statement. The gain or loss relating to the effective portion of foreign exchange swaps and currency options are recorded in line with the hedged item in the income statement.

When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at that time remains in equity and is recognised when the forecast transaction is ultimately recognised in the income statement. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is immediately transferred to the income statement.

Notes to the consolidated financial statements

Section IV: Summary of significant accounting policies

I Intangible assets

Goodwill represents the excess of cost of an acquisition over the fair value of the Group's share of the net identifiable assets of the acquired subsidiary at the date of acquisition. Goodwill on acquisitions of subsidiaries is included in "intangible assets". Goodwill is tested annually for impairment and carried at cost less accumulated impairment losses. Impairment losses on goodwill are not reversed. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

Customer relationships acquired in a business combination are recognised at fair value at the acquisition date. The customer relationships have a finite useful life (15 years) and are carried at cost less accumulated amortisation. Amortisation is calculated using the straight-line method over the expected life of the customer relationships. Expected life is determined on a case-by-case basis on date of acquisition.

J Information technology systems

J1 Software third-party licences

Acquired computer software licenses are capitalised on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortised on the basis of the expected useful life.

J2 Proprietary software

Costs associated with maintaining computer software programs are recognised as an expense when incurred. However, expenditure that enhances or extends the benefits of computer software programs beyond their original specifications and lives is recognised as a capital improvement and added to the original cost of the software under the item "proprietary software". Computer software development costs recognised as assets are amortised using the straight-line method over their useful lives.

Computer software internally generated by the Group is recognised as an asset if the cost of development is reliably measurable and an analysis shows that future benefits from using the software application exceed the cost. Cost is defined as development costs incurred to make each computer software application ready for use. The cost of development consists primarily of direct remuneration and other directly attributable development costs. Expenses incurred in the planning phase are not capitalised, but expensed when incurred.

J3 Hardware & telecom systems

Hardware and telecom systems are recorded at cost. Depreciation is calculated on the straight-line method to write off the cost of these assets to their residual values over their estimated useful life.

Assets	Depreciation method	
Software third-party licences	Straightline	3 to 10 years
Proprietary software	Straightline	2 to 5 years
Hardware & telecom systems	Straightline	Maximum 5 years

Notes to the consolidated financial statements

Section IV: Summary of significant accounting policies

K Property, plant and equipment

K1 Land and building

Until 31 December 2017, land and building were carried at fair value (revaluated amount), less subsequent depreciation and provision for impairment, provided that fair value could be measured reliably following the revaluation model provided by IAS 16. As of 1 January 2018, the Group decided to change its accounting policy from revaluation model to cost model. The cost model prescribes to carry assets at cost less accumulated depreciation and provision for impairment where required.

Change in accounting policy

According to IAS 8, changes in accounting policy should be rare and only be made (voluntary change) if the change will result in the financial statements providing reliable and more relevant information about the effects of transactions, other events and conditions on the entity's financial position, financial performance or cash flow. Despite the revaluation model being, in theory, able to provide more relevant and reliable information than that obtained under the cost model, experience and practice demonstrate that:

- Since the introduction of IAS 16, the cost model is largely preferred across the industry practice and remains the norm with competitors.
- The determination of a reliable fair value is very often limited by circumstances and subject to judgement and estimates.

Hereafter is a list of impacts of the application of the change from revaluation model to cost model:

- Consolidated statement of financial positions: opening balance of land and building (property, plant and equipment) was adjusted by CHF 1,403,208, (CHF 1,141,697 net of tax) against the revaluation reserve (other reserve). Deferred tax liabilities were reduced accordingly.
- Consolidated income statement: until 31 December 2017, no impact on net profit and earnings per share as the revaluation booked was entirely linked to the land which is not subject to depreciation. For the years 2018 onwards, the impact on annual net profit would have been less than CHF 5,000 per year.
- Regulatory ratios: Basel III regulation does not allow taking into account the revaluation reserve for the determination of regulatory capital. Therefore, the change has no impact on the capital ratios published for prior periods.

Land is not depreciated. Depreciation on building is calculated on a straight-line basis and based on the estimated useful life.

K2 Leasehold improvements and equipments

Leasehold improvements and equipments are stated at cost less accumulated depreciation on any impairment losses. Expenditure incurred on maintenance and repairs is recognised in the income statement as incurred. Expenditure incurred on major improvements is capitalised and depreciated.

Depreciation is calculated as follows:

Assets	Depreciation method	
Land	Not depreciated	N.A.
Building	Straightline	Maximum 30 years
Leasehold improvements	Straightline	5 to 10 years ¹
Equipments	Straightline	5 to 10 years

¹ Or duration of the lease if shorter.

The residual values and useful lives are reviewed, and adjusted as appropriate, at each balance sheet date.

Notes to the consolidated financial statements

Section IV: Summary of significant accounting policies

L Impairment of tangible and intangible assets

At each balance sheet date, the Group reviews the carrying amount of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. Where a reasonable and consistent basis of the allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in income statement, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been de-

termined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in income statement, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

Assets that have an indefinite useful life – for example, goodwill – are not subject to amortisation and are tested annually for impairment. Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the highest of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

M Due to customers

Due to customers only include items classified as liabilities at amortised cost.

Notes to the consolidated financial statements

Section IV: Summary of significant accounting policies

N Deferred income taxes

Deferred income taxes are provided, using the liability method, for all temporary differences arising between the tax bases of assets and liabilities and their carrying values for financial reporting purposes. Deferred income tax is determined using tax rate and tax laws that have been enacted or substantively enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

The principal temporary differences arise from the capitalisation of certain assets and related depreciation and amortisation as well as from remeasurement of defined benefit obligation.

Deferred tax related to fair value remeasurement of available-for-sale investments (IFRS 9: FVOCI), which is charged or credited directly to other comprehensive income, is also credited or charged directly to other comprehensive income and is subsequently (in case of sale) recognised in the income statement together with the deferred gain or loss.

Deferred tax assets relating to tax losses carried forward are, if any, recognised to the extent that taxable profits are expected to be generated in the future and will be offset by the tax losses carried forward.

O Pension obligations

As of 31 December 2018, the Group operates various post-employment schemes, including defined benefit and defined contribution pension plans (2017: same situation).

Switzerland (defined benefit plan)

With regard to operations located in Switzerland, the pension plan has been set up in accordance with the Swiss defined contribution plans. However, it does not fulfil all of the conditions of a defined contribution pension plan according to IAS 19R and is therefore accounted for as a defined benefit plan.

The Group insures its staff with a collective foundation, which provides benefits on retirement or in the event of death and disability. The benefits provided by the plan

are above the legal minimum (which is set out in Swiss Federal Law on Occupational Retirement, Survivors' and Disability Pension Plans). These additional benefits can be reduced prospectively for active employees. The level of contributions to be paid by the employees and the relevant Group companies is determined in the plan's rules. The pension benefits are based on the contributions paid by the insured persons and the Group (individual savings accounts). As the supreme body of the collective foundation, the Board of Trustees is responsible for the general administration, for the drawing up of the rules and the regulations, for asset management supervision and for the relation with authorities. The administrative, accounting and actuarial management is entrusted to third-party services providers. Swiss pension plans must ensure that they can meet their obligations in all times. Measures to eliminate any potential shortfall must be based on a regulatory principle.

For IFRS purposes, pension obligations and expenses are determined according to the projected unit credit method when qualifying as defined benefit plans. The corresponding calculations are made by third-party actuaries on a periodical basis. The potential liability recognised in the statement of financial positions in respect of defined benefit pension plans is the present value of the defined benefit obligation at the end of the reporting period less the fair value of the plan's assets, together with adjustments for unrecognised past-service costs. The present value of the defined benefit obligation is determined by discounting the estimated future outflows using interest rates of high-quality corporate bonds that are denominated in the currency in which the benefits are paid, and that have terms to maturity approximating to the terms of the related pension obligation.

Foreign locations (defined contribution plan)

The foreign entities of the Group operate defined contribution pension schemes. The assets of the scheme are held separately from those of the entities in an independently administered fund. The amount charged to the income statement represents the contributions that have been paid to the scheme in respect of the accounting period.

Notes to the consolidated financial statements

Section IV: Summary of significant accounting policies

P Provisions

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of past events, if it is probable that the Group will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at balance sheet date. Where a provision is measured using cash flow estimates to settle the present obligation, its carrying amount is the present value of those cash flows.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third-party, the receivable is recognised as an asset if it is virtually certain that the reimbursement will be received and the amount of the receivable can be measured reliably.

Q Share capital/transaction costs

Ordinary shares are classified as equity. Share premium includes any premium received on the issuing of new shares. Incremental costs directly attributable to the issue by Group entities of new shares or options (transaction costs) or to the acquisition of a business are shown in equity as a deduction, net of tax, from the proceeds. Dividends on ordinary shares are recognised in equity in the period in which they are approved by the Group's shareholders.

R Employee Share and Option Plan (ESOP)

The equity-based compensation plan is called Employee Share and Option Plan (ESOP). The purpose of the plan is to furnish incentives to eligible employees of the Group to increase shareholder value by improving operations and profitability. Eligible employee shall mean any permanent employee of the Group who is employed by the Group at the date of grant and for a minimum of one full year of employment within the Group.

The Share Plan is made available to all eligible employees and to the members of the Board of Directors while the Option Plan is solely available to eligible employees (in particular members of the management). For the Share Plan, the Group has decided not to include any vesting condition. The fair value of the attributed shares is fully recognised as expense at the date of grant.

For the Option Plan, the fair value of the employee services received in exchange for the grant of the options is recognised as an expense over the vesting period (i.e. the period during which all the specified vesting conditions of a

share-based payment arrangement are to be satisfied). The total amount to be expensed is determined by reference to the fair value of the options granted (at grant date), excluding the impact of any non-market vesting conditions and the number of options anticipated to vest. Non-market vesting conditions are included in assumptions about the number of options that are expected to become exercisable. At each balance sheet date, the Group revises its estimates of the number of options that are expected to become exercisable. It recognises the impact of the revision of original estimates, if any, in the income statement, and a corresponding adjustment to equity over the remaining vesting period. When shares are issued to employees exercising stock options, the proceeds received net of any directly attributable transaction costs are credited to share capital (nominal value) and share premium when the options are exercised. When treasury shares are delivered to employees exercising the stock options, the proceeds received are credited to treasury shares (acquisition cost) and share premium.

S Treasury shares (equity)

When the Group purchases its own shares, the consideration paid is deducted from total equity as treasury shares until they are cancelled. Where such shares are subsequently sold or reissued, any consideration received is included in equity.

T Net fee and commission income

The Group provides its customers with a large range of services that represent its main revenue stream. Net fee and commission income can be splitted into two categories: (1) services rendered over time (custody fees) and (2) fees for services provided at a point in time (such as brokerage and related income), which constitute by far the largest portion.

Fee and commission income for services provided over time are generally recorded as a percentage of the average amount of relevant assets during the period when the service is rendered and is recognised in profit or loss on an accrual basis over the period.

Fee and commission income for services at a point in time are generally determined either as a fixed amount per transaction or as a percentage of the corresponding transaction volume. They are invoiced to the customer after the service has been rendered and recognised in profit or loss.

Notes to the consolidated financial statements

Section IV: Summary of significant accounting policies

U Net interest income

Interest income and expense are recognised in the income statement for all instruments measured at amortised cost and debt instruments measured at FVOCI using the effective interest method. Interest income includes coupons earned on fixed-income investment and trading securities and accrued discount and premium on treasury bills and other discounted instruments. Once a financial asset or a group of similar financial assets has been written down as a result of an impairment loss, interest income is recognised using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. A foreign exchange swap is a simultaneous purchase and sale of identical amounts of one currency for another with two different value dates (normally spot to forward). The difference between the forward rate and the spot rate represents the interest differential between the two currencies at inception. The net economic return (interest margin) over the investment period is recognised in net interest income, as well as any subsequent changes in fair value that may occur.

V Net trading income

Net trading income is recognised on online foreign exchange transactions done by clients and also on foreign currency translation of monetary assets and liabilities denominated in other currencies than CHF. Revenue rebates payable to introducing brokers, that are not themselves trading counterparties, are charged to the income statement when the associated revenue is recognised and are disclosed as a deduction from net trading income. Changes in fair value and gains and losses realised on disposal of financial assets designated at fair value through profit or loss are recognised in net trading income.

W Leases

The leases entered into by the Group are operating leases. The total payments made under operating leases are charged to the income statement on a straight-line basis over the period of the lease.

When an operating lease is terminated before the lease period has expired, any payment required to be made to the lessor by way of penalty is recognised as an expense in the period in which termination takes place.

X Off-balance sheet activities (including holdings in cryptocurrencies/crypto assets)

Fiduciary activity: The Group commonly acts in a variety of arrangements as trustee and in other fiduciary capacities that result in the holding or placing of assets on behalf of clients. These arrangements are subject to regulation (when applicable) as well as industry custom and practice. These assets are not included in the statement of financial positions because the contractual terms and economic substance do not meet the IFRS definition for the recognition of an asset and liability.

Holdings in cryptocurrencies (crypto assets): The Group offers cryptocurrencies trading and custody services to its clients. The Group holds all cryptocurrencies credited to the client accounts solely as a nominee (fiduciary capacity) on behalf of its clients, which remain the legal and beneficial owner of such holdings. The Group itself has no claim to the cryptocurrencies, as they are assets belonging to its clients. The Swiss Federal Council adopted a report on 14 December 2018 on the legal framework for blockchain and distributed ledger technology in the financial sector. This report provides an analysis of relevant framework conditions applicable to the segregation of the holdings in cryptocurrencies in the event of bankruptcy and acknowledges that regulation should continue to evolve. Segregation and compliance to segregation requirements are key elements in determining whether the holdings in cryptocurrencies have to be recognised in the statement of financial positions or not. These requirements vary depending on whether the Group deposits the holdings in cryptocurrencies in a fiduciary capacity with a third-party custodian or whether the holdings in cryptocurrencies are held directly by the Group.

Notes to the consolidated financial statements

Section IV: Summary of significant accounting policies

Y Cash and cash equivalents

Cash and cash equivalents comprise balances with less than 90 days maturity including: cash and balances, amounts due from other banks and other short-term highly liquid investments. Cash and balances with central bank comprise of deposits with Swiss National Bank which are available on demand. All receivables from central bank with a maturity over 90 days are presented under "Due from banks".

In relation with the disclosure of the consolidated statement of cash flow, the Group assessed that the position due from banks (above three months) is to be included in the operating activities and not in the investing activities accordingly with market practice.

Z Comparatives

When required, comparative figures have been adjusted to conform to changes in presentation in the current year.

Financial assets

IFRS 9 introduced and modified several disclosures requirements (e.g. IFRS 7). These new disclosures are not required to be provided for the comparative period as the Group decided not to restate the period in accordance with the exemption provided in IFRS 9 para 7.2.15. Consequently, all disclosures required by the previous IAS 39/IFRS 7 should be provided in respect of the comparative period.

Net interest income

There is currently some diversity of practice among banks regarding the presentation of the impact of negative interest rates within the income statement. Until 1 January 2018, the Group used to present this impact within dedicated expense line item on the face of the income statement. In order to align the presentation with other financial institutions, from 1 January 2018, the Group has decided to include interest income on financial assets in interest expense when negative, because it does not meet the definition of revenue. Similarly, interest expense on financial liabilities is included in interest income when negative.

Revenue contract with customers

As permitted by the transitional provisions of IFRS 15, the Group has not elected to restate the prior year comparative information.

Notes to the consolidated financial statements

Section V: Critical accounting judgements and key sources of estimation uncertainty

The consolidated financial statements are prepared in accordance with International Financial Reporting Standards (IFRS) and the application of these accounting standards requires the use of judgement, based on estimates and assumptions that may involve significant uncertainty at the time they are made. Using different assumptions could cause the reported results to differ as well as changes in the assumptions may have a significant impact on the financial statements in the period changes occur.

This section is included to assist the reader of the consolidated financial statements in understanding the uncertainty inherent in the estimates and assumptions used, but does not intend to suggest that other estimates and assumptions would be more appropriate. As at 31 December 2018, the Group believes the assumptions that have been made are appropriate under the circumstances and that the consolidated financial statements are fairly presented in all material aspects.

In addition, the process of applying the Group's accounting policies may require the use of key assumptions concerning the future, and/or other key sources of estimation uncertainty at the balance sheet date, that have a significant risk of causing material adjustments to the carrying amount of assets and liabilities within the next financial year. Key assumptions are discussed below.

A Impairment test in respect of goodwill

As at 31 December 2018, the carrying amount of goodwill amounted CHF 39.0 million (2017: 39.0 million).

Under IFRS Standards, goodwill is not amortised, but is reviewed for potential impairment on an annual basis or when indicators of impairment exist. The Group tests annually whether goodwill has suffered any impairment.

The impairment test is performed for each segment for which goodwill is allocated and compares the recoverable amount (based on its value-in-use) to the carrying amount of the goodwill. An impairment charge is recognised if the carrying amount exceeds the recoverable amount. The impairment test is based on assumptions (see Note 6).

The recoverable amounts are determined using a discounted cash flow (DCF) model, which incorporates assumptions (such as growth rate and the amount and timing of expected future cash flows for example) relevant to the banking business and its regulatory environment. The recoverable amount is the sum of the discounted earnings from the first five forecasted years and the terminal value. The terminal value, reflecting all periods beyond the fifth year is calculated on the basis of the forecast of the fifth year earnings.

Valuation parameters used for the impairment test model are linked to external market information, where applicable (see Note 6). The discount rate is determined by applying a capital-asset-pricing model-based approach, as well as considering quantitative and qualitative inputs. Key assumptions used to determine the recoverable amounts are tested for sensitivity by applying a reasonably possible change to those assumptions.

Goodwill is allocated to cash-generating units for purposes of impairment testing. The allocation is made to those cash-generating units or groups of cash-generating units that are expected to benefit from the business combination, identified according to business segment. Reportable segment leveraged forex (previously eForex) is considered as one cash-generating unit.

Circumstances that could trigger an impairment test include (but are not limited to): a significant adverse change in business climate or legal factor, an adverse action or assessment by a regulator, additional regulatory or legislative changes, unanticipated competition and loss of key personnel.

If the estimated earnings and other assumptions in future periods deviate from the current outlook, the value of the goodwill may become impaired in the future, giving rise to losses in the income statement. Recognition of any impairment of goodwill would reduce IFRS equity and net profit. It would not impact cash flows nor regulatory capital ratios, as goodwill is required to be deducted from eligible capital under Basel III framework.

Notes to the consolidated financial statements

Section V: Critical accounting judgements and key sources of estimation uncertainty

B Employee benefits

As at 31 December 2018, the defined benefit obligation amounted CHF 50.4 million (2017: CHF 43.5 million) which resulted in a net liability of CHF 10.7 million (2017: CHF 7.2 million) after deduction of the fair value of plan's assets.

The present value of the pension obligations depends on a number of factors that are determined on an actuarial basis using a number of assumptions. Any changes in these assumptions will impact the carrying amount of pension obligations (see Note 14).

The assumptions used in determining the net cost (or income) for pension include the discount rate. The Group determines the appropriate discount rate at the end of each year. This is the interest rate that should be used to determine the present value of estimated cash outflows expected to be required to settle the pension obligations. In determining appropriate discount rate, the Group considers the interest rates of high-quality maturity approximating the terms of the related pension obligations.

Other key assumptions include life expectancy, turnover, expected salary increases, pension rates and interest credits on retirement saving account balances. Life expectancy is determined by reference to mortality tables. The assumption for salary increases reflects the long-term expectations for salary growth and takes into account inflation, seniority and other relevant factors of the labour market.

C Measurement of the expected credit loss and impairment allowance

Judgement is always required by Management in the estimation of the amount and timing of future cash flows when determining an impairment loss for loans and advances. However, since the introduction of IFRS 9, the measurement of the expected credit loss allowance (ECL) is an area that requires even more judgement and to make estimates and assumptions that involve uncertainty at the time they are made.

Changes to these estimates and assumptions can result in significant changes in the timing and amount of ECL to be recognised as the impairment allowance recognised within a period is impacted by a variety of factors, including the ones described below:

- Transfers between stage 1 and stage 2 due to financial instruments experiencing significant increases (decreases) of credit risk or into (out of) stage 3 due to financial instruments becoming credit-impaired

(becoming cured) and the consequent step-up (step-down) between 12-month and lifetime ECL.

- Additional allowances for new financial instruments recognised during the period, as well as releases for financial instruments de-recognised in the period.
- Impact on the measurement of expected credit losses due to changes in probabilities of defaults (PDs), exposures at defaults (EADs) and loss given defaults (LGDs) in the period arising from regular refreshing of inputs to models.

Defining the concept of significant change in credit risk is a critical element within the overall ECL estimate given the potential effect on provision of moving financial instruments from 12-month ECL to lifetime ECL.

The expected credit losses are a discounted product of the PDs, EADs and LGDs. PDs are based on historical data and quantitative estimates supplied by third parties. The EADs represent an estimate of the exposure to credit risk at time of potential default. The LGDs represent an estimate of the loss at the time of a potential default. The Group leverages the models used in determining the parameters under Basel III framework.

Included in stage 3 for loans is an expected credit loss of CHF 19.7 million (2017: CHF 19.5 million) for negative account balances subsequent to the removal by the Swiss National Bank of the 1.20 floor on EUR/CHF in January 2015 (and therefore not directly related to the introduction of IFRS 9). During 2018, the Group pursued its strategy to recover the negative balances. Based on amounts collected or for which commitments were made by clients with negative balances, the estimated recoverable amount was CHF 1.3 million as at 31 December 2018 (2017: CHF 2.3 million).

Notes to the consolidated financial statements

Section VI: Financial risk management

A Introduction

The Group is exposed to a variety of financial risks that require the analysis, evaluation, acceptance and management of some degree of risks or combination of risks. Risks arise from all Group business activities and cannot be completely eliminated. Prudent risk-taking is in line with the strategic priorities and is fundamental to the Group business as provider of online financial services.

Risk management plays an important role in the Group business' planning process and is highly supported by the Executive Management and the Board of Directors.

A1 Financial risk factors

The Group activities expose it to a variety of financial risks:

- Credit risk;
- Liquidity risk;
- Market risks (including foreign exchange risk and interest rate risk);
- Operational risk.

A variety of methodologies and measures are applied to quantify the risks of the Group and risk concentrations.

A2 Risk governance and risk organisation

The Group risk management policies and systems are designed to identify and analyse these risks, to set appropriate risk limits and controls and to monitor risks and adherence to limits by means of reliable and up-to-date information systems. The Group regularly reviews its risk management policies and systems to reflect changes in the markets, products, emerging best practices and legislative and regulatory developments.

As a general rule, risk limits are set by the Board of Directors. The Executive Management is responsible for supervising and directing the risk profile and recommending risk limits to the Board of Directors. The Chief Risk Officer is the executive accountable for enabling the governance of significant risks (risk management).

The objectives of risk management are to protect the Group financial strength and reputation, while ensuring that capital is well deployed to support business activities.

These business activities are constrained by the capital that is available to cover risk-weighted assets resulting inter alia from the risks underlying the activities and the size of the balance sheet assets. These constraints represent a link between the strategy, the risks generated by the activities and the balance sheet and capital resources that are available to absorb those risks. The Group risk management organisation reflects the specific nature of the various risks in order to ensure that risks are managed within limits set in a transparent and timely manner. The Board of Directors is responsible for the strategic direction, supervision and control of the Group activities as well as the definition of the overall tolerance for risk. The Audit & Risk Committee is responsible for assisting the Board of Directors in its responsibilities by monitoring Group's approach with respect to financial reporting, internal controls, accounting, compliance and internal audit.

The Board of Directors provides written principles for the overall risk management, as well as written policies covering the following main risk areas:

- Asset and liability management and treasury policies (covering inter alia currency and maturity mismatching risks);
- Credit risks (including margining of collateral risks);
- Liquidity risks;
- Market risks (comprising the scope of assets considered for investment and provisions on market, interest rate and liquidity risks);
- Capital management policies;
- Operational risks.

Furthermore, once a year, the Board of Directors organises a conference dedicated to an in-depth review of risk and of the risk management process (the "Annual Conference on Risks"). Selected members of the senior management, the external auditors and the internal auditors provide the Board of Directors with their own risk assessments and their recommendations with respect to the risk management and internal control.

Notes to the consolidated financial statements

Section VI: Financial risk management

B Financial assets and liabilities categorisation

IFRS 7 requires presenting all the financial assets and liabilities of the Group by category and by class of instruments.

	Amortised cost	FVTPL	FVOCI & FVOCI equities	Total	Fair value
in CHF					
Classes of financial assets					
Cash and balances with central bank	3,612,172,487	–	–	3,612,172,487	3,612,172,487
Treasury bills and other eligible bills	346,119,999	–	–	346,119,999	346,119,999
Due from banks	657,388,308	–	–	657,388,308	657,388,308
Derivative financial instruments	–	57,469,850	–	57,469,850	57,469,850
Trading assets	–	2,791,490	–	2,791,490	2,791,490
Loans	271,188,031	–	–	271,188,031	271,188,031
Investment securities	193,784,022	22,735,700	101,778,358	318,298,080	322,701,226
Other assets	31,872,115	–	–	31,872,115	31,872,115
Total financial assets	5,112,524,962	82,997,040	101,778,358	5,297,300,360	5,301,703,506
Deferred income tax assets				1,610,155	
Intangible assets				40,111,469	
Information technology systems				51,431,690	
Property, plant and equipment				59,034,567	
Total non-financial assets				152,187,881	
Total assets as at 31 December 2018				5,449,488,241	
in CHF					
Classes of financial liabilities					
	Amortised cost		FVTPL	Total	Fair value
Deposits from banks	209,204,815		–	209,204,815	209,204,815
Derivative financial instruments	–		35,752,201	35,752,201	35,752,201
Due to customers	4,782,694,956		–	4,782,694,956	4,782,694,956
Other liabilities	59,272,495		–	59,272,495	59,272,495
Total financial liabilities	5,051,172,266		35,752,201	5,086,924,467	5,086,924,467
Current income tax liabilities				4,802,642	
Deferred tax liabilities				940,070	
Provisions				4,600,527	
Total non-financial liabilities				10,343,239	
Total liabilities as at 31 December 2018				5,097,267,706	
Net balance as at 31 December 2018				352,220,535	

Notes to the consolidated financial statements

Section VI: Financial risk management

B Financial assets and liabilities categorisation (continued)

in CHF	Amortised cost		Fair value		Total	Fair value
	Loans and advances	Held-to-maturity	Fair value through profit & loss	Available-for-sale		
Classes of financial assets						
Cash and balances with central bank	3,517,110,596	–	–	–	3,517,110,596	3,517,110,596
Treasury bills and other eligible bills	259,850,000	–	–	–	259,850,000	259,850,000
Due from banks	425,399,549	–	–	–	425,399,549	425,399,549
Derivative financial instruments	–	–	72,390,700	–	72,390,700	72,390,700
Trading assets	–	–	8,251,045	–	8,251,045	8,251,045
Loans	278,589,147	–	–	–	278,589,147	278,589,147
Investment securities	–	76,901,842	2,197,997	305,784,470	384,884,309	391,344,396
Other assets	21,217,357	–	–	–	21,217,357	21,217,357
Total financial assets	4,502,166,649	76,901,842	82,839,742	305,784,470	4,967,692,703	4,974,152,790
Deferred income tax assets					1,297,620	
Intangible assets					40,288,690	
Information technology systems					44,937,871	
Property, plant and equipment					61,572,383	
Total non-financial assets					148,096,564	
Total assets as at 31 December 2017					5,115,789,267	
in CHF						
Classes of financial liabilities			Fair value through profit & loss	Other liabilities	Total	Fair value
Deposits from banks			–	170,984,155	170,984,155	170,984,155
Derivative financial instruments			24,111,177	–	24,111,177	24,111,177
Due to customers			–	4,566,383,437	4,566,383,437	4,566,383,437
Other liabilities			–	50,280,159	50,280,159	50,280,159
Total financial liabilities			24,111,177	4,787,647,751	4,811,758,928	4,811,758,928
Current income tax liabilities					5,310,652	
Deferred tax liabilities					1,558,476	
Provisions					2,012,911	
Total non-financial liabilities					8,882,039	
Total liabilities as at 31 December 2017					4,820,640,967	
Net balance as at 31 December 2017					295,148,300	

Notes to the consolidated financial statements

Section VI: Financial risk management

C Fair value of financial assets and liabilities

The fair value of financial instruments traded in an active market is based on quoted market prices at the balance sheet date. The quoted market price used for financial assets held by the Group is the current bid price.

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined by using valuation techniques. The Group uses a variety of methods and makes assumptions that are based on market conditions existing at each balance sheet date. Quoted market prices or dealer quotes for similar instruments are used for long-term debts.

Other techniques, such as estimated discounted cash flows, are used to determine fair value for the remaining financial instruments.

The carrying value less impairment provision of other assets and other liabilities is assumed to approximate their fair value.

Fair value hierarchy

The levels of the fair value hierarchy are defined as follows:

- Level 1 – Quoted prices (unadjusted) in active markets for identical assets or liabilities. This level includes listed debt instruments, trading assets on stock and other exchanges, exchange traded derivatives and precious metals. This level of the fair value hierarchy provides the most reliable evidence of fair value and is used to measure fair value whenever available.
- Level 2 – Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices). These inputs include: (1) quoted prices for similar assets or liabilities in active markets, (2) quoted prices for identical or similar assets or liabilities in markets that are not active, that is, markets in which there are few transactions for the asset or liability, the prices are not current or price quotations vary substantially either over time or among market makers, or in which little information is publicly available, inputs other than quoted prices that are observable for the asset or the liability or (3) inputs that are derived principally from or corroborated by observable market data by correlation or other means. This level includes the majority of the OTC derivative contracts and investment securities. The sources of input parameters such as LIBOR yield curve or counterparty credit risk are Bloomberg and Reuters.
- Level 3 – Inputs for the assets or liabilities that are not based on observable market data (unobservable inputs). These inputs reflect the Group's own assumptions

about the assumptions that market participants would use in pricing the asset or liability (including assumptions about risk). These inputs are developed based on the best information available in the circumstances. This level includes equity investments and debt instruments with significant unobservable components. This hierarchy requires the use of observable market data when available. The Group considers relevant and observable market prices in its valuations where possible.

The fair value of financial instruments traded in active markets is based on quoted prices at the balance sheet date. An active market is one in which quoted prices are readily and regularly available from a stock exchange, a dealer, a broker, an industry group, a pricing service or a regulatory agency, those prices represent actual and regularly occurring market transactions on an arm's-length basis and in which transactions take place with sufficient frequency and volume. The quoted market price used for financial assets held by the Group is the current bid price. These instruments are included in level 1.

The fair value of financial instruments that are not traded in an active market (i.e. over-the-counter derivatives and investment securities) is determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to measure at fair value an instrument are observable, the instrument is included in level 2.

If one or more of the significant inputs are not based on observable market data, the instrument is included in level 3.

Notes to the consolidated financial statements

Section VI: Financial risk management

C Fair value of financial assets and liabilities (continued)

The following table presents the Group's financial assets and liabilities that are measured at fair value:

	Level 1	Level 2	Level 3	Fair value	Carrying amount
in CHF					
As at 31 December 2018					
Financial assets measured at fair value					
Derivative financial instruments	38,941,777	18,528,073	–	57,469,850	57,469,850
Trading assets	2,791,490	–	–	2,791,490	2,791,490
Investment securities	26,458,800	98,055,258	–	124,514,058	124,514,058
Total	68,192,067	116,583,331	–	184,775,398	184,775,398
Financial assets not measured at fair value					
Cash and balances with central bank					3,612,172,487
Treasury bills and other eligible bills					346,119,999
Due from banks					657,388,308
Loans					271,188,031
Investments securities	135,589,754	62,597,414	–	198,187,168	193,784,022
Other assets					31,872,115
Total financial assets	135,589,754	62,597,414	–	198,187,168	5,297,300,360
Financial liabilities measured at fair value					
Derivative financial instruments	6,587,210	29,164,991	–	35,752,201	35,752,201
Total	6,587,210	29,164,991	–	35,752,201	35,752,201
Financial liabilities not measured at fair value					
Deposits from banks					209,204,815
Due to customers					4,782,694,956
Other liabilities					59,272,495
Total financial liabilities					5,086,924,467

Financial assets measured at fair value

Investment securities measured at fair value comprise of financial assets at fair value through profit or loss (31 December 2018: CHF 22.7 million, out of which none classified as level 2), financial assets at fair value through other comprehensive income (31 December 2018: CHF 100.1 million, out of which CHF 98.1 million classified as level 2) and financial assets at fair value through other comprehensive income equities (31 December 2018: CHF 1.7 million, out of which none classified as level 2).

Financial assets and liabilities not measured at fair value

Investment securities not measured at fair value are all classified as amortised cost. For all other financial assets and liabilities not measured at fair value, the carrying amount is assessed to be a reasonable approximation of fair value.

Notes to the consolidated financial statements

Section VI: Financial risk management

C Fair value of financial assets and liabilities (continued)

The following table presents the Group's financial assets and liabilities that are measured at fair value:

	Level 1	Level 2	Level 3	Fair value	Carrying amount
in CHF					
As at 31 December 2017					
Financial assets measured at fair value					
Derivative financial instruments	46,848,682	25,542,018	–	72,390,700	72,390,700
Trading assets	8,251,045	–	–	8,251,045	8,251,045
Investment securities	40,431,948	267,550,519	–	307,982,467	307,982,467
Total	95,531,675	293,092,537	–	388,624,212	388,624,212
Financial assets not measured at fair value					
Cash and balances with central bank					3,517,110,596
Treasury bills and other eligible bills					259,850,000
Due from banks					425,399,549
Loans					278,589,147
Investments securities	48,682,752	34,679,177	–	83,361,929	76,901,842
Other assets					21,217,357
Total financial assets	48,682,752	34,679,177	–	83,361,929	4,967,692,703
Financial liabilities measured at fair value					
Derivative financial instruments	6,831,666	17,279,511	–	24,111,177	24,111,177
Total	6,831,666	17,279,511	–	24,111,177	24,111,177
Financial liabilities not measured at fair value					
Deposits from banks					170,984,155
Due to customers					4,566,383,437
Other liabilities					50,280,159
Total financial liabilities					4,811,758,928

Financial assets measured at fair value

Investment securities measured at fair value comprise of financial assets at fair value through profit or loss (31 December 2017: CHF 2.2 million, out of which CHF 2.2 million classified as level 2) and financial assets designated available-for-sale (31 December 2017: CHF 305.8 million, out of which CHF 265.4 million classified as level 2).

Financial assets and liabilities not measured at fair value

Investment securities not measured at fair value are all classified as held-to-maturity (31 December 2017: CHF 83.4 million, out of which CHF 48.7 million classified as level 2 and CHF 34.7 million as level 1). For all other financial assets and liabilities not measured at fair value, the carrying amount is assessed to be a reasonable approximation of fair value.

Notes to the consolidated financial statements

Section VI: Financial risk management

C Fair value of financial assets and liabilities (continued)

Classification within the fair value hierarchy

Investment securities are generally classified as level 1 or level 2. Although market data is readily available, there is often insufficient third-party transaction data to justify an active market and corresponding level 1 classification.

Derivative financial instruments include, inter alia, currency forwards which are valued using foreign exchange spot rates observed in the market. As the foreign exchange market is actively tradable, these currency forwards are generally classified as level 1. Other derivative financial instruments, such as precious-metals forwards, are typically classified as level 2.

Trading assets are predominantly exchange-traded investment fund units with readily available quoted prices in liquid markets and therefore are classified as level 1.

Notes to the consolidated financial statements

Section VI: Financial risk management

D Capital management (including disclosures required by Swiss capital regulation)

D1 Capital management framework

The Group's objectives when managing capital, which is a broader concept than "equity" on the face of the statement of financial positions, are:

- Comply with regulatory capital requirements defined in the Swiss Federal Law on Banks and Savings Banks, the Implementing Ordinance on Banks and Savings Banks, the Swiss Capital Adequacy Ordinance (CAO) and the FINMA circulars that it refers to;
- Safeguard the Group's ability to continue as going concern so that it can continue to deploy its strategy, to provide returns to the shareholders and to demonstrate its financial strength and creditworthiness to its business partners and clients;
- Maintain a capital basis and capital ratios deemed adequate to support the growth of its business activities and to absorb the equity stress that the Group simulates using stress test scenarios for credit, market and operational risks;
- Anticipate future business growth and regulatory developments.

The Group and Swissquote Bank Ltd are both subject to the regulation of the Swiss Financial Market Supervisory Authority (FINMA). The capital levels of the Group are sub-

ject to quantitative and qualitative judgements by FINMA about the components of capital, risk weightings and other factors.

Within FINMA framework, Swiss Banks are classified in five supervisory categories according to their size and risk impact. The higher the category to which the bank belongs, the greater are its additional capital requirements and its required disclosures.

As at 31 December 2018, Swissquote Group is classified in the supervisory category 4 (category 1 being the one with the highest requirements). Banks included in supervisory category 4 are obliged to hold 8.0% of total capital ratio and an additional 3.2%, known as "capital conservation buffer" (total: 11.2%), as well as a variable "anti-cyclical buffer" (up to 2.5%). This "anti-cyclical buffer" has been activated, without impact for the Group since it is limited to mortgage loans business in Switzerland. Banks included in category 4 are not required, under conditions, to publish the exhaustive range of disclosures set in FINMA circulars (partial disclosure).

The capital ratio of 10.5% is defined by FINMA as a ratio below which immediate and extensive actions would be taken under supervisory law.

Under Basel III, a number of different approaches exist to calculate the capital adequacy requirements. The Swissquote Group and Swissquote Bank Ltd apply:

	31 December 2018	31 December 2017
Credit risk	International Standard Approach – AS-BRI	International Standard Approach – AS-BRI
Market risk	Standardised Approach	Standardised Approach
Operational risk	Basic Indicator Approach	Basic Indicator Approach

Other foreign subsidiaries of the Group are as well subject to locally applicable capital requirement regulations.

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D2 Risk-weighted assets

The balance sheet positions, off-balance sheet exposures and the size of business activities are translated into risk-weighted assets (RWA) that are categorised as market, credit, operational and non-counterparty risk.

Market risk reflects the capital requirements relating to potential changes in the fair values of financial instruments in response to market movements inherent in both the balance sheet and the off-balance sheet items.

Credit risk reflects the capital requirements for the possibility of a loss incurred as the result of a counterparty failing to meet its obligations. Figures take account of add-

ons for potential credit exposures.

Operational risk reflects the capital requirements for the risk of loss resulting from inadequate internal processes, people and systems or from external events.

Non-counterparty risk reflects the capital requirements relating to premises and equipment.

Together, all these constraints create a link between the Group strategy, the risks that the business activities generate, the balance sheet and capital resources that are available.

in CHF	Risk-weighted assets		Required capital	
	31 December 2018	31 December 2017	31 December 2018	31 December 2017
Credit risk:				
Sovereign	4,497,000	14,626,500	359,760	1,170,120
Banks	168,853,320	139,223,500	13,508,266	11,137,880
Corporates	62,439,400	86,946,820	4,995,152	6,955,746
Other institutions	125,144,000	135,914,000	10,011,520	10,873,120
Others	142,020,280	116,892,180	11,361,622	9,351,374
Non-counterparty risk	110,466,257	106,510,254	8,837,301	8,520,820
Market risk	105,749,000	63,841,000	8,459,920	5,107,280
Operational risk	350,651,012	302,889,179	28,052,081	24,231,134
Total	1,069,820,269	966,843,433	85,585,622	77,347,474

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D3 Eligible capital and capital ratios

To determine the total eligible capital under Basel III, additional deductions are made in the form of general adjustments from the total equity calculated in accordance with IFRS. These items are deducted in full and in particular comprise of intangible assets (goodwill).

	31 December 2018	31 December 2017
in CHF		
Eligible capital		
Ordinary shares	3,065,634	3,065,634
Share premium	51,630,459	35,299,313
Share option reserve	1,265,122	1,482,727
Other reserve	(6,487,147)	(2,375,800)
Treasury shares	(16,723,797)	(29,318,059)
Retained earnings	319,470,264	286,994,485
Subtotal	352,220,535	295,148,300
General adjustments		
Intangible assets	(40,111,469)	(40,288,690)
Others	(1,699,144)	(2,880,984)
Total common equity tier 1 capital	310,409,922	251,978,626
Total tier 2 capital	56,967	194,730
Total eligible capital	310,466,889	252,173,356

The IFRS 9 accounting provision related to FVOCI instruments included in other reserves is deducted from tier 1 capital. Then, 100% of this amount is added back to tier 2 capital, up to a maximum of 1.25% of risk-weighted assets for credit risk.

	Capital ratios		Minimum requirements		
	31 December 2018	31 December 2017	Basel III minimum requirement	Capital conservation buffer	Total minimum requirement
Common equity tier 1 ratio (CET1)	29.0%	26.1%	4.5%	2.9%	7.4%
+ Additional tier 1 capital ratio (AT1)	–	–	1.5%	0.1%	1.6%
+ Tier 2 capital ratio (T2)	–	–	2.0%	0.2%	2.2%
Capital ratio (%)	29.0%	26.1%	8.0%	3.2%	11.2%

Additional metrics requested by FINMA Circular 2016/1:

	31 December 2018	31 December 2017
CET1 available to cover Basel III minimum capital requirement after deduction of AT1 (1.5%) and T2 (2.0%) which are filled by CET 1 (29.0%)	25.5%	22.6%
CET1 available to cover total minimum capital requirement after deduction of AT1 (1.6%) and T2 (2.2%) which are filled by CET 1 (29.0%)	25.2%	22.3%
Capital ratio available to meet CET1 and T1 capital targets after deduction of T2 minimum requirement (2.2%)	26.8%	23.9%

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D4 Leverage ratio

The FINMA Circular 2015/3 "Leverage ratio" clarifies the calculation of the leverage ratio as per guidelines set forth in the Basel III minimum standards.

	31 December 2018	31 December 2017
in CHF thousand, except where indicated		
Tier 1 capital	310,410	251,979
Total leverage ratio exposure	5,538,137	5,373,551
Leverage ratio (%)	5.6%	4.7%

Total leverage ratio exposure corresponds to total assets adjusted by tier 1 capital deductions and off-balance sheet items.

D5 Liquidity coverage ratio

The Liquidity Ordinance (LiqO) and the Circular FINMA 15/2 "Liquidity Risks Banks" outline the qualitative and quantitative liquidity requirements for banks. The qualitative part includes the definition of liquidity risk tolerance and strategy, the measurement of liquidity risks, stress testing and contingency funding planning. The requirements apply to all banks, but are tiered according to the scope of operations, complexity and general risk profile of its business activities.

The Liquidity Coverage Ratio (LCR) comprises two components: (1) the value of specifically defined high-quality liquid assets in stressed conditions and (2) the total net cash outflows calculated according to parameters.

The FINMA Circular 2016/1 "Disclosure – banks" requires to publicly disclose the LCR on a quarterly basis, calculated based on the three months average of the LCR components.

	Q1 2018	Q2 2018	Q3 2018	Q4 2018
in CHF thousand, except where indicated				
Liquidity Coverage Ratio (LCR)				
Cash outflows	1,149,210	1,206,061	1,245,110	1,338,806
Cash inflows	(313,979)	(343,614)	(367,929)	(328,401)
Net cash outflows	835,231	862,447	877,181	1,010,405
Total high-quality liquid assets (HQLA)	3,492,772	3,580,442	3,516,247	3,585,284
Liquidity coverage ratio (LCR in %)	418%	415%	401%	355%

During 2018, the LCR was mainly influenced by the mix of weightings to be applied to customer cash balances (due to customers and deposits from banks) when determining the cash outflows.

As at 31 December 2018, the Net Stable Funding Ratio (NSFR) reported to Swiss National Bank was 389% (2017: 366%).

Complementing the short-term liquidity (LCR) and structural liquidity (NSFR) ratios, observation ratios form part of the new liquidity regulations set out in Basel III. Observation ratios are used as liquidity monitoring tools and contrary to the LCR and NSFR ratios, no minimum requirements apply to the various observation ratios.

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E Compliance with depositor protection rules

The Swiss Federal Law on Banks and Savings Banks states that in the event of a bank collapsing, deposits up to CHF 100,000 per depositor will be treated as “preferential debt”, thus taking priority over the claims of other creditors. This preferential status means that these “privileged deposits” will be paid out of the insolvent bank's assets and will therefore take priority over claims by other (non-preferential) creditors. In order to secure these privileged deposits, banks are required to hold 125% of total privileged deposits in adequate eligible assets. In Switzerland, the Group (standalone basis) met those requirements as at 31 December 2018, with a coverage of 205% (31 December 2017: 198%).

F Credit risk

Credit risk is defined as the possibility of a loss being incurred as the result of a borrower or counterparty failing to meet its financial obligations. In the event of a default, the Group could incur a loss equal to the amount owed by the debtor, less any recoveries resulting from foreclosure, liquidation of collateral or the restructuring of the debtor company.

Credit exposures arise principally in lending activities that lead to loans, and investing activities that bring debt securities and other bills to the Group's asset portfolio.

Credit risk management is a structured process to assess, monitor and manage risk on a constant basis. This requires careful consideration of proposed extensions of credit, the setting of specific limits, monitoring during the life of the exposure and standardised approach to recognising credit impairments.

F1 Credit risk measurement

(I) Loans

Loans are principally in the form of:

- Lombard loans and other types of margin loans (securities trading);
- Leveraged forex credit lines;
- Other loan receivables (public authorities).

These credit limits are principally used by clients for leveraging their securities trading or their leveraged forex operations. The Group operates real-time mark-to-market trading platforms with customers' accounts being simultaneously updated with individual profits and losses. Credit risk arises when client's assets deposited with the Group are not sufficient to cover trading losses incurred.

Lombard loans and other types of margin loans: for Lombard loans, the maximum amount of margin (and hence of credit to a client) is based on the aggregate margin determined on each item of the customer's portfolio. The margin rate for securities is based on the type of security (mainly listed shares and bonds), and various other features such as liquidity, volatility and external rating. The amount of maximum margin is remeasured at each transaction of the customer, and in case of inactivity of the client at several times per business day. Lombard loans are monitored using a real-time system comparing the fair value of the collateral with the actual credit granted to each customer. Margin loans may be granted by the Group in the field of options and futures. Margin requirements are calculated for each customer throughout the trading day. Customers are alerted in their account when approaching margin breaches and if a customer's equity falls below the required level, positions are liquidated to bring the account into margin compliance. By permitting customers to exercise leverage with option and future positions, the Group is subject to risks inherent in extending credit, especially during periods of rapidly declining markets in which the value of the collateral held could fall below the amount of a customer's indebtedness.

Leveraged forex credit lines: open positions of clients are authorised to a maximum leverage of their equity (margin deposit adjusted by unrealised gains and losses). Maximum leverage could be restricted by regulation in certain jurisdictions according to the nature of the customer. With the aim to ensure the financial losses do not exceed the credit line, the Group has set up a system for the automatic closing-out of open positions (mandatory for retail customers). The automatic margin close-out system shall apply (in normal market conditions) as soon as the used margin of the open positions reaches the credit line by a specific percentage. Automatic margin close-out provides a degree of protection as it reduces, but does not eliminate the risk that the client loses all or more than the initial margin (particularly during market gaps or volatility spikes).

Other loan receivables (public authorities): in the absence of debt security, investing activities could be performed in the form of a loan receivable, in particular to Swiss public authorities. The credit risk associated are limited through internal regulation and prescribed limits. Limits apply at a counterparty level. Compliance with prescribed limits is monitored at a counterparty level. Compliance with prescribed limits is monitored on an ongoing basis and also verified before the conclusion of each transaction.

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F1 Credit risk measurement (continued)

(II) Due from banks

Due from banks comprises:

- Interbank deposits;
- Collateral deposits;
- Receivables from banks.

Interbank deposits: these deposits are made in order to gain an interest margin on the assets deposited by clients at the Group in the form of current account or term deposits.

Collateral deposits: these exposures result from amounts that are pledged in favour of third-party financial institutions (such as stock exchanges) in order to secure the settlement of the transactions carried out by the Group's clients.

Receivables from banks: the Group also faces credit risk from third-party banks which benefit from the trading venues of the Group (such as white label partners). These exposures may be mitigated by collateral agreements (deposits recognised as deposits from banks) as well as other means. However, all credit exposures cannot be always totally eliminated on an intraday basis.

The limit for each counterparty – which absolute maximum is defined inter alia by reference to Group eligible capital (equity) in accordance with Swiss banking regulation (Capital Adequacy Ordinance in particular) – is based on a set of cumulative factors that include the external rating of the counterparty, the domicile of the counterparty and the duration of the financial instrument.

(III) Investment securities and treasury bills and other eligible bills

Investment securities comprise of debt securities. Treasury bills and other eligible bills comprise of commercial papers and short-term debt instruments with a maturity below 12 months. Internal regulations define the procedures for the approval, management and review of the Group's exposure.

(IV) Derivative financial instruments (including FX Swaps)

Derivatives contracts are entered into in the normal course of business (clientele activity), as well as for assets and liabilities activities and for own risk management need, including mitigation of interest rate, foreign exchange and credit risk. Derivatives are either privately negotiated OTC contracts or standard contracts transacted through regulated exchanges. The replacement values correspond to the fair values. Positive replacement values constitute an asset, while negative replacement values a liability.

F2 Risk limit control and mitigation policies

The Group carefully manages its exposure to credit risk. The Group structures the levels of credit risk it undertakes by setting limits on the amount of risk accepted in relation to a borrower, or groups of borrowers with respect to their credit rating, as well as the level of security margin required which depends on the types of securities and portfolio profiles.

Counterparty credit risks are monitored on a revolving basis and are subject to a monthly or more frequent review.

The exposure to any borrower including banks and brokers is further restricted by sublimits covering on- and off-balance sheet exposures. Actual exposures against limits are monitored daily. Exposure to credit risk is managed through regular analysis of the ability of borrowers and potential borrowers to meet interest and capital repayment obligations and by changing these lending limits where appropriate.

To avoid credit risk concentrations, the Group establishes limits and controls that constrain risk concentrations with regard to sector and country exposure.

F3 Expected credit loss measurement (impairment)

The measurement of expected credit losses (ECL) under IFRS 9 uses the information and approaches that the Group uses to manage risk, through certain adjustments made in order to comply with the requirements of IFRS 9.

IFRS 9 outlines a 3-stage model for impairment based on changes in credit quality since initial recognition (credit risk is continuously monitored by the Group).

IFRS 9 3-stage model

Stage 1	All financial instruments at initial recognition (except if already credit-impaired at acquisition).
Stage 2	A financial instrument is moved to stage 2 if there is a significant increase in credit risk since initial recognition. Reference is made to Section IIIa for how the Group defines SICR.
Stage 3	Any financial instrument that is credit-impaired. Reference is made to Section IIIa for how the Group defines credit-impaired/default.

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F3 Expected credit loss measurement (impairment) (continued)

Financial instruments in stage 1 have their ECL measured at an amount equal to the portion of lifetime expected credit losses that result from default events possible within the next 12 months. Instruments in stage 2 or 3 have their ECL measured based on expected credit losses on a lifetime basis.

The key judgements and assumptions adopted by the Group in addressing the requirements of IFRS 9 are discussed in Section V.

F4 Maximum exposure to credit risk (financial instruments subject to impairment)

The following table contains an analysis of the credit exposure of financial assets for which an ECL allowance is recognised and is designed to meet the disclosure requirements of IFRS.

	IFRS 9 staging				2017 Total
	2018				
in CHF	Stage 1	Stage 2	Stage 3	Total	Total
Credit risk exposure relating to financial assets subject to impairment:					
Cash and balances with central bank	3,612,172,487	–	–	3,612,172,487	3,517,110,596
Treasury bills and other eligible bills	346,165,630	–	–	346,165,630	259,850,000
Due from banks	658,114,250	–	421,724	658,535,974	425,817,888
Loans	271,190,219	–	28,042,675	299,232,894	298,066,329
Investment securities	318,348,460	–	–	318,348,460	384,884,309
Gross carrying amount (A)	5,205,991,046	–	28,464,399	5,234,455,445	4,885,729,122
Less: ECL allowance	824,141	–	28,464,399	29,288,540	19,895,521
Carrying amount	5,205,166,905	–	–	5,205,166,905	4,865,833,601
Credit risk exposure relating to financial assets not subject to impairment:					
Derivative financial instruments	57,469,850	–	–	57,469,850	72,390,700
Others (trading assets and other assets)	34,663,605	–	–	34,663,605	29,468,402
Carrying amount (B)	92,133,455	–	–	92,133,455	101,859,102
Total financial assets as at 31 December	5,297,300,360	–	–	5,297,300,360	4,967,692,703
Credit risk exposure relating to off-balance sheet assets are as follows:					
Operating lease commitments	–	–	–	10,151,192	10,722,586
Loan commitments (depositor protection contribution – Art. 37H BA)	–	–	–	28,886,000	26,030,000
Total credit exposure off-balance sheet (C)	–	–	–	39,037,192	36,752,586
Total credit exposure (A) + (B) + (C) as at 31 December	5,298,124,501	–	28,464,399	5,365,626,092	5,024,340,810

As at 31 December 2018, 68.2% of total credit exposure is related to Swiss National Bank (2017: 70.0%) for which no ECL allowance was required. During 2018, the Group did not purchase any credit-impaired financial assets.

As at 31 December 2018, there is no impairment allowance impact related to off-balance sheet exposures.

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F5 Collateral

The Group employs a range of policies and practices to mitigate risk. The most common of these is accepting collateral for funds advanced (e.g. Lombard loans). Lombard loans are not granted to customers based on their financial capacity of reimbursement but rather on the quality of the underlying

collaterals. The Group provides credit Lombard loan to clients enabling them to purchase securities with leverage at prevailing debit interest rates against equity collateral held on their account and in custody with the Group.

	2018	2017
in CHF		
Collateral at fair value to support loans (Lombard loans)	818,286,913	950,047,129
Cash deposits to support derivative financial instruments	365,237,428	328,879,809
Total as at 31 December	1,183,524,341	1,278,926,938

F6 Due from banks and loans

	31 December 2018		31 December 2017	
	Loans	Due from banks	Loans	Due from banks
in CHF				
Neither past due nor impaired	269,908,916	657,388,308	276,256,198	425,399,549
Past due but not impaired	1,279,115	–	2,332,949	–
Impaired	28,044,863	1,147,666	19,477,182	418,339
Gross balance	299,232,894	658,535,974	298,066,329	425,817,888
Impairment allowance	(28,044,863)	(1,147,666)	(19,477,182)	(418,339)
Net balance	271,188,031	657,388,308	278,589,147	425,399,549

Loans are spread over 15,616 distinct customers (2017: 19,339), 78.3% of them are domiciled in Switzerland (2017: 76.4%). The largest balance as at 31 December 2018 is CHF 17,523,197 (2017: CHF 15,605,416).

Due from banks are spread over 47 distinct counterparties (2017: 40). The largest balance as at 31 December 2018 is related to EUREX Exchange margin deposit and amounts CHF 150,280,787 (2017: CHF 81,401,217 related to EUREX Exchange margin deposit).

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F6 Due from banks and loans (continued)

Due from banks are further analysed as follows (based on contractual maturity):

in CHF	External rating	Sight	0–3 months	3–12 months	Gross amount
Investment grade	From AAA to AA-	185,906,342	10,000,000	32,521,900	228,428,242
	From A+ to A-	99,318,898	50,260,950	–	149,579,848
	From BBB+ to BBB-	132,252,862	–	–	132,252,862
Speculative grade	From BB+ to BB-	–	–	–	–
	From B+ to B-	–	–	–	–
	From CCC+ to CCC-	–	–	–	–
	From CC+ to C-	–	–	–	–
Other	Unrated	59,380,238	63,670,931	24,076,187	147,127,356
Total as at 31 December 2018		476,858,340	123,931,881	56,598,087	657,388,308

Unrated counterparties mainly relate to Swiss cantonal banks.

No credit limits were exceeded during 2018 and 2017.

At year-end, up to CHF 400.5 million (2017: CHF 230.8 million) of the exposure is explained by amounts pledged in favour of third parties mainly in order to secure the settlement of client transactions (collateral deposits).

in CHF	External rating	Sight	0–3 months	3–12 months	Gross amount
Investment grade	From AAA to AA-	150,444,639	17,538,450	10,000,000	177,983,089
	From A+ to A-	145,750,463	10,000,000	–	155,750,463
	From BBB+ to BBB-	57,438,517	–	–	57,438,517
Speculative grade	From BB+ to BB-	2,552,809	–	–	2,552,809
	From B+ to B-	–	–	–	–
	From CCC+ to CCC-	–	–	–	–
	From CC+ to C-	–	–	–	–
Other	Unrated	11,674,671	20,000,000	–	31,674,671
Total as at 31 December 2017		367,861,099	47,538,450	10,000,000	425,399,549

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F7 Investment securities, treasury bills and other eligible bills

Investment securities (CHF 318.3 million), treasury bills and other eligible bills (CHF 346.1 million) are analysed as follows:

in CHF	External rating	Less than 1 year	1 to 2 years	2 to 5 years	Over 5 years	Gross amount
Investment grade	From AAA to AA-	165,931,603	119,096,027	15,747,615	7,278,224	308,053,469
	From A+ to A-	56,803,964	16,917,693	–	–	73,721,657
	From BBB+ to BBB-	38,368,591	21,808,908	–	–	60,177,499
Speculative grade	From BB+ to BB-	4,477,085	–	–	–	4,477,085
	From B+ to B-	–	–	–	–	–
	From CCC+ to CCC-	–	–	–	–	–
	From CC+ to C-	–	–	–	–	–
Other	Unrated	217,988,369	–	–	–	217,988,369
Total as at 31 December 2018		483,569,612	157,822,628	15,747,615	7,278,224	664,418,079
Cash and balances with central bank						3,612,172,487
Other assets than cash and balances with central bank, investment securities and treasury bills and other eligible bills						1,172,897,675
Total assets as at 31 December 2018						5,449,488,241

As at 31 December 2018, the balance of CHF 4.5 million identified as speculative grade entirely consists of bonds issued by the South African government. The balance identified as unrated entirely consists of loans to Swiss municipalities (CHF 218.0 million) which are classified as treasury bills and other eligible bills.

None of the above receivables are past due or impaired.

As at 31 December 2018, investment securities, treasury bills and other eligible bills for an amount of CHF 158.0 million (2017: CHF 117.0 million) are pledged up in favour of third parties (collateral deposits).

in CHF	External rating	Less than 1 year	1 to 2 years	2 to 5 years	Over 5 years	Gross amount
Investment grade	From AAA to AA-	112,903,446	68,472,088	–	22,427,383	203,802,917
	From A+ to A-	112,301,708	33,556,241	3,966,029	–	149,823,978
	From BBB+ to BBB-	71,333,146	33,446,179	1,727,230	–	106,506,555
Speculative grade	From BB+ to BB-	2,435,083	8,647,897	–	–	11,082,980
	From B+ to B-	–	–	–	–	–
	From CCC+ to CCC-	–	–	–	–	–
	From CC+ to C-	–	–	–	–	–
Other	Unrated	170,500,821	–	–	3,017,058	173,517,879
Total as at 31 December 2017		469,474,204	144,122,405	5,693,259	25,444,441	644,734,309
Cash and balances with central bank						3,517,110,596
Other assets than cash and balances with central bank, investment securities and treasury bills and other eligible bills						953,944,362
Total assets as at 31 December 2017						5,115,789,267

None of the above investment securities and treasury bills and other eligible bills are past due or impaired.

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F8 Geographical concentration of financial assets

The Group has credit exposures outside Switzerland:

- Through its deposits with financial institutions domiciled outside Switzerland (Due from banks);
- Through debt instruments issued by foreign corporations, financial institutions and governments (Investment securities, Treasury bills and other eligible bills and other assets);

- To clients domiciled outside of Switzerland to whom the Group has granted credit facilities such as Lombard loans (loans as well as derivative financial instruments).

The geographical distribution based on the domicile of the counterparties is analysed below:

	Switzerland	Europe	North America	Middle East & Asia	Others	Total
in CHF						
Cash and balances with central bank	3,612,172,487	–	–	–	–	3,612,172,487
Treasury bills and other eligible bills	249,983,336	23,707,467	72,429,196	–	–	346,119,999
Due from banks	286,576,442	288,651,848	69,692,150	12,370,633	97,235	657,388,308
Derivative financial instruments	3,502,127	11,447,841	2,660,373	28,699,545	11,159,964	57,469,850
Trading assets	2,791,490	–	–	–	–	2,791,490
Loans	210,477,758	28,770,435	4,294,230	21,242,251	6,403,357	271,188,031
Investment securities	123,332,038	70,581,997	94,369,188	23,568,280	6,446,577	318,298,080
Other assets	30,841,987	398,401	382,595	211,740	37,392	31,872,115
Total financial assets as at 31 December 2018	4,519,677,665	423,557,989	243,827,732	86,092,449	24,144,525	5,297,300,360

	Switzerland	Europe	North America	Middle East & Asia	Others	Total
in CHF						
Cash and balances with central bank	3,517,110,596	–	–	–	–	3,517,110,596
Treasury bills and other eligible bills	259,850,000	–	–	–	–	259,850,000
Due from banks	144,269,904	230,320,353	43,160,776	7,648,516	–	425,399,549
Derivative financial instruments	11,427,041	19,371,915	1,644,792	39,178,145	768,807	72,390,700
Trading assets	8,251,045	–	–	–	–	8,251,045
Loans	220,469,068	23,160,886	2,777,266	29,387,281	2,794,646	278,589,147
Investment securities	69,724,482	148,228,905	102,855,642	46,985,801	17,089,479	384,884,309
Other assets	18,815,813	1,343,590	627,301	349,958	80,695	21,217,357
Total financial assets as at 31 December 2017	4,249,917,949	422,425,649	151,065,777	123,549,701	20,733,627	4,967,692,703

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Section VI: Financial risk management

F9 Industry sector concentration of assets

The industry sector concentration is analysed below:

	Cash and treasury bills	Derivative financial instruments	Due from banks and loans	Investment securities	Total as at 31 December 2018	Total as at 31 December 2017
in CHF						
Banks	–	4,463,967	657,388,308	196,662,352	858,514,627	609,443,027
Central Bank	3,612,172,487	–	–	–	3,612,172,487	3,517,110,596
Sovereign and municipalities	333,733,446	–	7,497,812	66,678,223	407,909,481	385,629,220
Subtotal	3,945,905,933	4,463,967	664,886,120	263,340,575	4,878,596,595	4,512,182,843
Automobiles & parts	2,811,693	–	–	3,521,213	6,332,906	9,500,921
Basic resources	–	–	–	1,681,881	1,681,881	1,680,896
Chemicals	–	–	–	1,128,762	1,128,762	6,531,907
Constructions & materials	–	–	–	348,506	348,506	362,344
Food & beverages	6,195,693	–	–	6,141,757	12,337,450	6,555,938
Health care	–	–	–	3,376,228	3,376,228	8,278,954
Individuals	–	53,005,883	263,690,219	–	316,696,102	319,540,427
Industrials goods	–	–	–	6,982,824	6,982,824	15,468,468
Insurance	–	–	–	–	–	1,406,556
Media	2,252,887	–	–	–	2,252,887	1,189,621
Oil & gas	–	–	–	10,620,931	10,620,931	13,681,039
Private households	–	–	–	4,148,356	4,148,356	8,766,321
Retail	–	–	–	2,913,688	2,913,688	–
Supranational	–	–	–	9,930,537	9,930,537	9,888,809
Technology	1,126,280	–	–	–	1,126,280	588,240
Telecommunications	–	–	–	2,942,680	2,942,680	11,063,094
Utilities	–	–	–	1,220,142	1,220,142	11,537,923
Subtotal	12,386,553	53,005,883	263,690,219	54,957,505	384,040,160	426,041,458
Other assets with no industry sector concentration	–	–	–	–	186,851,486	177,564,966
Total assets					5,449,488,241	5,115,789,267

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F10 Offsetting

Offsetting and related rights to set off are risk management tools that the Group uses among others to reduce counterparty credit risk. The following table presents the recognised financial instruments that are subject to enforceable master netting agreements or other similar agreements but not offset.

	Gross amounts of recognised financial assets	Presented in statement of financial positions	Related amounts not set off/collateral (Due to customers)	Net credit exposure
in CHF				
Derivative financial instruments (assets)				
Foreign exchange swaps	2,532,516	2,532,516	–	2,532,516
Currency options	91,608	91,608	–	91,608
Currency forwards, precious-metals forwards and CFD derivatives	54,845,726	54,845,726	365,237,428	–
Balance as at 31 December 2018	57,469,850	57,469,850	365,237,428	2,624,124
Foreign exchange swaps	3,124,688	3,124,688	–	3,124,688
Currency options	29,672	29,672	–	29,672
Interest rate futures	3,958	3,958	–	3,958
Currency forwards, precious-metals forwards and CFD derivatives	69,232,382	69,232,382	328,879,809	–
Balance as at 31 December 2017	72,390,700	72,390,700	328,879,809	3,158,318

	Gross amounts of recognised financial liabilities	Presented in statement of financial positions
in CHF		
Derivative financial instruments (liabilities)		
Foreign exchange swaps	13,376,997	13,376,997
Currency options	91,608	91,608
Currency forwards, precious-metals forwards and CFD derivatives	22,283,596	22,283,596
Balance as at 31 December 2018	35,752,201	35,752,201
Foreign exchange swaps	12,182,517	12,182,517
Currency options	29,672	29,672
Currency forwards, precious-metals forwards and CFD derivatives	11,898,988	11,898,988
Balance as at 31 December 2017	24,111,177	24,111,177

Currency forwards, precious-metals forwards and CFD derivatives recognised as derivative financial instruments correspond to open positions from leveraged forex (eForex) clients that are authorised to trade with a maximum leverage of their equity. Corresponding collateral margin deposits are recognised in Due to customers for an amount of CHF 365.2 million (2017: CHF 328.9 million).

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F11 Impairment loss allowance (IFRS 9)

The loss allowance concept introduced by IFRS 9 is impacted by a variety of factors, as described below:

Effect is an additional allowance	Effect could be mixed	Effect is a release of allowance
Significant increase in credit risk resulting in transfers from stage 1 to stage 2/3 or from stage 2 to stage 3.	Changes in assumptions (PD, EAD and LGD)	Significant decrease of credit risk resulting in transfers from stage 3 to stage 2/1 or stage 2 to stage 1.
New financial assets recognised during the period.	Foreign exchange translation	Derecognition of financial assets during the period.

The following table reconciles the prior period's closing impairment allowance measured in accordance with the IAS 39 incurred loss model to the new impairment allowance measured in accordance with the IFRS 9 expected credit loss model as at 1 January 2018.

As at 1 January 2018	Former classification under IAS 39	New classification under IFRS 9	Former impairment allowance under IAS 39	ECL remeasurement, gross of tax	Total impairment allowance under IFRS 9
Cash and balances with central bank	Loans and advances	Amortised cost	–	–	–
Treasury bills and other eligible bills	Loans and advances	Amortised cost	–	–	–
Due from banks	Loans and advances	Amortised cost	418,339	387,728	806,067
Loans	Loans and advances	Amortised cost	19,477,182	56,627	19,533,809
Investment securities	Held-to-maturity	Amortised cost	–	33,121	33,121
Other assets	Loans and advances	Amortised cost	–	–	–
Impairment allowance reducing carrying value of total assets			19,895,521	477,476	20,372,997
Investment securities	Available-for-sale	FVOCI	–	562,230	562,230
Total			19,895,521	1,039,706	20,935,227

The following tables explain the changes in the impairment loss allowance during the period:

	Stage 1	Stage 2	Stage 3	Total	Credit loss expense
Movements, gross of tax, that do reduce the carrying amount of financial assets:					
Impairment allowance under IFRS 9 as at 1 January 2018	477,476	–	19,895,521	20,372,997	–
Transfers from stage 1 to stage 3	–	–	8,322,145	8,322,145	(8,322,145)
ECL – derecognitions and new purchases	(16,286)	–	–	(16,286)	16,286
ECL – changes in assumptions	362,951	–	–	362,951	(362,951)
Other movements ¹	–	–	246,733	246,733	(348,146)
Impairment allowance under IFRS 9 as at 31 December 2018	824,141	–	28,464,399	29,288,540	–
Movements, gross of tax, that do not reduce the carrying amount of financial assets:					
ECL remeasurement under IFRS 9 as at 1 January 2018	562,230	–	–	562,230	–
ECL – derecognitions ²	(445,758)	–	–	(445,758)	445,758
ECL – changes in assumptions ²	(54,546)	–	–	(54,546)	54,546
Total as at 31 December 2018	886,067	–	28,464,399	29,350,466	–
Total as at 1 January 2018	1,039,706	–	19,895,521	20,935,227	–
Credit loss expense					(8,516,652)

¹ Other movements may comprise of both amounts with and without impact to the credit loss expense line item (write-off, foreign exchange impact, etc.).

² The reverse entry of the change in ECL is recognised in other comprehensive income.

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G Liquidity risk

Liquidity is the ability of the Group to fund increases in assets and meet obligations as they come due, without incurring unacceptable losses. The fundamental role of banks in the maturity transformation of short-term deposits into medium- and long-term loans makes banks inherently vulnerable to liquidity risk.

G1 Liquidity risk management process

Liquidity and funding policy is designed to ensure that funding is available to meet all obligations in times of stress, whether caused by market events or issues specific to the Group. The objective of the Group's liquidity risk management is achieved through a conservative asset and liability management strategy, which comprises of:

- The maturity analysis of current investments in order to ensure the regular stream of expiries;
- The measurement of known and unknown cash flows;
- Measures ensuring ability to borrow funds through various instruments.

G2 Non-derivative cash flows

The table below presents the balances payable by the Group under non-derivative financial liabilities by remaining contractual maturities at the balance sheet date. The amounts disclosed in the table are the contractual undiscounted cash flows.

	Up to 1 month	1 to 3 months	3 to 12 months	1 to 5 years	Over 5 years	Total
in CHF						
As at 31 December 2018						
Non-derivative financial liabilities						
Deposits from banks	209,204,815	-	-	-	-	209,204,815
Due to customers	4,773,142,339	9,201,305	351,312	-	-	4,782,694,956
Other liabilities	59,272,495	-	-	-	-	59,272,495
Total non-derivative financial liabilities (contractual maturity dates) – (A)	5,041,619,649	9,201,305	351,312	-	-	5,051,172,266
Derivative financial instruments						35,752,201
Non-financial liabilities						10,343,239
Total liabilities						5,097,267,706
Commitments (B)	-	-	30,997,293	5,160,091	2,879,808	39,037,192
Total maturity grouping (A) + (B)	5,041,619,649	9,201,305	31,348,605	5,160,091	2,879,808	5,090,209,458
Total non-derivative financial assets (expected maturity dates)	(4,515,042,178)	(170,239,234)	(366,227,084)	(181,044,546)	(7,277,468)	(5,239,830,510)
Net balance	526,577,471	(161,037,929)	(334,878,479)	(175,884,455)	(4,397,660)	(149,621,052)

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G2 Non-derivative cash flows (continued)

	Up to 1 month	1 to 3 months	3 to 12 months	1 to 5 years	Over 5 years	Total
in CHF						
As at 31 December 2017						
Non-derivative financial liabilities						
Deposits from banks	170,984,155	–	–	–	–	170,984,155
Due to customers	4,565,243,720	–	802,727	336,990	–	4,566,383,437
Other liabilities	50,280,159	–	–	–	–	50,280,159
Total non-derivative financial liabilities (contractual maturity dates) – (A)	4,786,508,034	–	802,727	336,990	–	4,787,647,751
Derivative financial instruments						24,111,177
Non-financial liabilities						8,882,039
Total liabilities						4,820,640,967
Commitments (B)	–	–	28,040,933	5,111,893	3,599,760	36,752,586
Total maturity grouping (A) + (B)	4,786,508,034	–	28,843,660	5,448,883	3,599,760	4,824,400,337
Total non-derivative financial assets (expected maturity dates)	(4,312,226,259)	(114,114,146)	(267,459,113)	(177,355,664)	(25,444,441)	(4,896,599,623)
Net balance	474,281,775	(114,114,146)	(238,615,453)	(171,906,781)	(21,844,681)	(72,199,286)

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G3 Derivative cash flows

Derivatives held are settled on a net basis and are disclosed on a fair value basis.

	Up to 1 month	1 to 3 months	3 to 12 months	1 to 5 years	Over 5 years	Total
in CHF						
As at 31 December 2018						
Assets						
Derivatives held for trading						
Foreign exchange swaps	931,346	1,400,222	200,948	–	–	2,532,516
Currency options	225	36,038	55,345	–	–	91,608
Currency forwards	39,795,223	876,794	744,032	–	–	41,416,049
Precious-metals forwards	9,046,958	–	–	–	–	9,046,958
CFD derivatives	4,382,719	–	–	–	–	4,382,719
Derivatives held for hedging						
Interest rate futures	–	–	–	–	–	–
Total	54,156,471	2,313,054	1,000,325	–	–	57,469,850
Liabilities						
Derivatives held for trading						
Foreign exchange swaps	9,762,602	3,375,701	238,694	–	–	13,376,997
Currency options	225	36,038	55,345	–	–	91,608
Currency forwards	7,673,012	1,108,768	669,776	–	–	9,451,556
Precious-metals forwards	10,903,087	–	–	–	–	10,903,087
CFD derivatives	1,928,953	–	–	–	–	1,928,953
Derivatives held for hedging						
Interest rate futures	–	–	–	–	–	–
Total	30,267,879	4,520,507	963,815	–	–	35,752,201

Currency forwards, precious-metals forwards and CFD derivatives (indices and commodities) are mainly related to open transactions of leveraged forex (eForex) clientele as at 31 December 2018. Those transactions have to be classified in category “up to 1 month”.

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Section VI: Financial risk management

G3 Derivative cash flows (continued)

Derivatives held are settled on a net basis and are disclosed on a fair value basis.

	Up to 1 month	1 to 3 months	3 to 12 months	1 to 5 years	Over 5 years	Total
in CHF						
As at 31 December 2017						
Assets						
Derivatives held for trading						
Foreign exchange swaps	2,355,152	522,905	246,631	–	–	3,124,688
Currency options	11,063	1,082	17,527	–	–	29,672
Currency forwards	47,355,660	1,273,811	273,328	22,790	–	48,925,589
Precious-metals forwards	16,334,341	–	–	–	–	16,334,341
CFD derivatives	3,972,452	–	–	–	–	3,972,452
Derivatives held for hedging						
Interest rate futures	–	–	–	–	3,958	3,958
Total	70,028,668	1,797,798	537,486	22,790	3,958	72,390,700
Liabilities						
Derivatives held for trading						
Foreign exchange swaps	5,213,447	6,957,284	11,786	–	–	12,182,517
Currency options	11,063	1,082	17,527	–	–	29,672
Currency forwards	7,540,449	1,134,068	482,660	22,335	–	9,179,512
Precious-metals forwards	2,097,709	–	–	–	–	2,097,709
CFD derivatives	621,767	–	–	–	–	621,767
Derivatives held for hedging						
Interest rate futures	–	–	–	–	–	–
Total	15,484,435	8,092,434	511,973	22,335	–	24,111,177

Currency forwards, precious-metals forwards and CFD derivatives (indices and commodities) are mainly related to open transactions of leveraged forex (eForex) clientele as at 31 December 2017. Those transactions have to be classified in category “up to 1 month”.

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G4 Off-balance sheet cash flows

The table below summarises the future cash outflow commitments as at 31 December:

	No later than 1 year	1 to 5 years	Over 5 years	Total
in CHF				
As at 31 December 2018				
Loan commitments	28,886,000	–	–	28,886,000
Operating lease commitments	2,111,293	5,160,091	2,879,808	10,151,192
Total	30,997,293	5,160,091	2,879,808	39,037,192
As at 31 December 2017				
Loan commitments	26,030,000	–	–	26,030,000
Operating lease commitments	2,010,933	5,111,893	3,599,760	10,722,586
Total	28,040,933	5,111,893	3,599,760	36,752,586

Loan commitments are related to the payment obligation to the client deposit protection scheme (art. 37H Banking Act).

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H Market risk

Market risk is the risk that fair values or future cash flows of financial instruments will fluctuate because of changes in market conditions. The Group does not enter into proprietary trading positions based on expectations of future market improvements.

In the context of its activities, market risks arise from open positions in interest rates, currency and equity products, all of which are exposed to general and specific market movements as well as changes in the level of volatility of market rates or prices such as:

- Foreign exchange risk;
- Interest rate risk;
- Equity market risk;
- Issuer credit risk;
- Market liquidity risk.

Single transactions may also be exposed to a number of different market risks.

The Group devotes significant resources to ensure that market risks are comprehensively captured, accurately modelled and reported and effectively managed. Trading and non-trading portfolios are managed at various organisational levels. The Group uses market risk measurement and management methods designed to meet or exceed industry standards.

H1 Foreign exchange risk

The Group is exposed to two main sources of foreign exchange risk.

Transactional foreign exchange risk

Foreign exchange risk represents exposures to changes in the value of current holdings and future cash flows denominated in other currencies. The types of instruments exposed to this risk include for example foreign investments, foreign currency denominated loans and future cash flows in foreign currencies. The Board sets limits on the level of exposure by currency and in aggregate which are monitored daily.

Leveraged forex (eForex) business

Foreign exchange risk arises from leveraged forex activities and clients trading foreign currencies and foreign designated securities.

The Group predominantly operates an agency model to execute client trades as it is considered as fundamental in the core business model philosophy. However, all client exposures are not immediately hedged and the Group may have a residual net position in any of the foreign currency pairs in which the Group offers leveraged forex. The Group has set up foreign exchange limits with the aim to optimise the efficiency of the operations and does not take own positions outside this scope. These limits are defined with reference to the expected volatility and liquidity of the corresponding foreign currency pairs. The real-time systems target to maximise the level of internal hedging arising from the client base (internalisation of the transaction flow) and monitor the foreign exchange exposure against the defined limits. If exposure exceeds these limits, hedging is undertaken to adjust the exposure within the limit.

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H1 Foreign exchange risk (continued)

The table below summarises the Group's exposure to foreign currency risk as at 31 December. Included in the table are the Group's financial instruments at carrying amounts, categorised by currency.

	CHF	USD	EUR	Others	Total
in CHF					
As at 31 December 2018					
Assets					
Cash and balances with central bank	3,612,084,167	33,270	44,307	10,743	3,612,172,487
Treasury bills and other eligible bills	235,625,071	72,383,563	23,707,468	14,403,897	346,119,999
Due from banks	392,314,779	171,514,045	63,823,776	29,735,708	657,388,308
Derivative financial instruments	9,890,025	29,037,456	967,837	17,574,532	57,469,850
Trading assets	–	333,974	2,457,516	–	2,791,490
Loans	109,610,105	60,459,165	91,694,218	9,424,543	271,188,031
Investment securities	157,894,200	112,001,131	47,395,443	1,007,306	318,298,080
Other assets	10,096,547	4,993,466	983,274	15,798,828	31,872,115
Total financial assets	4,527,514,894	450,756,070	231,073,839	87,955,557	5,297,300,360
Liabilities					
Deposits from banks	23,264,225	53,101,498	93,505,200	39,333,892	209,204,815
Derivative financial instruments	16,936,442	15,883,598	139,937	2,792,224	35,752,201
Due to customers	2,228,236,572	1,290,058,926	1,046,509,889	217,889,569	4,782,694,956
Other liabilities	53,492,538	2,551,218	646,032	2,582,707	59,272,495
Total financial liabilities	2,321,929,777	1,361,595,240	1,140,801,058	262,598,392	5,086,924,467
Net	2,205,585,117	(910,839,170)	(909,727,219)	(174,642,835)	210,375,893
Off-balance sheet notional position and credit commitments	(1,954,051,703)	911,484,196	909,720,114	171,884,585	39,037,192
Net exposure	251,533,414	645,026	(7,105)	(2,758,250)	249,413,085

Off-balance sheet positions include lease commitments of CHF 10,151,192 denominated in CHF, EUR and other currencies.

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H1 Foreign exchange risk (continued)

The table below summarises the Group's exposure to foreign currency risk as at 31 December. Included in the table are the Group's financial instruments at carrying amounts, categorised by currency.

	CHF	USD	EUR	Others	Total
in CHF					
As at 31 December 2017					
Assets					
Cash and balances with central bank	3,517,030,774	33,061	30,741	16,020	3,517,110,596
Treasury bills and other eligible bills	259,850,000	–	–	–	259,850,000
Due from banks	327,344,051	4,181,766	43,629,544	50,244,188	425,399,549
Derivative financial instruments	7,468,871	44,182,898	1,014,238	19,724,693	72,390,700
Trading assets	858,959	247,987	7,144,099	–	8,251,045
Loans	126,657,211	57,630,275	88,284,275	6,017,386	278,589,147
Investment securities	83,947,445	214,024,843	86,552,719	359,302	384,884,309
Other assets	12,522,758	4,059,459	1,109,942	3,525,198	21,217,357
Total financial assets	4,335,680,069	324,360,289	227,765,558	79,886,787	4,967,692,703
Liabilities					
Deposits from banks	15,370,849	52,508,494	86,777,836	16,326,976	170,984,155
Derivative financial instruments	15,552,671	6,525,405	111,038	1,922,063	24,111,177
Due to customers	2,303,897,603	1,083,412,534	978,450,738	200,622,562	4,566,383,437
Other liabilities	44,893,617	2,550,427	592,059	2,244,056	50,280,159
Total financial liabilities	2,379,714,740	1,144,996,860	1,065,931,671	221,115,657	4,811,758,928
Net	1,955,965,329	(820,636,571)	(838,166,113)	(141,228,870)	155,933,775
Off-balance sheet notional position and credit commitments	(1,763,603,353)	819,818,591	838,715,585	141,821,763	36,752,586
Net exposure	192,361,976	(817,980)	549,472	592,893	192,686,361

Off-balance sheet positions include lease commitments of CHF 10,722,586 denominated in CHF, EUR and other currencies.

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H2 Interest rate risk

Cash flow interest rate risk is the risk that the future cash flow of a financial instrument will fluctuate because of changes in market interest rates. Fair value interest rate risk is the risk that the value of a financial instrument will fluctuate because of changes in market interest rates. The Group takes on exposure to the effects of fluctuations in the prevailing levels of market interest rates on both its fair

value and cash flow risks. Interest margins may increase as a result of such changes, but may reduce or create losses in the event that unexpected movements arise.

The table below summarises the Group's exposure to interest rate risks. Included in the table are the Group's assets and liabilities at carrying amounts, categorised by the earlier of contractual repricing or maturity dates.

	Up to 3 months	3 to 12 months	1 to 5 years	Over 5 years	Non-interest-bearing	Total
in CHF						
As at 31 December 2018						
Assets						
Cash and balances with central bank	3,612,172,487	–	–	–	–	3,612,172,487
Treasury bills and other eligible bills	139,581,041	206,538,958	–	–	–	346,119,999
Due from banks	600,797,844	56,590,464	–	–	–	657,388,308
Derivative financial instruments	56,469,525	1,000,325	–	–	–	57,469,850
Trading assets	2,791,490	–	–	–	–	2,791,490
Loans	263,690,219	–	7,497,812	–	–	271,188,031
Investment securities	94,939,463	79,102,323	136,978,826	7,277,468	–	318,298,080
Other assets	30,708,304	1,163,811	–	–	–	31,872,115
Total financial assets	4,801,150,373	344,395,881	144,476,638	7,277,468	–	5,297,300,360
Liabilities						
Deposits from banks	209,204,815	–	–	–	–	209,204,815
Derivative financial instruments	34,788,386	963,815	–	–	–	35,752,201
Due to customers	4,782,342,644	352,312	–	–	–	4,782,694,956
Other liabilities	59,272,495	–	–	–	–	59,272,495
Total financial liabilities	5,085,608,340	1,316,127	–	–	–	5,086,924,467
Net	(284,457,967)	343,079,754	144,476,638	7,277,468	–	210,375,893
Off-balance sheet	–	–	–	–	–	–
Net exposure	(284,457,967)	343,079,754	144,476,638	7,277,468	–	210,375,893

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H2 Interest rate risk (continued)

The table below summarises the Group's exposure to interest rate risks. Included in the table are the Group's assets and liabilities at carrying amounts, categorised by the earlier of contractual repricing or maturity dates.

	Up to 3 months	3 to 12 months	1 to 5 years	Over 5 years	Non-interest-bearing	Total
in CHF						
As at 31 December 2017						
Assets						
Cash and balances with central bank	3,517,110,596	–	–	–	–	3,517,110,596
Treasury bills and other eligible bills	165,650,000	94,200,000	–	–	–	259,850,000
Due from banks	415,399,549	10,000,000	–	–	–	425,399,549
Derivative financial instruments	71,826,466	537,486	22,790	3,958	–	72,390,700
Trading assets	–	–	–	–	8,251,045	8,251,045
Loans	251,049,147	–	27,540,000	–	–	278,589,147
Investment securities	165,470,033	114,943,739	79,026,096	25,444,441	–	384,884,309
Other assets	19,891,869	1,325,488	–	–	–	21,217,357
Total financial assets	4,606,397,660	221,006,713	106,588,886	25,448,399	8,251,045	4,967,692,703
Liabilities						
Deposits from banks	170,984,155	–	–	–	–	170,984,155
Derivative financial instruments	23,576,869	511,973	22,335	–	–	24,111,177
Due to customers	4,565,243,720	802,727	336,990	–	–	4,566,383,437
Other liabilities	50,280,159	–	–	–	–	50,280,159
Total financial liabilities	4,810,084,903	1,314,700	359,325	–	–	4,811,758,928
Net	(203,687,243)	219,692,013	106,229,561	25,448,399	8,251,045	155,933,775
Off-balance sheet	–	–	–	–	–	–
Net exposure	(203,687,243)	219,692,013	106,229,561	25,448,399	8,251,045	155,933,775

Notes to the consolidated financial statements

Section VI: Financial risk management

H3 Sensitivity analysis on foreign exchange rate risk and interest rate risk

a Analysis of sensitivity to foreign exchange risk

A sensitivity analysis has been performed on the basis of a 5.0% variation of CHF currency against USD, EUR and all other currencies as this is considered as reasonably possible.

in CHF thousand

As at 31 December 2018	Sensitivity analysis		
	USD	EUR	Other currencies
+ 5% variation			
Net impact before income tax expense	32	–	(138)
- 5% variation			
Net impact before income tax expense	(32)	–	138

in CHF thousand

As at 31 December 2017	Sensitivity analysis		
	USD	EUR	Other currencies
+ 5% variation			
Net impact before income tax expense	(41)	27	29
- 5% variation			
Net impact before income tax expense	41	(27)	(29)

The sensitivity analysis assumes normal market conditions, in particular with regard to liquidity and volatility, which may affect execution prices of customers trading with leverage. The sensitivity analysis did not result in other changes in equity (2017: nil).

Notes to the consolidated financial statements

Section VI: Financial risk management

H3 Sensitivity analysis on foreign exchange rate risk and interest rate risk (continued)

b Analysis of sensitivity to interest rate risk

An interest rate risk sensitivity analysis has been performed on the basis of 1.0% variation in interest rate (100 basis points) as this is considered as reasonably possible and it is in accordance with the reporting of the interest rate risk prescribed by FINMA Circular 2008/6. The analysis includes the impacts of variation in profitability (interest income) for the assumed change in interest rates as well as the fluctuations in the net present value of positions brought about by interest rates.

in CHF thousand	Sensitivity analysis			
	- 100 basis points		+ 100 basis points	
	Income statement (profitability effect)	Equity (net present value effect)	Income statement (profitability effect)	Equity (net present value effect)
As at 31 December 2018				
Financial assets				
CHF	(12,541)	19	8,353	(19)
EUR	(6,728)	17	8,173	(17)
USD	(8,514)	77	6,880	(76)
Others	(3,070)	–	2,575	–
Total impact before income tax expense	(30,853)	113	25,981	(112)
Income tax expense	4,319	–	(3,637)	–
Total impact after income tax expense	(26,534)	113	22,344	(112)
As at 31 December 2017	(26,621)	1,076	17,138	(1,055)

The results of the sensitivity analysis may be dependent on the negative interest environment and related decisions made by the Group with regard to their repercussion on client accounts conditions.

H4 Equity market risk

Equity market risk arises from trading assets, investment securities (FVTPL) and contract-for-differences (derivative financial instruments) offered to clients.

Trading assets are mainly related to units in investment funds that are invested in stocks included in major stock exchange indices (Swiss Performance Index and DJ Euro Stoxx).

Contract-for-differences (derivative financial instruments) are based on underlying stock indices on world stock markets. As not all of these products can be processed on agency model trades, the Group uses future contracts to hedge CFD positions on a net basis.

Notes to the consolidated financial statements

Section VI: Financial risk management

H5 Issuer credit risk

Issuer credit risk represents exposure to changes in the creditworthiness of individual issuers or groups of issuers. The Group investment securities portfolio is exposed to issuer credit risk where the value of an asset may be adversely impacted by changes in the levels of credit spreads.

H6 Market liquidity risk

Market liquidity risk represents the risk that the level of expected market activity changes dramatically and, in certain cases, may even cease to exist. This situation resulting in the inability for a market participant to liquidate a position in a timely manner at a reasonable price. The effects of market liquidity risk can result into a price impact of trading activity (bid-ask spreads) and/or a postponed trading execution. This exposes the Group to the risk that it will not be able to transact business and execute trades in an orderly manner which may impact the results and/or client account balances. This impact could be exacerbated if expected hedging, pricing correlations or risk management systems are compromised by the disproportionate demand or lack of demand for certain instruments.

I Operational risk

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people, systems, or from external events, including cyber risk and data confidentiality.

Operational risk is an inevitable consequence of being in business and managing this risk is a core element of the Group activities, implemented through a conceptual framework and an effective risk function. In September 2016, FINMA issued the Circular 2017/1 on corporate governance, risk management and internal controls at banks. The circular sets out the duties and responsibilities and defines requirements for the design of a relevant risk management framework and an internal control framework. At the same time, FINMA introduced new principles on IT and cyber risks in the Circular 2008/21 on operational risk.

Operational risk includes, among other things, technology risk as the Group is heavily dependent on technology to supply its services to clients and to run its internal processes. Technology risk is managed under the supervision of the Chief Technology Officer with independent oversight of the Chief Risk Officer. Information security is managed by a dedicated information security team. The Group undertakes regular penetration tests to detect vulnerabilities and receives advice on emerging threats from external experts.

I1 Fiduciary activities

The Group provides fiduciary capacities that result in the holding or placing of assets on behalf of clients. These services are mainly rendered through its web portal and therefore the Group is exposed to the operational risks associated with the use of this technology. At the balance sheet date, the Group clients' financial assets under custody, excluding cash portion, amount to CHF 18.1 billion (2017: CHF 18.6 billion).

I2 Cryptocurrencies/crypto assets trading and custody services

Transactions on cryptocurrencies are settled through processes that are dependent on a peer-to-peer network. A cryptocurrency, or some fraction of it, is a chain of digital signatures stored in a public ledger called the blockchain. Possession and control over a particular cryptocurrency holding is synonymous with having knowledge of one or more private keys that are linked to one or more public addresses.

These particular characteristics make cryptocurrencies a target for cyberattacks because the stolen data has instant value and transactions are not reversible. These vulnerabilities are managed by the Group for the cryptocurrencies it holds in direct custody through effective security encompassing not only cybersecurity but as well the establishment of recognised security standards for offline (cold) cryptocurrencies storage and multi-signature wallets. Cold storage involves placing the private keys in an offline media, such as disconnected computer memory. Multi-signature wallets involve assigning cryptocurrencies to public addresses that are linked to multiple private key, each separately stored, subset of which are needed to effectuate any transfer. To access the cryptocurrencies network, the Group considered Bitstamp.net as an intermediary to be its principal market and third-party custodian. When selecting an intermediary in the field of cryptocurrencies, the Group reviews in particular its creditworthiness, its reputation and the reputation of the country of domicile. In that context, the Group considers Bitstamp.net an appropriate counterparty for the cryptocurrencies services offered to customers.

Notes to the consolidated financial statements

Section VII: Other notes to the consolidated financial statements

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1 Cash and cash equivalents

	2018	2017
in CHF		
Cash and balances with central bank	3,612,172,487	3,517,110,596
Treasury bills and other eligible bills	346,119,999	259,850,000
Due from banks	657,388,308	425,399,549
Deposits from banks	(209,204,815)	(170,984,155)
Total net	4,406,475,979	4,031,375,990
Less: treasury bills and other eligible bills (above 3 months)	(206,521,976)	(94,200,000)
Less: due from banks (above 3 months)	(55,872,146)	(10,000,000)
Cash and cash equivalents as at 31 December	4,144,081,857	3,927,175,990

Cash and balances with central bank comprise of CHF 3.6 billion deposits with Swiss National Bank (2017 : CHF 3.5 billion). On 15 January 2015, the Swiss National Bank lowered the interest rate on deposit account balance at the SNB that exceeds a given exemption threshold to negative 0.75%.

Treasury bills and other eligible bills comprise of CHF 233.0 million of short-term receivables (below 12 months) from Swiss municipalities and cantons (2017: 259.9 million).

Part of Due from banks are in collateral deposit (2018: CHF 400.5 million – 2017: CHF 230.8 million) in favour of third parties mainly in order to secure the settlement of client transactions.

As at 31 December 2018, Deposits from banks (above 3 months) of CHF 55.9 million relates to collateral deposits made by third-party banks which benefit from trading venues as institutional customers of the Group (2017: 10.0 million).

Notes to the consolidated financial statements

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2 Derivative financial instruments

in CHF	Fair value		Contract notional amount
	Assets	Liabilities	
Derivatives held for trading			
Foreign exchange swaps	2,532,516	(13,376,997)	2,286,584,024
Currency options	91,608	(91,608)	4,148,853
Currency forwards	41,416,049	(9,451,556)	636,106,728
Precious-metals forwards	9,046,958	(10,903,087)	231,608,492
CFD derivatives (indices and commodities)	4,382,719	(1,928,953)	47,336,268
Total derivatives held for trading	57,469,850	(35,752,201)	3,205,784,365
Derivatives held for hedging			
Derivatives designated as fair value hedge:			
Interest rate futures	-	-	-
Total derivatives held for hedging	-	-	-
Total as at 31 December 2018	57,469,850	(35,752,201)	3,205,784,365

Currency forwards, precious-metals forwards and CFD derivatives are related to clients' transactions. Foreign exchange swaps, currency options and interest rate futures are related to the Group's own transactions.

in CHF	Fair value		Contract notional amount
	Assets	Liabilities	
Derivatives held for trading			
Foreign exchange swaps	3,124,688	(12,182,517)	2,015,610,553
Currency options	29,672	(29,672)	1,185,081
Currency forwards	48,925,589	(9,179,512)	3,426,840,955
Precious-metals forwards	16,334,341	(2,097,709)	785,732,121
CFD derivatives (indices and commodities)	3,972,452	(621,767)	111,244,069
Total derivatives held for trading	72,386,742	(24,111,177)	6,340,612,779
Derivatives held for hedging			
Derivatives designated as fair value hedge:			
Interest rate futures	3,958	-	2,417,202
Total derivatives held for hedging	3,958	-	2,417,202
Total as at 31 December 2017	72,390,700	(24,111,177)	6,343,029,981

Currency forwards, precious-metals forwards and CFD derivatives are related to clients' transactions. Foreign exchange swaps, currency options and interest rate futures are related to the Group's own transactions.

Notes to the consolidated financial statements

Section VII: Other notes to the consolidated financial statements

3 Trading assets

Trading assets mainly comprise of units in investment funds principally invested in stocks and included in major stock indices.

	2018	2017
in CHF		
European equities investment funds	2,362,881	7,396,906
Swiss equities investment funds	–	606,067
Other trading assets	428,609	248,072
Total as at 31 December	2,791,490	8,251,045

4 Due from banks and loans

	2018	2017
in CHF		
Due from banks	658,535,974	425,817,888
Impairment allowance	(1,147,666)	(418,339)
Total due from banks as at 31 December	657,388,308	425,399,549
Loans	299,232,894	298,066,329
Impairment allowance	(28,044,863)	(19,477,182)
Total loans as at 31 December	271,188,031	278,589,147

Loans mainly consist of advances covered by the pledging of the customers portfolio consisting of cash and securities (Lombard loans). As at 31 December 2018, loans include a balance of CHF 7.5 million (2017: CHF 27.5 million) related to loans to Swiss municipalities with maturity above 12 months.

The impairment allowances have increased respectively to CHF 1.2 million for Due from banks (2017: CHF 0.4 million) and to CHF 28.0 million for Loans (2017: CHF 19.5 million). These increases are explained by the introduction of the expected credit losses impairment model (IFRS 9) as well as by certain loans directly entering stage 3.

Notes to the consolidated financial statements

Section VII: Other notes to the consolidated financial statements

5 Investment securities

Investment securities mainly consist of listed bonds and OTC-traded bonds.

	FVTPL	FVOCI and FVOCI equities	Amortised cost	Total
in CHF				
As at 1 January 2018	2,197,997	305,784,470	76,901,842	384,884,309
Changes on initial application of IFRS 9	–	–	(33,121)	(33,121)
Restated as at 1 January 2018	2,197,997	305,784,470	76,868,721	384,851,188
Exchange differences	(1,311,653)	(213,566)	(842,098)	(2,367,317)
Additions	23,607,108	1,762,577	140,081,064	165,450,749
Premium/(discount)	73,205	(2,611,145)	(1,296,861)	(3,834,801)
Disposals (sale and redemption)	(3,037,256)	(203,030,427)	(21,009,545)	(227,077,228)
Gains/(losses) from changes in fair value	1,206,299	86,449	–	1,292,748
Remeasurement of impairment allowance	–	–	(17,259)	(17,259)
As at 31 December 2018	22,735,700	101,778,358	193,784,022	318,298,080

The adoption of IFRS 9 has resulted in changes in classification and designation of financial assets applicable since 1 January 2018. Unlike amortised cost assets, financial assets measured at FVOCI are subject to ECL impairment allowance, but it does not reduce the carrying value.

	Fair value through P&L	Available-for-sale	Held-to-maturity	Total
in CHF				
As at 1 January 2017	2,612,443	466,199,667	85,712,776	554,524,886
Exchange differences	(78,670)	(2,811,823)	536,182	(2,354,311)
Additions	2,603,500	142,664,682	–	145,268,182
Premium/(discount)	–	(5,390,939)	(326,049)	(5,716,988)
Disposals (sale and redemption)	(2,655,852)	(294,835,095)	(9,021,067)	(306,512,014)
Gains/(losses) from changes in fair value	(283,424)	(42,022)	–	(325,446)
As at 31 December 2017	2,197,997	305,784,470	76,901,842	384,884,309

Notes to the consolidated financial statements

Section VII: Other notes to the consolidated financial statements

5 Investment securities (continued)

in CHF	31 December 2018	
	Carrying value	Fair value
FVTPL	22,735,700	22,735,700
FVOCI & FVOCI equities	101,778,358	101,778,358
Amortised cost	193,784,022	198,187,168
Total as at 31 December	318,298,080	322,701,226

The adoption of IFRS 9 has resulted in minor changes in classification and designation of financial assets applicable since 1 January 2018.

in CHF	31 December 2017	
	Carrying value	Fair value
Fair value through profit & loss	2,197,997	2,197,997
Available-for-sale	305,784,470	305,784,470
Held-to-maturity	76,901,842	83,361,929
Total as at 31 December	384,884,309	391,344,396

Notes to the consolidated financial statements

Section VII: Other notes to the consolidated financial statements

6 Intangible assets

in CHF	Goodwill	Customer relationships	Total
Gross value			
As at 1 January 2017	38,989,066	3,300,000	42,289,066
Addition	–	–	–
As at 31 December 2017	38,989,066	3,300,000	42,289,066
Addition	–	–	–
As at 31 December 2018	38,989,066	3,300,000	42,289,066
Accumulated depreciation			
As at 1 January 2017	–	(1,823,155)	(1,823,155)
Depreciation/amortisation	–	(177,221)	(177,221)
As at 31 December 2017	–	(2,000,376)	(2,000,376)
Depreciation/amortisation	–	(177,221)	(177,221)
As at 31 December 2018	–	(2,177,597)	(2,177,597)
Net book value as at 31 December 2018	38,989,066	1,122,403	40,111,469
Net book value as at 31 December 2017	38,989,066	1,299,624	40,288,690

Notes to the consolidated financial statements

Section VII: Other notes to the consolidated financial statements

6 Intangible assets (continued)

The Group performed impairment tests of goodwill at the end of the financial year 2018 and 2017. For the purpose of impairment testing, goodwill has been allocated to the relevant cash-generating unit which is expected to benefit from the synergies of the corresponding business combination.

The impairment tests are based on calculations of value in use. Cash flow projections are based on actual operating results and cash flow projections based on financial budgets. Cash beyond the considered period are

extrapolated using estimated long-term growth rates (if applicable). Future cash flows are discounted based on the weighted average cost of capital (WACC), taking into account risks that are specific to the cash-generating unit tested for impairment and historical industry average. As at 31 December 2018, the discount rates used were based on observable market long-term Swiss government bonds plus a risk premium.

Key elements used for value-in-use calculations of intangible assets are:

Type	Goodwill
Date of acquisition	2010, 2013
Business acquired	ACM Advanced Currency Markets Ltd MIG Bank Ltd
Carrying amount	CHF 38,989,066
Depreciation method	Indefinite useful life
Reportable segment	Leveraged forex (eForex)
Basis for recoverable amount	Value in use
Cash flow projections	5 years + terminal value
Long-term growth rate	1.00%
Discount rate	6.06% (2017: 7.65%)
Main assumptions	Transaction volume Revenue margin (CHF per million of volume) Net revenues Operating costs

The Group has determined the values assigned to each of the above key elements based on past performance and expectation of market development and industry trends. The Group recognised that the speed of technological change, the implementation of new regulations and the possibility of new entrants can have an impact on growth rate assumptions.

As at 31 December 2018, the estimated recoverable amount exceeds the carrying amount (2017: same).

Sensitivity analysis:

The Group has considered and assessed reasonably possible changes for key assumptions and has not identified instances that could cause the carrying amount to exceed the recoverable amount.

When performing sensitivity analysis, the Group has identified that a permanent change in the revenue assumption of -16% (without any adjustment in the forecasted fixed expenses) could cause the carrying amount to exceed the recoverable amount. Discount rate could increase up to 15% without causing the carrying amount to exceed the recoverable amount.

Notes to the consolidated financial statements

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7 Information technology systems

in CHF	Software third-party licences	Proprietary software	Hardware & telecom systems	Total
Gross value				
As at 1 January 2017	5,045,880	65,921,882	7,446,423	78,414,185
Addition	707,705	17,220,968	1,851,309	19,779,982
Other changes	(699,901)	(6,807,472)	(1,088,526)	(8,595,899)
As at 31 December 2017	5,053,684	76,335,378	8,209,206	89,598,268
Addition	665,765	21,833,287	1,998,300	24,497,352
Other changes	(403,444)	(5,589,082)	(880,131)	(6,872,657)
As at 31 December 2018	5,316,005	92,579,583	9,327,375	107,222,963
Accumulated depreciation				
As at 1 January 2017	(2,042,697)	(30,896,109)	(4,745,549)	(37,684,355)
Amortisation/depreciation	(907,554)	(13,171,124)	(1,493,263)	(15,571,941)
Other changes	699,901	6,807,472	1,088,526	8,595,899
As at 31 December 2017	(2,250,350)	(37,259,761)	(5,150,286)	(44,660,397)
Amortisation/depreciation	(887,851)	(15,404,366)	(1,711,316)	(18,003,533)
Other changes	403,444	5,589,082	880,131	6,872,657
As at 31 December 2018	(2,734,757)	(47,075,045)	(5,981,471)	(55,791,273)
Net book value as at 31 December 2018	2,581,248	45,504,538	3,345,904	51,431,690
Net book value as at 31 December 2017	2,803,334	39,075,617	3,058,920	44,937,871

Proprietary software comprises of software development costs and purchased software in connection with the design and improvements of the products, services and systems of the Group. As at 31 December 2018, additions to information technology systems include an amount of CHF 13.5 million (2017: CHF 10.1 million) representing own costs capitalised according to IAS 38.

Other changes of CHF 6.9 million are related to fully depreciated items which are derecognised because no future economic benefits are expected from their use.

Notes to the consolidated financial statements

Section VII: Other notes to the consolidated financial statements

8 Property, plant and equipment

	Land and building	Leasehold improvements	Equipments	Total
in CHF				
Gross value				
As at 1 January 2017	72,975,508	2,324,090	3,499,158	78,798,756
Addition	31,256	104,469	193,004	328,729
Revaluation of land and building	126,918	–	–	126,918
Other changes	–	(16,413)	(1,127,745)	(1,144,158)
As at 31 December 2017	73,133,682	2,412,146	2,564,417	78,110,245
Changes in accounting policies ¹	(1,403,208)	–	–	(1,403,208)
Restated balance as at 1 January 2018	71,730,474	2,412,146	2,564,417	76,707,037
Addition	44,119	965,399	683,834	1,693,352
Other changes	–	(577,664)	(407,193)	(984,857)
As at 31 December 2018	71,774,593	2,799,881	2,841,058	77,415,532
Accumulated depreciation				
As at 1 January 2017	(10,582,778)	(1,724,069)	(2,580,301)	(14,887,148)
Amortisation/depreciation	(2,261,314)	(184,418)	(349,140)	(2,794,872)
Other changes	–	16,413	1,127,745	1,144,158
As at 31 December 2017	(12,844,092)	(1,892,074)	(1,801,696)	(16,537,862)
Amortisation/depreciation	(2,261,477)	(322,315)	(244,168)	(2,827,960)
Other changes	–	577,664	407,193	984,857
As at 31 December 2018	(15,105,569)	(1,636,725)	(1,638,671)	(18,380,965)
Net book value as at 31 December 2018	56,669,024	1,163,156	1,202,387	59,034,567
Net book value as at 31 December 2017	60,289,590	520,072	762,721	61,572,383

¹ Until 31 December 2017, land and buildings were carried at fair value (revalued amount). As of 1 January 2018, the Group decided to change its accounting policy from revaluation model to cost model and the opening balance of Land and Building was adjusted by CHF 1,403,208 (CHF 1,141,697 net of tax) against the revaluation reserve. Reference is made to Section IV, Note K for more information.

Other changes of CHF 1.0 million are related to fully depreciated items which are derecognised because no future economic benefits are expected from their use.

Notes to the consolidated financial statements

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9 Other assets

	2018	2017
in CHF		
Accrued income	6,811,703	8,644,497
Prepaid expenses	4,754,488	4,709,017
Recoverable withholding tax	866,055	2,910,242
Trade receivables	19,439,869	4,953,601
Total as at 31 December	31,872,115	21,217,357

10 Due to customers

	2018	2017
in CHF		
Securities trading accounts	4,132,636,816	3,879,893,690
Saving accounts	284,820,712	357,609,938
Leveraged forex accounts	365,237,428	328,879,809
Total as at 31 December	4,782,694,956	4,566,383,437

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Section VII: Other notes to the consolidated financial statements

11 Other liabilities

	2018	2017
in CHF		
Accrued expenses	26,473,229	26,216,380
Account payables	6,547,472	6,480,555
Social security, pension plan and other social charges	17,730,427	10,009,186
Withholding tax to be paid and other taxes	6,951,567	6,450,949
Deferred revenues	1,569,800	1,123,089
Total as at 31 December	59,272,495	50,280,159

12 Taxation

a Deferred income tax assets

	Sources of deferred taxes		Total
	ECL impairment allowance	Pension plan related provision	
in CHF			
Balance as at 1 January 2017	–	1,026,000	1,026,000
In connection with remeasurement of defined benefit obligation	–	271,620	271,620
Balance as at 31 December 2017	–	1,297,620	1,297,620
In connection with the initial adoption of IFRS 9	85,939	–	85,939
Restated balance as at 1 January 2018	85,939	1,297,620	1,383,559
In connection with remeasurement of defined benefit obligation	–	485,519	485,519
In connection with remeasurement of impairment allowance	48,532	–	48,532
In connection with change in tax rate	(19,094)	(288,361)	(307,455)
Balance as at 31 December 2018	115,377	1,494,778	1,610,155

In 2018, the average tax rate was 17.1% (2017: 18.0%). The average tax rate may vary depending on the profit mix across the various jurisdictions.

Following the adoption by the Vaud State Council of the third Corporate Tax Reform (CTR III) setting the legal corporate income tax rate at 13.79% for legal entities domiciled in the Canton de Vaud (entry in force on 1 January 2019), the average tax rate used for the calculation of deferred taxes of the Group has been amended to reflect this change and to reflect the tax rate at which the tax assets will be realised, or the tax liabilities settled.

Notes to the consolidated financial statements

Section VII: Other notes to the consolidated financial statements

12 Taxation (continued)

b Deferred tax liabilities

	Sources		Total
	Revaluation reserve	Temporary differences	
in CHF			
Balance as at 1 January 2017	229,732	979,996	1,209,728
Revaluation of land & building	22,845	–	22,845
Depreciation of fair-valued assets at date of acquisition of subsidiaries	–	(31,900)	(31,900)
Differences in the capitalisation, depreciation and other accounting policies	–	357,803	357,803
Balance as at 31 December 2017	252,577	1,305,899	1,558,476
Changes in accounting policies	(252,577)	–	(252,577)
Restated balance as at 1 January 2018	–	1,305,899	1,305,899
Change in applicable tax rate	–	(290,200)	(290,200)
Depreciation of fair-valued assets at date of acquisition of subsidiaries	–	(24,811)	(24,811)
Differences in the capitalisation, depreciation and other accounting policies	–	(50,818)	(50,818)
Balance as at 31 December 2018	–	940,070	940,070

	2018	2017
in CHF		
Revaluation of land & building	–	252,577
Fair-valued assets at date of acquisition of subsidiaries (business combination)	470,176	636,413
Differences in the capitalisation, depreciations and other accounting policies ¹	469,894	669,486
Total as at 31 December	940,070	1,558,476

¹ Differences in the capitalisation, depreciation and other accounting policies come from the differences between IFRS and the accounting rules set out for banks by FINMA (ARB-FINMA).

Notes to the consolidated financial statements

Section VII: Other notes to the consolidated financial statements

12 Taxation (continued)

c Current income tax liabilities

	2018	2017
in CHF		
Related to parent company	1,857,513	333,722
Related to Swissquote Bank Ltd	2,940,109	4,976,930
Related to other subsidiaries	5,020	–
Total as at 31 December	4,802,642	5,310,652

As at 31 December 2018, unrecognised tax loss carryforwards represented an equivalent amount of CHF 1.2 million (2017: CHF 1.5 million). The level of recognised tax assets depends on assumptions regarding available future taxable profits that are eligible for offset in the same jurisdictions and the ability

of the consolidated subsidiary to take benefit of the underlying losses. The amount of unrecognised tax loss carryforwards is subject to foreign exchange differences.

d Income tax expense

	2018	2017
in CHF		
Current-year income tax expense	9,399,463	6,298,109
Change in deferred income tax assets	117,275	(65,160)
Change in deferred tax liabilities	(358,980)	364,118
Total	9,157,758	6,597,067

Changes in deferred income tax assets and deferred tax liabilities may impact the income statement or statement of comprehensive income.

	2018	2017
in CHF		
Reconciliation of taxes		
Operating profit	53,760,990	45,782,013
Income tax expense computed at average tax rate in Switzerland (17.1%)	9,193,129	8,240,762
Increase/(decrease) in income taxes resulting from:		
Lower taxed income	(689,334)	(746,327)
Tax effect of losses not recognised in foreign locations	(49,001)	(686,487)
Non-deductible tax expenses	370,796	428,785
Non-taxable income	–	(49,666)
Additional taxable income	1,170,366	(90,000)
Remeasurement of deferred tax – change in tax rate	61,802	–
Tax provision release	(900,000)	(500,000)
Total	9,157,758	6,597,067

Notes to the consolidated financial statements

Section VII: Other notes to the consolidated financial statements

12 Taxation (continued)

d Income tax expense

In 2018, the average tax rate was 17.1% (2017: 18.0%). The average tax rate may vary depending on the profit mix across the various jurisdictions. The Group met specific conditions that make Swissquote Bank Ltd eligible to a preferred tax rate at a Swiss cantonal level for a period maximum up to 2019 (reduction of 25% on ordinary tax rate). These conditions have been met during the full period.

During 2018, pending filings reached final resolution with relevant tax authorities and the Group estimated that an amount of CHF 0.9 million (2017: CHF 0.5 million) could be released in the income statement

13 Provisions

	2018	2017
in CHF		
Balance as at 1 January	2,012,911	2,331,930
Increase	3,436,287	785,556
Used/reversed	(829,488)	(1,104,575)
Exchange differences	(19,183)	–
Balance as at 31 December	4,600,527	2,012,911
Acquisition of subsidiaries	194,000	194,000
Other provisions	4,406,527	1,818,911
Total as at 31 December	4,600,527	2,012,911

Other provision relate to specific provisions for litigation, legal, regulatory and similar matters. The risk of loss associated with these matters is the result of the increasingly complex legal and regulatory environment in which the Group operates.

Notes to the consolidated financial statements

Section VII: Other notes to the consolidated financial statements

14 Pension

a Pension plan

The Group operates a defined benefit plan in Switzerland and defined contribution plans in foreign locations. All plan assets are held in trusts that are governed by local regulations and practice in each country. As at 31 December 2018, the level of benefits provided to staff located in foreign locations is not relevant for financial reporting purposes of the Group.

In Switzerland, the Group manages a tailored pension scheme through a collective foundation, which is organised under Swiss law. The main features are the following:

- This pension plan is accounted as a defined benefit plan under IAS 19R;
- The fund assets are held independently of the Group assets in separated trustee funds;

- Decisions with respect to the funds (levels of the benefits and of the contributions, as well as investment strategy) are made by a Board of Trustees in which the employees and the Group are each represented at parity;
- The pension's benefits are determined based on the contributions paid by the employees and the Group. However, in accordance with Swiss law the part of the employees' saving accounts corresponding to the minimum required by law shall be remunerated at a minimal interest rate set by the Swiss Government. In 2018, the rate was 1.00% per annum (2017: 1.00% per annum).

The main actuarial assumptions used for the calculation of the pension cost and the projected benefit obligations are as follows:

	2018	2017
Discount rate	1.00%	0.85%
Rate of future increase in compensations	1.25%	1.25%
Interest rate credited on savings accounts	1.00%	1.00%
Pension indexation	0.00%	0.00%
Inflation rate	1.00%	1.00%
Mortality tables	BVG 2015GT	BVG 2015GT
Retirement age	65 (male)/64 (female)	65 (male)/64 (female)
Turnover	15% on average	15% on average

Demographic assumptions (e.g. probability of death, disability or termination) are based on the technical principles set out in the Swiss Federal Law on Occupational Retirement, Survivors' and Disability Pension Plans (BVG) 2015 (cohort life tables), which draw on observations of large

insurance portfolios in Switzerland over a period of several years, and are adapted to reflect conditions specific to the group or empirical values where necessary.

Pension obligations and costs are presented as negative amounts.

Notes to the consolidated financial statements

Section VII: Other notes to the consolidated financial statements

14 Pension (continued)

b Defined benefit pension plans

	Defined benefit obligation	Fair value of plan assets	Total
in CHF thousand			
Total as at 1 January 2018	(43,456)	36,247	(7,209)
Service cost	(3,392)	–	(3,392)
Plan amendments	(392)	–	(392)
Interest income on plan assets/(interest cost on defined benefit obligation)	(367)	330	(37)
Administrative expense	–	(124)	(124)
Actuarial gain/(loss) of other long-term employee benefits	–	–	–
Pension cost recognised in income statement	(4,151)	206	(3,945)
Actuarial gain/(loss)	(621)	–	(621)
Return on plan assets (excluding interest income)	–	(1,946)	(1,946)
Pension cost recognised in other comprehensive income	(621)	(1,946)	(2,567)
Employees' contributions	(2,670)	2,670	–
Employer's contribution	–	3,044	3,044
Benefit payments	472	(472)	–
Total as at 31 December 2018	(50,426)	39,749	(10,677)
Of which active employees	(48,706)	–	–
Of which pensioners	(1,720)	–	–

Swiss employees were informed during 2018 of a review of plan arrangements starting 1 January 2019 (change in employer's participation).

	Defined benefit obligation	Fair value of plan assets	Total
in CHF thousand			
Total as at 1 January 2017	(39,220)	33,520	(5,700)
Service cost	(2,910)	–	(2,910)
Plan amendments	–	–	–
Interest income on plan assets/(interest cost on defined benefit obligation)	(302)	276	(26)
Administrative expense	–	(131)	(131)
Actuarial gain/(loss) of other long-term employee benefits	–	–	–
Pension cost recognised in income statement	(3,212)	145	(3,067)
Actuarial gain/(loss)	(1,682)	–	(1,682)
Return on plan assets (excluding interest income)	–	535	535
Pension cost recognised in other comprehensive income	(1,682)	535	(1,147)
Employees' contributions	(2,375)	2,375	–
Employer's contribution	–	2,705	2,705
Benefit payments	3,033	(3,033)	–
Total as at 31 December 2017	(43,456)	36,247	(7,209)
Of which active employees	(42,424)	–	–
Of which pensioners	(1,032)	–	–

Notes to the consolidated financial statements

Section VII: Other notes to the consolidated financial statements

14 Pension (continued)

b Defined benefit pension plans (continued)

Actuarial gains and losses arise from changes in demographic and financial assumptions as well as from experience. Benefit payments include vested benefits paid respectively deposited in the event of employees exiting or entering the plans.

c Categories of plan assets (fair value)

	2018	2017
in CHF thousand		
Cash	5,021	4,020
Qualified insurance policies	341	359
Debt instruments (listed)	25,686	23,861
Equity instruments (listed)	6,613	6,805
Real estate (listed)	1,697	777
Commodities (listed)	391	425
Total as at 31 December	39,749	36,247

Debt instruments may include instruments such as convertible bonds and perpetual callable bonds.

d Other disclosures (risks, sensitivity analysis, duration and estimate of contributions)

Through its defined benefit plan, the Group is exposed to a number of risks. As an example, the defined benefit obligation is calculated using a discount rate set with reference to market yields. A decrease in market yield will increase plan liabilities, although this will partially be offset by an increase in the fair value of the plan assets. As at 31 December 2018, the discount rate is based on an average duration of 20.2 years, which corresponds to the modified duration calculated based on the future expected benefit payments.

Further, the defined benefit obligation depends on a number of factors that are determined on an actuarial basis using a number of assumptions. Any change in these assumptions will impact the carrying amount of defined benefit obligation.

As at 31 December 2018, the actuarial analysis established that an increase or a decrease of 0.25% in discount rate would lead to a maximum change of CHF 2.3 million (2017: CHF 2.0 million) in the defined benefit obligation. Other assumptions of changes do not impact the defined benefit obligation to the same extent. As an example (among others), an increase or decrease of 0.25% in interest rate credited on savings account would lead to an increase or a decrease of CHF 0.6 million (2017: CHF 0.5 million).

The estimates of Employer's contribution and Employees' contributions for 2019 are expected to be close in total to the contributions identified in 2018.

Notes to the consolidated financial statements

Section VII: Other notes to the consolidated financial statements

15 Equity

15.1 Share capital

a Number of shares in 2018

	1 January	Increase	Utilisation	31 December
Issued shares				
Ordinary share capital				
Number of shares	15,328,170	–	–	15,328,170
Nominal value per share (CHF)	0.2	–	–	0.2
Total nominal value (CHF)	3,065,634	–	–	3,065,634
Unissued shares				
Conditional capital				
Number of conditional shares	960,000	–	–	960,000
Nominal value per share (CHF)	0.2	–	–	0.2
Total nominal value (CHF)	192,000	–	–	192,000
Authorised capital				
Number of authorised shares	1,810,200	189,800	–	2,000,000
Nominal value per share (CHF)	0.2	0.2	–	0.2
Amount authorised (CHF)	362,040	37,960	–	400,000

On 4 May 2018, the shareholders approved the CHF 37,960 increase of the authorised capital which validity was extended to 4 May 2020.

b Number of shares in 2017

	1 January	Increase	Utilisation	31 December
Issued shares				
Ordinary share capital				
Number of shares	15,328,170	–	–	15,328,170
Nominal value per share (CHF)	0.2	–	–	0.2
Total nominal value (CHF)	3,065,634	–	–	3,065,634
Unissued shares				
Conditional capital				
Number of conditional shares	960,000	–	–	960,000
Nominal value per share (CHF)	0.2	–	–	0.2
Total nominal value (CHF)	192,000	–	–	192,000
Authorised capital				
Number of authorised shares	1,810,200	–	–	1,810,200
Nominal value per share (CHF)	0.2	–	–	0.2
Amount authorised (CHF)	362,040	–	–	362,040

Notes to the consolidated financial statements

Section VII: Other notes to the consolidated financial statements

15 Equity (continued)

15.2 Share option reserve (employee stock options plan)

a Components of share option reserve

	Share option reserve components		2018	2017
	Value of services to be reclassified to retained earnings when lapsed, forfeited or exercised	Value of services to be amortised through income statement over the vesting period		
in CHF				
Balance as at 1 January	2,501,882	(1,019,155)	1,482,727	1,968,928
Stock options lapsed, forfeited or exercised	(1,229,077)	–	(1,229,077)	(1,255,168)
Fair value of current-year allocation	1,287,777	(1,287,777)	–	–
Amortisation of services	–	1,011,472	1,011,472	768,967
Balance as at 31 December	2,560,582	(1,295,460)	1,265,122	1,482,727

The fair value of stock options granted during 2018 was CHF 1,287,777 when the Group recognised a share option expense of CHF 1,011,472.

Allocation	Tranche	Value of services to be reclassified to retained earnings when lapsed, forfeited or exercised	Value of services to be amortised through income statement over the vesting period	2018	2017
in CHF					
15	3/3	–	–	–	210,069
16	2/3	–	–	–	142,701
16	3/3	52,722	–	52,722	213,889
17	1/3	–	–	–	66,973
17	2/3	23,916	–	23,916	97,408
17	3/3	68,522	–	68,522	141,330
18	1/3	30,198	–	30,198	117,536
18	2/3	81,684	–	81,684	143,815
18	3/3	193,561	(38,182)	155,379	95,276
19	1/3	147,033	–	147,033	137,585
19	2/3	336,746	(103,883)	232,863	69,849
19	3/3	338,423	(181,871)	156,552	46,296
20	1/3	426,671	(254,833)	171,838	–
20	2/3	431,842	(345,001)	86,841	–
20	3/3	429,264	(371,690)	57,574	–
As at 31 December		2,560,582	(1,295,460)	1,265,122	1,482,727

Notes to the consolidated financial statements

Section VII: Other notes to the consolidated financial statements

15 Equity (continued)

15.2 Share option reserve (employee stock options plan) (continued)

b Employee stock option plan – historical allocations

The Group operates a Stock Option Plan under which it makes options in common stock available to the Group's employees and directors at the discretion of the Board.

Since the creation of the Plan in 1999, a total of 20 allocation schemes have been offered. Optionees whose work contract is terminated lose their rights to options outstanding unless the Board resolves otherwise.

The terms and maturities of the non-lapsed allocations as at 31 December 2018 are summarised below.

Allocation	Tranche	Strike price (CHF)	Number options	Exercise period		Analysis of status		
				Start	End	In the money	In exercise period	In the money & exercise period
16	3/3	30.71	9,768	October 17	September 19	9,768	9,768	9,768
17	2/3	25.66	6,127	August 17	July 19	6,127	6,127	6,127
	3/3	25.66	17,751	August 18	July 20	17,751	17,751	17,751
18	1/3	25.95	7,562	August 17	July 19	7,562	7,562	7,562
	2/3	25.95	20,174	August 18	July 20	20,174	20,174	20,174
	3/3	25.95	48,039	August 19	July 21	48,039	–	–
19	1/3	34.02	28,303	August 18	July 20	28,303	28,303	28,303
	2/3	34.02	63,841	August 19	July 21	63,841	–	–
	3/3	34.02	64,390	August 20	July 22	64,390	–	–
20	1/3	68.81	42,767	August 19	July 21	–	–	–
	2/3	68.81	42,767	August 20	July 22	–	–	–
	3/3	68.81	42,776	August 21	July 23	–	–	–
		Total	394,265			265,955	89,685	89,685

Notes to the consolidated financial statements

Section VII: Other notes to the consolidated financial statements

15 Equity (continued)

15.2 Share option reserve (employee stock options plan) (continued)

c Twentieth allocation

The fair value of the options is determined based on Black-Scholes valuation model. The table below summarises the most significant inputs into the model that are the spot

price at grant, the strike price, the expected life of the options and the volatility. The volatility is measured over a period of 3 years. Other inputs into the model are the risk free interest rate and the dividend yield (1.0% for the 2018 allocation). One option grants the right to acquire one share.

Date of grant	06.08.2018
Strike price (CHF)	68.81
Number of equal tranches	3
Start of exercise period (years from date of grant)	
Tranche 1	1
Tranche 2	2
Tranche 3	3
Max. duration of exercise period (years) for each tranche	2
Duration used for the calculation of the value of the option	1
Data on options granted and option price:	
Total number of options initially granted	128,310
Of which granted to Executive Management	18,000
Of which granted to other employees	110,310
Spot price at grant (CHF)	65.53
Volatility	29.55%
Fair value per option (average of all tranches) (CHF)	10.04
Of which:	
Tranche 1	9.98
Tranche 2	10.10
Tranche 3	10.04

Options are conditional on the employee completing at least one year service after the grant date (vesting period).

Notes to the consolidated financial statements

Section VII: Other notes to the consolidated financial statements

15 Equity (continued)

15.2 Share option reserve (employee stock options plan) (continued)

d Movement in stock options granted

The movements in options granted, exercised, forfeited and lapsed are reported below:

	Allocation							Total	Conditional shares available for exercise
	14 th	15 th	16 th	17 th	18 th	19 th	20 th		
Strike price (CHF)	32.20	33.24	30.71	25.66	25.95	34.02	68.81		
Share price as at 31 December 2018 (CHF)	45.25	45.25	45.25	45.25	45.25	45.25	45.25		
Balance as at 1 January 2017	55,805	150,136	130,095	135,774	163,359	–	–	635,169	960,000
Increase of conditional capital									–
Grants	–	–	–	–	–	204,729	–	204,729	
Exercises covered by:									
The issue of new shares	–	–	–	–	–	–	–	–	–
Treasury shares	(38,790)	(21,904)	(57,503)	(43,036)	(22,390)	–	–	(183,623)	
Lapsed/forfeited	(17,015)	(77,619)	(6,570)	(5,670)	(10,717)	(590)	–	(118,181)	
Balance as at 31 December 2017	–	50,613	66,022	87,068	130,252	204,139	–	538,094	960,000
Balance as at 1 January 2018	–	50,613	66,022	87,068	130,252	204,139	–	538,094	960,000
Grants	–	–	–	–	–	–	128,310	128,310	
Exercises covered by:									
The issue of new shares	–	–	–	–	–	–	–	–	–
Treasury shares	–	(46,969)	(54,391)	(60,713)	(50,960)	(38,378)	–	(251,411)	
Lapsed/forfeited	–	(3,644)	(1,863)	(2,477)	(3,517)	(9,227)	–	(20,728)	
Balance as at 31 December 2018	–	–	9,768	23,878	75,775	156,534	128,310	394,265	960,000
Conditional shares available for exercise									960,000
Less outstanding stock options									(394,265)
Intermediary balance (including conditional shares)									565,735
Number of treasury shares available as at 31 December 2018									452,793
Balance shares available for future grants									1,018,528

As at 31 December 2018, outstanding options comprise of 394,265 stock options for employee stock option plan.

Notes to the consolidated financial statements

Section VII: Other notes to the consolidated financial statements

15 Equity (continued)

15.2 Share option reserve (employee stock options plan) (continued)

e Movement (fair value) in stock options

in CHF	Allocation							Total
	14 th	15 th	16 th	17 th	18 th	19 th	20 th	
Balance as at 1 January 2017	183,888	614,419	699,142	529,109	657,332	–	–	2,683,890
Grants	–	–	–	–	–	1,073,160	–	1,073,160
Exercises: new shares	–	–	–	–	–	–	–	–
Exercises: treasury shares	(127,820)	(90,912)	(307,401)	(166,451)	(89,411)	–	–	(781,995)
Lapsed/forfeited	(56,068)	(313,438)	(35,151)	(22,257)	(43,165)	(3,094)	–	(473,173)
Balance as at 31 December 2017	–	210,069	356,590	340,401	524,756	1,070,066	–	2,501,882
Balance as at 1 January 2018	–	210,069	356,590	340,401	524,756	1,070,066	–	2,501,882
Grants	–	–	–	–	–	–	1,287,777	1,287,777
Exercises: new shares	–	–	–	–	–	–	–	–
Exercises: treasury shares	–	(194,945)	(293,796)	(238,355)	(205,130)	(199,423)	–	(1,131,649)
Lapsed/forfeited	–	(15,124)	(10,072)	(9,608)	(14,183)	(48,441)	–	(97,428)
Balance as at 31 December 2018	–	–	52,722	92,438	305,443	822,202	1,287,777	2,560,582

f Strike value of stock options outstanding and movements

in CHF	Allocation							Total
	14 th	15 th	16 th	17 th	18 th	19 th	20 th	
Balance as at 1 January 2017	1,796,921	4,990,521	3,995,217	3,483,961	4,239,166	–	–	18,505,786
Grants	–	–	–	–	–	6,964,881	–	6,964,881
Exercises: new shares	–	–	–	–	–	–	–	–
Exercises: treasury shares	(1,249,038)	(728,089)	(1,765,917)	(1,104,304)	(581,021)	–	–	(5,428,369)
Lapsed/forfeited	(547,883)	(2,580,056)	(201,765)	(145,492)	(278,106)	(20,072)	–	(3,773,374)
Balance as at 31 December 2017	–	1,682,376	2,027,535	2,234,165	3,380,039	6,944,809	–	16,268,924
Balance as at 1 January 2018	–	1,682,376	2,027,535	2,234,165	3,380,039	6,944,809	–	16,268,924
Grants	–	–	–	–	–	–	8,829,011	8,829,011
Exercises: new shares	–	–	–	–	–	–	–	–
Exercises: treasury shares	–	(1,561,250)	(1,670,347)	(1,557,895)	(1,322,412)	(1,305,620)	–	(7,417,524)
Lapsed/forfeited	–	(121,126)	(57,213)	(63,560)	(91,266)	(313,902)	–	(647,067)
Balance as at 31 December 2018	–	–	299,975	612,710	1,966,361	5,325,287	8,829,011	17,033,344

Notes to the consolidated financial statements

Section VII: Other notes to the consolidated financial statements

15 Equity (continued)

15.3 Other reserve

	Available-for-sale financial assets	Defined benefit obligation	Revaluation reserve	Currency translation differences	Total
in CHF					
Balance as at 1 January 2017	609,042	(2,951,379)	1,037,624	(205,737)	(1,510,450)
Revaluation of available-for-sale – gross	(212,306)	–	–	–	(212,306)
Revaluation of available-for-sale – tax	38,215	–	–	–	38,215
Remeasurement of defined benefit obligation – gross	–	(1,147,000)	–	–	(1,147,000)
Remeasurement of defined benefit obligation – tax	–	206,460	–	–	206,460
Revaluation of land and building – gross	–	–	126,918	–	126,918
Revaluation of land and building – tax	–	–	(22,845)	–	(22,845)
Currency translation differences	–	–	–	145,208	145,208
Balance as at 31 December 2017	434,951	(3,891,919)	1,141,697	(60,529)	(2,375,800)

	FVOCI & FVOCI equities	Defined benefit obligation	Revaluation reserve	Currency translation differences	Total
in CHF					
Balance as at 1 January 2018	434,951	(3,891,919)	1,141,697	(60,529)	(2,375,800)
Initial application of IFRS 9 – gross	562,230	–	–	–	562,230
Initial application of IFRS 9 – tax	(101,201)	–	–	–	(101,201)
Changes in accounting policies	–	–	(1,141,697)	–	(1,141,697)
Restated balance as at 1 January 2018	895,980	(3,891,919)	–	(60,529)	(3,056,468)
Revaluation of FVOCI & FVOCI equities – gross	(460,023)	–	–	–	(460,023)
Revaluation of FVOCI & FVOCI equities – tax	64,403	–	–	–	64,403
IFRS 9 ECL impairment loss recognised in retained earnings	(500,304)	–	–	–	(500,304)
IFRS 9 ECL impairment loss income tax effect	70,043	–	–	–	70,043
Remeasurement of defined benefit obligation – gross	–	(2,567,000)	–	–	(2,567,000)
Remeasurement of defined benefit obligation – tax	–	359,380	–	–	359,380
Currency translation differences	–	–	–	(397,178)	(397,178)
Balance as at 31 December 2018	70,099	(6,099,539)	–	(457,707)	(6,487,147)

Notes to the consolidated financial statements

Section VII: Other notes to the consolidated financial statements

15 Equity (continued)

15.4 Treasury shares

	2018	2017
Beginning of the year (shares)	1,063,775	432,744
Purchase	177,259	852,728
Unit price ranging from CHF	41.08 to 73.70	23.82 to 38.55
Sale	(529,777)	(19,479)
Unit price ranging from CHF	38.20 to 70.90	34.93 to 38.42
Remittance to optionees/grant of shares	(258,464)	(202,218)
Unit price ranging from CHF	25.66 to 66.90	24.35 to 33.24
End of the year (shares)	452,793	1,063,775
Total as at 31 December (CHF)	16,723,797	29,318,059
% of the issued shares	2.95%	6.94%

As at 31 December 2018, remaining balance of 452,793 is primarily held for the purpose of covering employees share and option plans. During 2018, the Group granted and allocated for free a total of 7,053 shares (2017: 18,595) to employees (blocked for a 5-year period) and Board members (blocked for a 3-year period).

15.5 Retained earnings (dividend and other payout)

Under Swiss law, dividends can only be paid out of the distributable reserves that are determined on a non-consolidated basis. Final dividends are not accounted for until they have been ratified at the Annual General Meeting.

	2018	2017	2016	2015	2014
in CHF					
Dividend per share	1.00 ¹	0.86	0.13	–	–
Other payout per share	–	0.04	0.47	0.60	0.60

¹ Proposal of the Board of Directors.

In 2018, CHF 581,580 (2017: 6,652,002) were reimbursed from Share premium (reserves from capital contributions) and CHF 12,503,964 (2017: 1,839,915) from Retained earnings.

16 Net fee and commission income

	2018	2017
in CHF		
Brokerage and related income	80,811,054	72,764,656
Custody fees	12,590,238	9,378,580
Other commission income	12,511,823	11,191,115
Advertising and subscription fees	4,101,062	2,793,607
Total fee and commission income	110,014,177	96,127,958
Fee and commission expenses	(10,500,492)	(10,923,893)
Total net fee and commission income	99,513,685	85,204,065

Disaggregation of revenues: the total balance of net fee and commission income is allocated to the reportable segment designated as "Securities trading". Custody fees of CHF 12.6 million and advertising and subscription fees of CHF 4.1 million are primarily recognised over time. The remaining balance (brokerage and related income, other commission income) mainly consist of services rendered at a point in time.

Notes to the consolidated financial statements

Section VII: Other notes to the consolidated financial statements

17 Net interest income

	Activities excluding FX swaps	FX swaps	2018	2017
in CHF				
Interest income				
Investment securities	5,013,333	–	5,013,333	7,507,686
Loans and due to customers	8,022,034	–	8,022,034	5,652,401
Others	970,568	–	970,568	268,116
Total interest income	14,005,935	–	14,005,935	13,428,203
Interest expense				
Cash and balances with central bank	(5,943,102)	(14,464,598)	(20,407,700)	(15,506,927)
Due to banks and due from banks (incl. stock exchanges)	(2,113,923)	–	(2,113,923)	(1,420,420)
Treasury bills and loans	(1,770,642)	–	(1,770,642)	(1,277,903)
Due to customers	(1,456,261)	–	(1,456,261)	(972,849)
Total interest expense	(11,283,928)	(14,464,598)	(25,748,526)	(19,178,099)
Other interest income				
Derivative financial instruments	–	36,233,674	36,233,674	18,598,423
Total other interest income	–	36,233,674	36,233,674	18,598,423
Other interest expense				
Derivative financial instruments	–	(319,661)	(319,661)	(613,900)
Total other interest expense	–	(319,661)	(319,661)	(613,900)
Total net interest income	2,722,007	21,449,415	24,171,422	12,234,627

As at 31 December 2018, negative interest impact is as follows:

	2018	2017
in CHF		
Negative interest on liabilities	682,883	116,536
Negative interest on assets	(24,180,583)	(18,017,469)
Total	(23,497,700)	(17,900,933)
Cost of negative interest rates (excluding FX swaps)	(9,033,102)	(7,513,862)

FX swaps are contracts in which the Group simultaneously borrows CHF currency and lends USD/EUR currencies to a second party. The amount of repayment is fixed at the FX forward rates as of the starting date of the contract. From a treasury perspective, FX swaps can be viewed as FX-risk-free collateralised lending.

Disaggregation of revenues: the total balance of net interest income is allocated to the reportable segment designated as "Securities trading" and is by nature recognised over time, with the exception of Cost of negative interest rates (excluding FX swaps).

Notes to the consolidated financial statements

Section VII: Other notes to the consolidated financial statements

18 Net trading income and credit loss expense

	2018	2017
in CHF		
Foreign exchange revenues:		
From leveraged forex (eForex)	71,831,897	66,675,733
From other foreign exchange income	22,747,472	22,197,870
Unrealised fair value gains/losses:		
From trading assets	(2,050,694)	1,659,387
From others	186,340	(338,760)
Realised gains/losses:		
From derivative financial instruments	7,070,603	–
From trading assets and investment securities	(430,110)	122,767
Net trading income	99,355,508	90,316,997
Credit loss expense	8,516,652	N.A.¹

¹ No comparative figures due to the initial application of IFRS 9. Reference is made to Section IIIa.

The sharp equity market sell off and volatility spike that occurred early February 2018 yielded strong results across brokerage activities (Note 16: net fee and commission income) and across multiple asset classes (trading income/realised gains and losses from derivative financial instruments). In the same period, the Group experienced non-expected credit losses from clients trading derivative financial instruments that have to be included in a separate line item according to IFRS (credit loss expense).

Disaggregation of revenues: out of the total balance of net trading income of CHF 99.4 million, CHF 71.8 million were allocated to the reportable segment designated as "Leveraged Forex (eForex)" (remaining balance: Securities trading). Net trading income is by nature recognised at a point in time.

Notes to the consolidated financial statements

Section VII: Other notes to the consolidated financial statements

19 Operating expenses

	2018	2017
in CHF		
Payroll and related expenses	73,227,075	64,645,074
Other operating expenses	40,080,884	35,830,182
Marketing expenses	22,686,845	20,425,604
Depreciation and amortisation	21,008,714	18,544,033
Provisions	3,759,455	2,528,783
Total	160,762,973	141,973,676

Other operating expenses comprise of a total of CHF 0.8 million relating to acquisition costs of Internaxx Bank SA (reference is made to Note 25).

Payroll and related expenses consist of:

	2018	2017
in CHF		
Wages and salaries	75,911,998	66,490,909
Social security costs	6,802,001	5,147,439
Pension costs (defined benefit and defined contribution)	3,994,017	3,136,698
Subtotal	86,708,016	74,775,046
Less: capitalised costs	(13,480,941)	(10,129,972)
Total	73,227,075	64,645,074
Average headcount (FTE)	649	577

With the development of international activities of the Group, wages and salaries comprise of a balance of CHF 7.9 million which is not subject to Swiss social security (2017: CHF 6.8 million).

For pension costs, reference is made to Note 14 as defined benefit costs are influenced by the result of actuarial analysis.

The capitalised costs relate to internally generated computer softwares capitalised according to IAS 38 (Note 7).

Notes to the consolidated financial statements

Section VII: Other notes to the consolidated financial statements

20 Earnings per share

Basic

Basic earnings per share are calculated by dividing the net profit attributable to shareholders by the weighted average number of ordinary shares in issue during the year, excluding the average number of ordinary shares purchased and held as treasury shares.

	2018	2017
Weighted average number of ordinary shares in issue	14,654,341	14,341,106
Net profit (CHF)	44,603,232	39,184,946
Earnings per share (CHF)	3.04	2.73

Diluted

Diluted earnings per share are calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares. Share options are the only type of dilutive potential ordinary shares: a calculation is performed to determine the number of shares that could have been acquired

at fair value (determined at the average annual market share price of the Group's shares) based on the monetary value of the subscription rights attached to outstanding share options. The number of shares calculated as above is compared with the number of shares that would have been issued assuming the exercise of the share options.

	2018	2017
Weighted average number of ordinary shares	14,654,341	14,341,106
Adjustments for share options	113,914	23,215
Weighted average number of ordinary shares for diluted earnings per share options	14,768,255	14,364,321
Net profit (CHF)	44,603,232	39,184,946
Diluted earnings per share (CHF)	3.02	2.73

Notes to the consolidated financial statements

Section VII: Other notes to the consolidated financial statements

21 Related-party transactions

Related-party transactions are defined as transactions and balances with members of the Board of Directors and of the Executive Management and their close family members as well as with shareholders with an interest in the Group of more than 5%.

	2018	2017
in CHF		
Key management compensation		
Short term employee benefits	4,083,603	3,731,917
Post-employment benefits	449,715	379,161
Total	4,533,318	4,111,078
Of which:		
Share-based payment (market value)	335,636	270,887
Loans	8,659,581	10,071,294
Due to customers	12,389,244	2,592,092
Interest income	76,944	92,296
Interest expense	3,116	3,163

Related-party transactions are made on an arm's-length basis.

22 Off-balance sheet commitments

	2018	2017
in CHF		
Irrevocable commitments		
Operating lease commitments	10,151,192	10,722,586
Loan commitments	28,886,000	26,030,000
Total	39,037,192	36,752,586

Operating lease commitments

The Group leases various premises in Switzerland and for foreign countries under operating lease agreements. These leases have various terms and renewal rights.

Loan commitments

Swiss banking law and the deposit insurance scheme require Swiss banks and securities dealers to jointly guarantee an amount up to CHF 6 billion for privileged deposits in the event a Swiss bank or a securities dealer becomes insolvent. As per FINMA guidelines, the payment obligation of the Group has to be recognised for as an irrevocable commitment under the off-balance sheet transactions.

Other off-balance sheet items

Reference is made to Note 23 and Note 25.

Notes to the consolidated financial statements

Section VII: Other notes to the consolidated financial statements

23 Client assets

Assets under management (FINMA definition)

Assets under management are calculated and reported in accordance with the guidelines issued by the Swiss Financial Market Supervisory Authority (FINMA) concerning accounting standards for banks. According to FINMA, assets under management compose of assets for which the strict condition of having either a discretionary management mandate or an investment advisory agreement signed by the client with the Group itself is fulfilled.

	2018	2017
in CHF		
Assets with management/investment advisory mandate	132,576,866	132,916,398
Assets in self-managed collective investments instruments	29,828,263	35,931,460
Total as at 31 December	162,405,129	168,847,858
Out of which double counts	–	–

	2018	2017
in CHF		
Change attributable to net new money	1,099,159	36,397,721
Change attributable to market value	(7,541,888)	16,520,921
Total change in assets under management	(6,442,729)	52,918,642

Client assets

Client assets is a broader term than assets under management under FINMA definition and comprises of all bankable assets that are managed or deposited with the Group, including assets that are not held for custody, but for which the technology of the Group gives clients access to asset classes and stock markets and/or for which services are provided by Swissquote's Robo-Advisor.

	2018	2017
in CHF		
Trading assets (including fiduciary placements and crypto assets)	22,958,460,708	22,979,079,035
Saving assets	306,311,986	600,609,043
eForex assets	365,237,428	328,879,809
Robo-Advisory (ePrivate Banking) assets	191,717,123	203,110,068
Total client assets as at 31 December	23,821,727,245	24,111,677,955
Assets not deposited with the Group	(838,578,036)	(871,666,438)
Total assets under custody as at 31 December	22,983,149,209	23,240,011,517

Notes to the consolidated financial statements

Section VII: Other notes to the consolidated financial statements

24 Disclosure of shareholdings of the Board of Directors and Executive Management

In compliance with Art. 663c of Swiss Code of Obligations, the following table summarises all shareholdings held by each member of the Board of Directors, the Executive Management and closely related persons:

	Number of shares 2018	Number of shares 2017	Number of stock options				
			2019	2020	2021	2022	2023
Participations							
Mario Fontana, Chairman of the Board	492,219	516,752	–	–	–	–	–
Mario Fontana, closely related persons ¹	184,011	244,011	–	–	–	–	–
Markus Dennler, member of the Board	30,728	29,534	–	–	–	–	–
Martin Naville, member of the Board	10,784	8,990	–	–	–	–	–
Jean-Christophe Pernollet, member of the Board	3,395	2,868	–	–	–	–	–
Beat Oberlin, member of the Board	2,851	3,424	–	–	–	–	–
Monica Dell'Anna, member of the Board	1,077	–	–	–	–	–	–
Marc Bürki, CEO	1,908,400	1,934,692	1,574	4,720	4,347	2,774	1,200
Paolo Buzzi, CTO	1,896,535	1,936,240	1,574	4,720	4,347	2,774	1,200
Michael Ploog, CFO	63,605	68,050	–	4,720	4,347	2,774	1,200
Morgan Lavanchy, CLO	340	340	–	3,147	3,559	2,774	1,200
Gilles Chantrier, CRO	340	340	–	–	3,559	2,774	1,200
Closely related persons ²	91,772	154,810	–	–	–	–	–
Total	4,686,057	4,900,051	3,148	17,307	20,159	13,870	6,000

¹ Mario Fontana, Chairman of the Board, retains full control of the social rights attached to the shares.

² The data reported in the table above is based on the Company's best knowledge of the number of shares owned by close relatives of the members of the Board and members of the Executive Management. Close relatives consist of spouse, children, father and mother as well as sisters and brothers. As at 31 December 2018 and 31 December 2017, closely related persons are mainly related to Marc Bürki (CEO), Paolo Buzzi (CTO) and Michael Ploog (CFO).

Notes to the consolidated financial statements

Section VII: Other notes to the consolidated financial statements

25 Internaxx Bank SA

The Group expects to receive in March 2019 the regulatory approval from European Central Bank and the Commission de Surveillance du Secteur Financier (CSSF) to complete the acquisition of 100% of the ordinary share capital of Internaxx Bank SA (Internaxx), a fully licensed bank incorporated in Luxembourg since 2001. Internaxx is a provider of self-directed investment brokerage services predominantly to international and expatriate investors.

Across its history, Internaxx went through various changes in its shareholding structure and brand name (successively Internaxx Bank SA until 2012, TD Bank International SA from 2012 until 2016 and Internaxx Bank SA again since 2017). From 2013 to 2016, Internaxx has been loss making, but since its acquisition by Interactive Investors Ltd (the Seller) in 2017 it was able to return to profitability (Net profit was EUR 1.7 million in 2017) and is expected to further grow in future years.

Consideration agreed for the acquisition is EUR 27.7 million (approximately CHF 31.2 million) and will be paid in full at closing date. The sale and purchase agreement signed with the Seller on 6 August 2018 will come into effect in the days following regulatory approval and Internaxx will enter into the scope of consolidation of the Group.

The acquisition of Internaxx is a strategic step for the Group to get unrestricted access to the European market (previously not available to the Group) and to consolidate its standing as the online bank of first choice for international clients as Swissquote has the resources, the scale and the technology to complement Internaxx's business model and new products and services.

An estimate of the financial effect of the acquisition has not been included.

Acquisition-related costs (included in operating expenses): CHF 842,961.

Report of the statutory auditor to the General Meeting of Swissquote Group Holding Ltd Gland

Report on the audit of the consolidated financial statements

Opinion

We have audited the consolidated financial statements of Swissquote Group Holding Ltd and its subsidiaries (the Group), which comprise the consolidated statement of financial position as at 31 December 2018 and the consolidated income statement, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements (pages 10 to 109) give a true and fair view of the consolidated financial position of the Group as at 31 December 2018 and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with the International Financial Reporting Standards (IFRS) and comply with Swiss law.

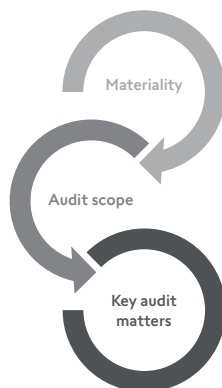
Basis for opinion

We conducted our audit in accordance with Swiss law, International Standards on Auditing (ISAs) and Swiss Auditing Standards. Our responsibilities under those provisions and standards are further described in the "Auditor's responsibilities for the audit of the consolidated financial statements" section of our report.

We are independent of the Group in accordance with the provisions of Swiss law and the requirements of the Swiss audit profession, as well as the IESBA Code of Ethics for Professional Accountants, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Our audit approach

Overview



Overall Group materiality: CHF 2'334'000 which represents 5% of profit before tax as of 31 December 2018, adjusted for unexpected realised gains from trading derivative financial instruments.

We conducted full scope audit work at Swissquote Group Holding Ltd and Swissquote Bank Ltd both in Gland.

Our audit scope therefore addressed 99.7% of the Group's total assets and 98.7% of the Group's operating income.

As key audit matters the following areas of focus have been identified:

- Goodwill impairment assessment
- Classification of customers' holdings in crypto assets

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Context of our audit 2018

The context of our audit is set by the Group's major activity, namely providing its client with an online trading platform. With this regards, during the year under review, we changed our audit procedures as explained hereafter.

In the course of the Group's business, typically in case of sudden and extreme market movements, clients' trading losses may result in negative balances. At each closing date, the Group assesses the amount of negative balances recoverable and thereby the impairment allowance for credit losses on loans to customers. As of 31 December 2018, the amount of negative balances that is not covered by an impairment allowance is not significant anymore and we do not consider this topic as a key audit matter anymore.

Materiality

The scope of our audit was influenced by our application of materiality. Our audit opinion aims to provide reasonable assurance that the consolidated financial statements are free from material misstatement. Misstatements may arise due to fraud or error. They are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the consolidated financial statements.

Based on our professional judgement, we determined certain quantitative thresholds for materiality, including the overall Group materiality for the consolidated financial statements as a whole as set out in the table below. These, together with qualitative considerations, helped us to determine the scope of our audit and the nature, timing and extent of our audit procedures and to evaluate the effect of misstatements, both individually and in aggregate, on the consolidated financial statements as a whole.

Overall Group materiality	CHF 2'334'000
How we determined it	5% of profit before tax adjusted for unexpected realised gains from trading derivative financial instruments, rounded
Rationale for the materiality benchmark applied	We chose the adjusted profit before tax as the benchmark because it is a generally accepted auditing practice and, in our view, the unexpected realised gains from trading derivative financial instruments are likely to be excluded from the assessment of the performance of the Group by users of the financial statements.

We agreed with the Audit & Risk Committee that we would report to them misstatements above CHF 233'400 identified during our audit as well as any misstatements below that amount which, in our view, warranted reporting for qualitative reasons.

Audit scope

We designed our audit by determining materiality and assessing the risks of material misstatement in the consolidated financial statements. In particular, we considered where subjective judgements were made; for example, in respect of significant accounting estimates that involved making assumptions and considering future events that are inherently uncertain. As in all of our audits, we also addressed the risk of management override of internal controls, including among other matters consideration of whether there was evidence of bias that represented a risk of material misstatement due to fraud.

We tailored the scope of our audit in order to perform sufficient work to enable us to provide an opinion on the consolidated financial statements as a whole, taking into account the structure of the Group, the accounting processes and controls, and the industry in which the Group operates.

We conducted full scope audit work at Swissquote Group Holding Ltd and Swissquote Bank Ltd both in Gland. Our audit scope therefore addressed 99.7% of the Group's total assets and 98.7% of the Group's operating income.

Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Goodwill impairment assessment

Key audit matter

The goodwill impairment assessment is considered a key audit matter due to the size of the goodwill balance (CHF 39 million) as well as the significant judgments involved with respect to assumptions about calculations of the value in use, including the future results of the business and the discount rate applied to future cash flow forecast.

See 2018 consolidated financial statements, section V: Critical accounting judgement and key sources of estimation uncertainty on page 40 and Note 6 on pages 82 and 83.

How our audit addressed the key audit matter

We performed the following procedures:

- We evaluated the cash flow forecasts included in the discounted cash flow model (used to determine the value in use of the goodwill) and the process by which they were developed (including verifying the mathematical accuracy of the underlying calculations). We also compared the forecasts to the latest budget approved by the Board of Directors. We found that the forecasts used in the value in use calculations were consistent with the Board-approved budget, and that the key assumptions were subject to oversight by the members of the Board;
- We compared the current year actual results (2018) with the figures included in the prior year's forecast (2017) to consider whether they included assumptions that, with hindsight, may have been optimistic. We found that actual performance was higher than forecast performance;
- With the assistance of specialists in the area of valuation, we challenged the reasonability of Management's assumptions on the revenue and expense projections as well as on discount rate by comparing the cost income ratio and the discount rate with comparable institutions active in the foreign exchange business. We found the assumptions on the revenue and expense projections to be consistent and in line with our expectations. Similarly, we found the discount rate used by Management consistent with market data and comparable businesses;
- We re-performed sensitivity analyses around the key assumptions (revenue growth and expense projections as well as on and discount rate) to ascertain the extent of change in those assumptions that either individually or collectively would be required for the goodwill to be impaired. We found that significant headroom remained between the stress-tested value-in-use calculations and the carrying value in the financial statements.

We concurred with management's view that goodwill was not impaired.

Classification of customers' holdings in crypto assets

Key audit matter

Since 2017, the Group provides custody and trading services in five crypto assets, that customers can trade against EUR and USD currencies.

The regulations and accounting rules applicable to customers' holdings in crypto assets have evolved during 2018 as more regulatory guidance and professional opinions were published on this topic. In light of these changes and because an element of judgement remains, accounting for customers' crypto assets has been considered a key audit matter.

The critical element to consider in the current regulatory, legal and accounting framework relating to crypto assets is the determination of whether the crypto assets owned by the customers would be segregated from the Group's assets in case of bankruptcy and, therefore, should not be reported within the Group's statement of financial positions. Where crypto assets are held within dedicated wallets, the requirements for segregation are considered to be met. Where the crypto assets are not held in dedicated wallets but instead held with a third-party custodian, judgment is needed to assess whether the arrangement still qualifies for off-balance sheet treatment by analogy to fiduciary investments.

Based on the above, Management has concluded the crypto assets held on behalf of the customers should not be recognised within the statement of financial position but rather included within customer assets (off-balance sheet) as at 31 December 2018.

See 2018 consolidated financial statements, section IV: Summary of significant accounting policies, X Off-balance sheet activities (including holdings in cryptocurrencies/ crypto assets) on page 38 and Note 23 on page 107.

How our audit addressed the key audit matter

We performed the following procedures:

- We reviewed the legal assessment performed by the Group, as well as the Group's external counsel's legal analysis of the contractual relationship between the Group, its customers and the third-party custodian;
- We took into consideration the updated regulatory, legal and accounting guidance and publications;
- We appraised the Group's internal processes for monitoring the quality of its third-party custodian and particularly those aspects relating to the fiduciary nature of the contractual relationship applicable to the crypto assets business;
- We tested controls over the Group's reconciliation of crypto assets held with the third-party custodian, as well as obtained direct confirmation of balances from the third-party custodian;
- We carried out procedures to ensure the Group controlled the cold storage solutions in which customers' crypto assets were held locally.

Based on the above, we concluded that Management's classification of the crypto assets is supported by the existing legal framework.

Other information in the annual report

The Board of Directors is responsible for the other information in the annual report. The other information comprises all information included in the annual report, but does not include the consolidated financial statements, the stand-alone financial statements and the remuneration report of Swissquote Group Holding Ltd and our auditor's reports thereon.

Our opinion on the consolidated financial statements does not cover the other information in the annual report and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information in the annual report and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the Board of Directors for the consolidated financial statements

The Board of Directors is responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with IFRS and the provisions of Swiss law, and for such internal control as the Board of Directors determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the Board of Directors is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Swiss law, ISAs and Swiss Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

A further description of our responsibilities for the audit of the consolidated financial statements is located at the website of EXPERTsuisse: <http://expertsuisse.ch/en/audit-report-for-public-companies>. This description forms part of our auditor's report.

Report on other legal and regulatory requirements

In accordance with article 728a paragraph 1 item 3 CO and Swiss Auditing Standard 890, we confirm that an internal control system exists which has been designed for the preparation of consolidated financial statements according to the instructions of the Board of Directors.

We recommend that the consolidated financial statements submitted to you be approved.

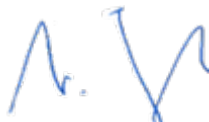
PricewaterhouseCoopers SA



Beresford Caloia

Audit expert

Auditor in charge



Nicolas Journot

Audit expert

Lausanne, 1 March 2019

Statutory financial statements

Content

Statutory financial statements of Swissquote Group Holding Ltd

- 116 Statutory balance sheet
- 117 Statutory income statement
- 118 Notes to the statutory financial statements
- 123 Proposed appropriation of retained earnings

Statutory balance sheet

in CHF	Notes	31 December 2018	31 December 2017
Assets			
Cash and banks		253,180	256,642
Receivable from subsidiaries	1	52,684,948	20,229,208
Total current assets		52,938,128	20,485,850
Investment in subsidiaries	2	139,675,956	139,775,956
Total non-current assets		139,675,956	139,775,956
Total assets		192,614,084	160,261,806
Liabilities and equity			
Income tax payable		1,877,484	353,693
Total short-term liabilities		1,877,484	353,693
Total liabilities		1,877,484	353,693
Equity			
Share capital	3	3,065,634	3,065,634
Legal capital reserves			
Reserves from capital contributions	4	349,776	931,356
Other capital reserves	4	6,109,093	6,109,093
Retained earnings	5	183,528,851	165,555,536
Net profit		14,407,043	13,564,553
Treasury shares	6	(16,723,797)	(29,318,059)
Total equity		190,736,600	159,908,113
Total liabilities and equity		192,614,084	160,261,806

The notes on pages 118 to 122 are an integral part of these financial statements

Statutory income statement

	2018	2017
in CHF		
Royalties	10,941,442	8,953,318
Dividend received from subsidiaries	9,450,000	7,187,500
Interest income	9,132	298,211
Other revenues	1,287,777	1,856,459
Operating expenses	(5,276,965)	(4,243,077)
Depreciation	(100,000)	–
Operating profit	16,311,386	14,052,411
Income tax expense	(1,904,343)	(487,858)
Net profit	14,407,043	13,564,553

The notes on pages 118 to 122 are an integral part of these financial statements

Notes to the statutory financial statements

General information

Swissquote Group Holding Ltd (the "Company") was formed on 12 August 1999 and is registered in the Canton of Vaud, Switzerland, with headquarters in Gland. Swissquote Group Holding Ltd is the parent company of a financial group that is active in online financial services, the main operating subsidiary being Swissquote Bank Ltd. As at 31 December 2018, the Company did not employ more than 10 full-time equivalents (2017: no changes).

The shares of Swissquote Group Holding Ltd are listed on the Swiss Stock Exchange since 29 May 2000. The ticker is SQN, the security number is 1067586 and the ISIN Number is CH0010675863.

The main shareholders (pursuant to Swiss Financial Market Infrastructure Act FMIA) are (including stock options):

	2018			2017		
	Shares	Options	Total	Shares	Options	Total
Marc Bürki	12.45%	0.10%	12.55%	12.62%	0.10%	12.72%
Paolo Buzzi	12.37%	0.10%	12.47%	12.63%	0.09%	12.72%
PostFinance AG	5.00%	–	5.00%	5.00%	–	5.00%
Basellandschaftliche Kantonalbank	4.77%	–	4.77%	4.77%	–	4.77%
Mario Fontana	4.41%	–	4.41%	4.96%	0.01%	4.97%
JPMorgan Chase & Co.	3.09%	–	3.09%	–	–	–
Janus Henderson Group plc	–	–	–	3.00%	–	3.00%
Treasury shares:						
Swissquote Group Holding Ltd			2.95%			6.94%

The statutory financial statements were approved for issue by the Board of Directors of the Company on 1 March 2019.

The Remuneration Report replaces the information previously contained in the notes to the statutory financial statements pursuant to art. 663b^{bis} of the Swiss Code of Obligations.

Notes to the statutory financial statements

Summary of significant accounting policies

These statutory financial statements have been prepared in accordance with the provisions on accounting and financial reporting of the Swiss Code of Obligations (Art. 957 to 963b CO). According to art. 962 Para. 3 CO, the Company does not present additional statutory financial statements in accordance with a recognised financial reporting standard.

Foregoing a cash flow statement and additional disclosures in the notes

Because consolidated financial statements are prepared in accordance with IFRS, the Company has decided, pursuant to art. 961d CO, to forego presenting additional information on audit fees in the notes as well as a cash flow statement in accordance with the Swiss law.

Where not described below, accounting and valuation principles are provided by law.

A Investments in subsidiaries

Investments in subsidiaries are valued at cost less economically necessary amortisations (depreciation).

B Treasury shares

Treasury shares are valued at the acquisition price and are deducted from equity in accordance with art. 959a Para. 2 CO. Gains and losses on disposal of treasury shares are recognised in equity (but remain accountable for the determination of the taxable profit).

C Comparatives

Comparative figures, where necessary, are adjusted to conform to any changes in presentation in the current year.

Notes to the statutory financial statements

Other notes to the statutory financial statements

1 Receivable from subsidiaries

The current balance of CHF 52,684,948 (2017: CHF 20,229,208) is related to cash deposited into a bank account opened with Swissquote Bank Ltd.

2 Investment in subsidiaries

	Office/country	2018		2017	
in CHF					
Swissquote Bank Ltd	Gland/Switzerland	100.00%	137,560,002	100.00%	137,560,002
Swissquote Trade Ltd	Gland/Switzerland	100.00%	238,950	100.00%	238,950
Swissquote Financial Services (Malta) Ltd	Mriehel/Malta	99.90%	1,877,004	99.90%	1,977,004
Total as at 31 December			139,675,956		139,775,956

On 21 December 2018, the Company depreciated its investment in subsidiaries by CHF 100,000.

On 6 August 2018, the Company signed a sale and purchase agreement with Interactive Investors Ltd to acquire 100% of the ordinary share capital of Internaxx Bank SA, a fully licensed bank incorporated in Luxembourg since 2001. The consideration of EUR 27.7 million (approximately CHF 31.2 million) will be paid in full at closing date. This acquisition is still pending regulatory approval from European Central Bank and the Commission de Surveillance du Secteur Financier.

Notes to the statutory financial statements

Other notes to the statutory financial statements

3 Share capital

	2018	2017
Ordinary issued share capital		
Number of shares in issue	15,328,170	15,328,170
Nominal value of each share (registered shares)	0.20	0.20
Ordinary share capital (CHF)	3,065,634	3,065,634
Unissued share capital (CHF)		
Conditional share capital (nominal value)	192,000	192,000
Authorised share capital (nominal value)	400,000	362,040

Authorised and conditional share capital

The provision ruling the utilisation of the authorised share capital provides that the Board of Directors is authorised until 4 May 2020 to increase the share capital of the Company by a maximum of CHF 400,000 by issuing no more than 2,000,000 new registered shares with a nominal value of CHF 0.20 each. The provision further provides details on the capital increase process and exercise of preferential subscription rights.

The provision ruling the utilisation of the conditional share capital provides that the Board of Directors is authorised to increase the share capital of the Company by a maximum of CHF 192,000 by issuing no more than 960,000 shares. The capital increase may be carried out through the exercise of options granted to employees.

Shares for members of the Board of Directors

Board members were granted free shares of the Company which are subject to a blocking period. The grants performed on behalf of 2017 and 2018 were as follows:

	Shares					
	2018			2017		
	Number	Market value	Tax value	Number	Market value	Tax value
Members of the Board	3,425	154,981	130,125	3,437	131,122	110,094

Notes to the statutory financial statements

Other notes to the statutory financial statements

4 Legal capital reserves

Following the reimbursements performed in previous years, the remaining balance as at 31 December 2018 is CHF 72,369 (total balance of CHF 349,776). The residual amount of CHF 277,407 consists of notary fees and of issuance stamp tax that Federal Tax Administration excludes

from the scope of capital contributions. Reimbursements from the reserves from capital contributions are not subject to Swiss withholding tax and to income tax for private individuals living in Switzerland who hold the shares as part of their private assets.

5 Retained earnings

	2018	2017
in CHF		
Retained earnings	165,555,536	156,629,897
Net profit (previous year)	13,564,553	11,399,855
1 January	179,120,089	168,029,752
Dividend paid on behalf of previous year	(12,503,964)	(1,839,915)
Realised gain/(loss) on treasury shares	16,912,726	(634,301)
31 December	183,528,851	165,555,536

The dividend on behalf of exercise 2017 that was paid in 2018 (CHF 13,085,544) was partially paid out of the retained earnings (CHF 12,503,964) and partially reimbursed from the reserves from capital contributions (CHF 581,580).

6 Treasury shares

	2018	2017
Beginning of the year (shares)	1,063,775	432,744
Purchase	177,259	852,728
Unit price ranging from CHF	41.08 to 73.70	23.82 to 38.55
Sale	(529,777)	(19,479)
Unit price ranging from CHF	38.20 to 70.90	34.93 to 38.42
Remittance to optionees/grant of shares	(258,464)	(202,218)
Unit price ranging from CHF	25.66 to 66.90	24.35 to 33.24
End of the period – 31 December (shares)	452,793	1,063,775
Total cost (CHF)	16,723,797	29,318,059
% of the issued shares	2.95%	6.94%

Proposed appropriation of retained earnings

Proposal of the Board of Directors for appropriation of retained earnings as at 31 December 2018

The Board of Directors proposes to the Annual General Meeting to utilise retained earnings available for appropriation as follows:

	2018
in CHF	
Net profit for the year	14,407,043
Retained earnings carried forward	183,528,851
Retained earnings available for appropriation	197,935,894
Allocation of available retained earnings	
Available retained earnings as at 31 December 2018	197,935,894
Proposed dividend (CHF 1.00 per share)	(15,328,170)
Retained earnings to be carried forward	182,607,724

Amount of proposed dividend is based on the number of shares issued as at 31 December 2018. However, no distribution is allocated to the treasury shares.



Report of the statutory auditor to the General Meeting of Swissquote Group Holding Ltd Gland

Report on the audit of the financial statements

Opinion

We have audited the financial statements of Swissquote Group Holding Ltd, which comprise the balance sheet as at 31 December 2018, income statement and notes for the year then ended, including a summary of significant accounting policies.

In our opinion, the financial statements (pages 116 to 123) as at 31 December 2018 comply with Swiss law and the company's articles of incorporation.

Basis for opinion

We conducted our audit in accordance with Swiss law and Swiss Auditing Standards. Our responsibilities under those provisions and standards are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report.

We are independent of the entity in accordance with the provisions of Swiss law and the requirements of the Swiss audit profession and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Our audit approach

Materiality

The scope of our audit was influenced by our application of materiality. Our audit opinion aims to provide reasonable assurance that the financial statements are free from material misstatement. Misstatements may arise due to fraud or error. They are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

Based on our professional judgement, we determined certain quantitative thresholds for materiality, including the overall materiality for the financial statements as a whole as set out in the table below. These, together with qualitative considerations, helped us to determine the scope of our audit and the nature, timing and extent of our audit procedures and to evaluate the effect of misstatements, both individually and in aggregate, on the financial statements as a whole.

Overall materiality	CHF 815'500
How we determined it	5% of profit before tax, rounded
Rationale for the materiality benchmark applied	We chose profit before tax as the benchmark because, in our view, it is the benchmark against which the performance of the entity is most commonly measured, and it is a generally accepted benchmark.

We agreed with the Audit Committee that we would report to them misstatements above CHF 81'550 identified during our audit as well as any misstatements below that amount which, in our view, warranted reporting for qualitative reasons.

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Audit scope

We designed our audit by determining materiality and assessing the risks of material misstatement in the financial statements. In particular, we considered where subjective judgements were made; for example, in respect of significant accounting estimates that involved making assumptions and considering future events that are inherently uncertain. As in all of our audits, we also addressed the risk of management override of internal controls, including among other matters consideration of whether there was evidence of bias that represented a risk of material misstatement due to fraud.

Report on key audit matters based on the circular 1/2015 of the Federal Audit Oversight Authority

We have determined that there are no key audit matters to communicate in our report.

Responsibilities of the Board of Directors for the financial statements

The Board of Directors is responsible for the preparation of the financial statements in accordance with the provisions of Swiss law and the company's articles of incorporation, and for such internal control as the Board of Directors determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Board of Directors is responsible for assessing the entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the entity or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Swiss law and Swiss Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located at the website of EXPERTSuisse: <http://expertsuisse.ch/en/audit-report-for-public-companies>. This description forms part of our auditor's report.

Report on other legal and regulatory requirements

In accordance with article 728a paragraph 1 item 3 CO and Swiss Auditing Standard 890, we confirm that an internal control system exists which has been designed for the preparation of financial statements according to the instructions of the Board of Directors.

We further confirm that the proposed appropriation of available earnings complies with Swiss law and the company's articles of incorporation. We recommend that the financial statements submitted to you be approved.

PricewaterhouseCoopers SA



Beresford Caloia

Audit expert
Auditor in charge



Nicolas Journot

Audit expert

Lausanne, 1 March 2019

Corporate Governance Report 2018

Content

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Corporate Governance Report

Introduction

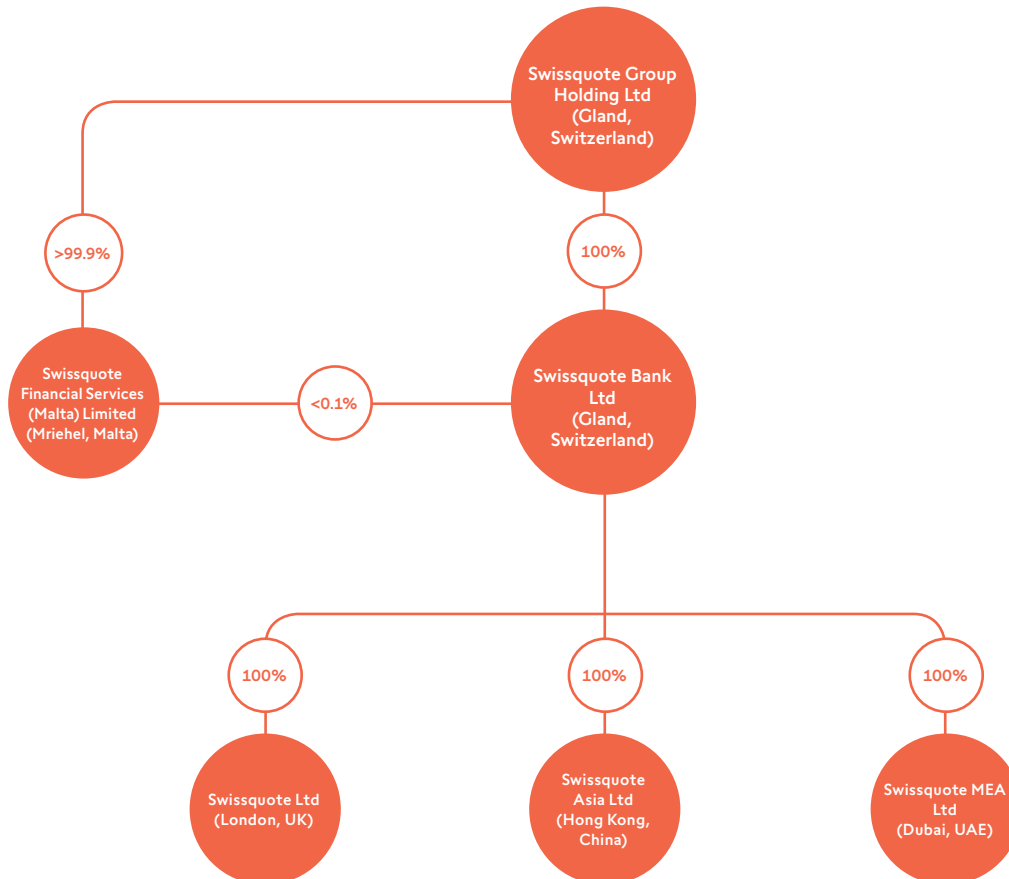
Corporate governance is at the heart of a proper business conduct and a central part of the Swissquote Group's (the "Group") internal organisation. This Corporate Governance Report informs shareholders, prospective investors as well as the larger public on the Group's policies in matters of corporate governance. The Group acts in compliance with the standards established by the SIX Swiss Exchange Directive on Information relating to Corporate Governance as well as FINMA Circular 2017/1 (Corporate governance – banks).

1 Group structure and shareholders

1.1 Group structure

The structure of the Group, which comprises Swissquote Group Holding Ltd and its subsidiaries, is designed to support the Group's operations within an efficient regulatory and tax framework.

Swissquote Group comprises the following active companies as at 31 December 2018:



Corporate Governance Report

1.1 Group structure (continued)

Swissquote Group Holding Ltd (the "Company") is the listed vehicle of the Group. It was incorporated on 12 August 1999. Its shares have been listed on SIX Swiss Exchange since 29 May 2000 with the symbol SQN, the security number 1067586 and the ISIN number CH0010675863. As at 31 December 2018, the market capitalisation of the Company amounted to approximately CHF 693,600,000. Details on the Company's capital are provided in Section 2.

Swissquote Bank Ltd (the "Bank") was incorporated on 24 November 2000 and is a bank under the supervision of the Swiss Financial Market Supervisory Authority FINMA ("FINMA"). The main office of the Bank is located in Gland, Switzerland, with a branch in Zurich and representative offices in Dubai and Hong Kong. The share capital of the Bank amounts to CHF 42,000,000 (7,000,000 registered shares with a nominal value of CHF 6).

Swissquote Ltd has been a limited liability company incorporated in London since 19 July 2011. Swissquote Ltd is an investment company that provides online trading services under the supervision of the Financial Conduct Authority (FCA). The share capital of Swissquote Ltd amounts to GBP 4,260,100 (4,260,100 ordinary shares with a nominal value of GBP 1).

Swissquote Asia Ltd has been a limited liability company incorporated in Hong Kong since 16 January 2012. Swissquote Asia Ltd is a licensed corporation under the supervision of the Securities and Futures Commission (SFC), from which it was granted a Type 3 licence (Leverage Foreign Exchange Trading). The share capital of Swissquote Asia Ltd amounts to HKD 5,500,000 (5,500,000 registered shares with a nominal value of HKD 1).

Swissquote MEA Ltd has been a limited liability company incorporated in the Dubai International Financial Center (DIFC) since 14 June 2012. Swissquote MEA Ltd is an investment firm under a Category 3A licence and a Category 4 licence granted by the Dubai Financial Services Authority (DFSA). The share capital of Swissquote MEA Ltd amounts to USD 500,000 (500 registered shares with a nominal value of USD 1,000).

Swissquote Financial Services (Malta) Limited has been a limited liability company incorporated in Malta since 19 October 2012. Swissquote Financial Services (Malta) Limited is an investment services company that operates as custodian and broker for European investment funds under both a Category 4a and a Category 2 licences from the Malta Financial Services Authority (MFSA). The share capital of Swissquote Financial Services (Malta) Limited amounts to EUR 1,100,000, divided into 1,099,999 ordinary class A shares with a nominal value of EUR 1 (held by the Company) and 1 ordinary class B share with a nominal value of EUR 1 (held by the Bank).

The acquisition of Internaxx Bank SA, which was announced on 7 August 2018, will become effective as soon as the corresponding regulatory approvals will be granted by the concerned supervisory authorities. This is expected to take place around the end of the first quarter of 2019.

For information on the exact registered addresses of each entity of the Group, reference is made to the last pages of the Annual Report.

Corporate Governance Report

1.2 Significant shareholders

Under the Swiss Financial Market Infrastructure Act (FMIA), any person holding shares in a company listed in Switzerland is required to notify the concerned company and the stock exchange, if the holding reaches, falls below or exceeds the following thresholds: 3%, 5%, 10%, 15%, 20%, 33¹/₃%, 50%, or 66²/₃% of the voting rights.

According to the information received by the Company and pursuant to Section 1.2 of the Annex to the SIX Swiss Exchange Directive on Information relating to Corporate Governance, the shareholders with an interest in the Company above 3% as at 31 December 2018 are as follows:

	2018		
	Shares	Options	Total
Marc Bürki	12.45%	0.10%	12.55%
Paolo Buzzi	12.37%	0.10%	12.47%
PostFinance AG	5.00%	–	5.00%
Basellandschaftliche Kantonalbank	4.77%	–	4.77%
Mario Fontana	4.41%	–	4.41%
JPMorgan Chase & Co.	3.09%	–	3.09%

For further information on stock options, reference is made to the Remuneration Report.

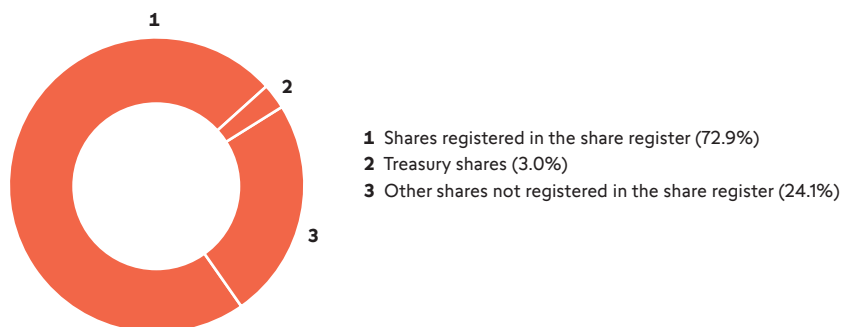
The full list of disclosures of shareholdings made in accordance with Art. 120 FMIA is available on the website of SIX Swiss Exchange using the following link:

<https://www.six-exchange-regulation.com/en/home/publications/significant-shareholders.html>

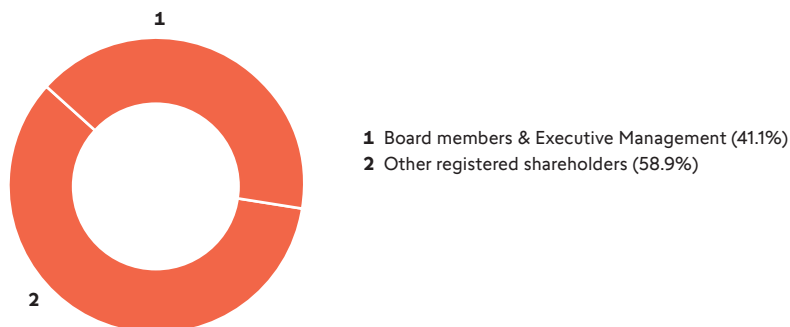
Corporate Governance Report

1.2 Significant shareholders (continued)

As at 31 December 2018, the issued share capital of the Company consisted of 15,328,170 ordinary registered shares with a nominal value of CHF 0.20 each. The shares registered in the share register amounted to 11,179,972 and the Company owned 452,793 treasury shares. The distribution of the shareholdings in the Company as of 31 December 2018 is reflected below:



Further, the registered shareholders as at 31 December 2018 are broken down as follows:



1.3 Cross-shareholdings

There are no cross-shareholdings.

Corporate Governance Report

2 Capital structure

2.1 Capital

Under Swiss company law, the general meeting of shareholders (the "General Meeting") has to approve any change in the total number of shares, whether with respect to the ordinary share capital or with respect to the creation of conditional capital or authorised capital.

As at 31 December 2018, the share capital of the Company amounted to CHF 3,065,634 (15,328,170 registered shares with a nominal value of CHF 0.20 each). The share capital is fully paid in. The Company itself owned 452,793 treasury shares. Further, a conditional share capital amounting to CHF 192,000 and consisting of 960,000 shares with a nominal value of CHF 0.20 each and an authorised capital of CHF 400,000 consisting of 2,000,000 shares with a nominal value of CHF 0.20 each remained outstanding as at 31 December 2018. The conditional capital and the authorised capital amount to a maximum of CHF 592,000, which equates to 19.31% of the existing share capital.

SIX Swiss Exchange regulations provide that individual shareholdings exceeding 5% (save for, inter alia, certain investment funds) are deemed to be a permanent investment and are therefore to be excluded from the free float. In accordance with SIX Swiss Exchange regulations, the free float as at 31 December 2018 was 70.18% (2017: 62.81%).

2.2 Conditional and authorised capital in particular

In this section and in the remainder of the Corporate Governance Report, the Articles of Incorporation of the Company, last amended on 4 May 2018 and applicable as at 31 December 2018, available at <https://en.swissquote.com/company/investors> in the French original version together with an English free translation, shall be referred to as the "Aol".

Art. 4^{bis} of the Aol on the utilisation of the conditional capital provides that the Board of Directors of the Company (the "Board") is authorised to increase the share capital of the Company by a maximum of CHF 192,000 by issuing no more than 960,000 new registered shares with a nominal value of CHF 0.20 each. The capital increase may be carried out through the exercise of options granted by the Board to certain employees of the Company and its group companies by a maximum of CHF 150,000 through the issuance of a maximum of 750,000 new registered shares with a nominal value of CHF 0.20 each. The capital increase may also be carried out through the exercise of options granted by the Board in connection with the acquisition of a business undertaking, parts of a business undertaking or acquisition of participations in a business undertaking by a maximum of CHF 42,000 through the issuance of a maximum of 210,000 new registered shares with a nominal value of CHF 0.20 each.

Art. 4^{ter} of the Aol governing the utilisation of the authorised capital provides that the Board is authorised until 4 May 2020 to increase the share capital of the Company by a maximum of CHF 400,000 by issuing no more than 2,000,000 new registered shares with a nominal value of CHF 0.20 each. The Board determines the amount of the issue, the point in time at which the shares confer a dividend entitlement, the method of payment in full for contributions and the subscription procedure. An increase in tranches or a partial increase is permissible. In accordance with the modalities laid down by the Board, the amount of the increase must be fully paid in. The restrictions on the transferability of registered shares set forth in the Aol also apply to the new shares.

For further information on the conditional and authorised capital, reference is made to the Aol.

Corporate Governance Report

2.3 Changes in capital

The following table summarises the changes in capital that took place within the last three financial years:

	Ordinary shares issued	Unissued shares		Total shares issued and unissued
		Conditional capital	Authorised capital	
Number of shares				
As at 1 January 2016	15,328,170	960,000	1,810,200	18,098,370
Exercise of employees' stock options	–	–	–	–
Increase/(decrease) in capital	–	–	–	–
As at 31 December 2016	15,328,170	960,000	1,810,200	18,098,370
As at 1 January 2017	15,328,170	960,000	1,810,200	18,098,370
Exercise of employees' stock options	–	–	–	–
Increase/(decrease) in capital	–	–	–	–
As at 31 December 2017	15,328,170	960,000	1,810,200	18,098,370
As at 1 January 2018	15,328,170	960,000	1,810,200	18,098,370
Exercise of employees' stock options	–	–	–	–
Increase/(decrease) in capital	–	–	189,800	189,800
As at 31 December 2018	15,328,170	960,000	2,000,000	18,288,170

Corporate Governance Report

2.4 Shares and participation certificates

Pursuant to Art. 5 of the Aol, the Company may issue its registered shares in the form of single certificates, global certificates or uncertified securities. As at 31 December 2018, the share capital consisted of 15,328,170 registered shares. The share capital of the Company is fully paid in. The dividend entitlement depends on the share's nominal value. Each of the Company's registered shares carries one voting right at the General Meeting. Upon request, acquirers of registered shares will be entered in the share register as shareholders with voting rights if they expressly declare that they acquired the registered shares in their own name and for their own account. More information is provided in Sections 2.6 and 6.

The Company does not issue any participation certificates.

2.5 Dividend-right certificates

The Company does not issue any dividend-right certificates.

2.6 Limitations on transferability and nominee registrations

In accordance with Art. 685a CO and Art. 7 Para. 1 of the Aol, the transfer of registered shares is subject to the approval of the Board. Upon request, acquirers of registered shares will be

entered in the share register as shareholders with voting rights if they expressly declare that they have acquired the registered shares in their own name and for their own account. If this requirement is not satisfied, the person in question will be entered in the share register as a shareholder without voting rights. In accordance with Art. 7 Para. 2 of the Aol, the Board may reject a request for entry into the share register within 20 days.

The Aol do not contain any express provision for granting exceptions to this limitation; no such exceptions were granted in the year under review. Nominees cannot be registered with voting rights; there were no exceptions in 2018.

Pursuant to Art. 14 Para. 1 of the Aol, decisions related to the restrictions on the transferability of registered shares can only be made by the General Meeting and require a qualified majority vote (two thirds of the votes represented and an absolute majority of the nominal values of the shares represented).

2.7 Convertible bonds and options

The Company does not issue any bonds, convertible bonds or warrants.

Information on the Group's stock option plan is provided in the Remuneration Report.

Corporate Governance Report

3 Board of Directors

The Board has the ultimate responsibility for the strategy and the management of the Company and for the supervision of the Executive Management of the Company (the "Executive Management"). Art. 16 Para. 1 of the Aol provides that the Board must be composed of a minimum of three members. As at 31 December 2018, the Board consisted of six members, all non-executive, details of which are presented here below.

3.1 Members of the Board of Directors

At the annual Ordinary General Meeting (the "Ordinary General Meeting") of 4 May 2018, the General Meeting newly elected Monica Dell'Anna and all five remaining members of the Board were re-elected.

Mario Fontana (1946/Swiss national, domiciled in Switzerland)

Chairman of the Board of Swissquote Group Holding Ltd since April 2002

Chairman of the Board of Swissquote Bank Ltd since April 2004

Educational Background

1966–1969 Studies in Mechanical Engineering, ETH, Zurich

1969–1970 Master of Science Degree in Aerospace Engineering, Georgia Tech, USA

Executive Experience

1970–1977 Sales Representative and International Account Manager, IBM Switzerland

1977–1980 Chief Information Officer, Brown Boveri Brazil, Company acquired by ABB

1981–1983 Country General Manager, Storage Technology Switzerland

1984–1993 Country General Manager, Hewlett-Packard Switzerland

1993–1995 General Manager Computer Business, Hewlett-Packard Germany

1995–1997 General Manager Computer Business, Hewlett-Packard Europe

1997–1999 General Manager Financial Services worldwide, Hewlett-Packard USA

Previous Board Mandates

1993–2006 Member of the Board, Büro Furrer. Company acquired by Lyreco, France

1998–2008 Member of the Board, Swiss Railways, SBB

1999–2004 Chairman, Bon Appétit Group. Company acquired by REWE, Germany

2000–2005 Chairman, Leica Geosystems. Company acquired by Hexagon, Sweden

2000–2003 Member of the Board, AC Services, Germany

2002–2006 Member of the Board, Sulzer

2003–2010 Member of the Board, Inficon

2004–2006 Chairman, Amazys. Company acquired by X-Rite, USA

2005–2013 Member of the Board, Dufry

2006–2008 Member of the Board, X-Rite, USA

2006–2013 Member of the Board, Hexagon, Sweden

2010–2017 Chairman, Regent Lighting

Current Board Mandates

Since 2001 Chairman (since 2002), Swissquote Group Holding Ltd

Since 2004 Chairman, Swissquote Bank Ltd

Other Activities

Since 2007 Investor and Board Member of various start-up companies

Since 2008 Own family foundation: www.fontana-foundation.org

Mario Fontana has not held official functions or political posts in 2018. With the exception of the above-mentioned activities, he has no significant business connections with the Company or one of the Company's subsidiaries.

Corporate Governance Report

Markus Dennler (1956/Swiss national, domiciled in Switzerland)

Member of the Board of Swissquote Group Holding Ltd since March 2005

Vice Chairman of the Board of Swissquote Bank Ltd since May 2015

Chairman of the Nomination & Remuneration Committee

Educational Background

1982	Licentiate in Law, University of Zurich
1984	Doctorate in Law, University of Zurich
1986	Attorney at Law, admitted to the Bar
1989	International Bankers School, New York
1997	Harvard Business School, Boston (AMP)

Executive Experience

1986–1994	Various assignments, Credit Suisse
1994–1996	Delegate to the Board of Directors, CS Columna
1997–1998	CEO, Winterthur Columna
1998–2000	Member of the Corporate Executive Board and Head of Individual and Group Life Division, Winterthur Insurance
2000–2003	Member of the Executive Board of CSFS and responsible for the operational global life & pensions business, Credit Suisse

Previous Board Mandates

2005–2006	Chairman, Batigroup
2005–2007	Chairman, Converium
2006–2013	Member of the Board, Petroplus
2006–2015	Chairman (since 2011), Implenia
2007–2010	Member of the Board, Jelmoli

Current Board Mandates

Since 2003	Honorary Councillor (since 2016), British Swiss Chamber of Commerce
Since 2005	Member of the Board, Swissquote Group Holding Ltd
Since 2005	Vice Chairman (since 2015), Swissquote Bank Ltd
Since 2006	Chairman (since 2012), Allianz Suisse

Markus Dennler has not held official functions or political posts in 2018. With the exception of the above-mentioned activities, he has no significant business connections with the Company or one of the Company's subsidiaries.

Corporate Governance Report

Martin Naville (1959/Swiss national, domiciled in Switzerland)

Member of the Board of Swissquote Group Holding Ltd since April 2007

Member of the Board of Swissquote Bank Ltd since April 2007

Member of the Audit & Risk Committee

Member of the Nomination & Remuneration Committee

Educational Background

1979–1984 Master of the Laws, University Zurich

Executive Experience

1985–1988 Assistant Treasurer, J.P. Morgan Bank, Zurich/New York

1988–1990 Consultant, The Boston Consulting Group, Munich

1990–1992 Project Leader, The Boston Consulting Group, Zurich

1992–1995 Manager, The Boston Consulting Group, New York

1995–2004 Partner and Director, The Boston Consulting Group, Zurich

Since 2004 CEO, Swiss-American Chamber of Commerce, Zurich

Current Board Mandates

Since 2002 Chairman (since 2004), Zoo Zurich Inc.

Since 2007 Member of the Board, Swissquote Group Holding Ltd

Since 2007 Member of the Board, Swissquote Bank Ltd

Martin Naville has not held official functions or political posts in 2018. With the exception of the above-mentioned activities, he has no significant business connections with the Company or one of the Company's subsidiaries.

Corporate Governance Report

Jean-Christophe Pernollet (1966/French national, domiciled in Switzerland)

Member of the Board of Swissquote Group Holding Ltd since May 2015

Member of the Board of Swissquote Bank Ltd since November 2014

Chairman of the Audit & Risk Committee

Educational Background

1986	Bachelor of Science in Economics and Politics, Institut d'Etudes Politiques, Grenoble
1986	Institute of European Studies, Hull
1990	Master in Management, EDHEC Business School, Lille
2002	Senior Executive program, Columbia Business School, New York

Executive Experience

1990–1993	Deloitte & Touche, Paris, France, Audit
1993–2010	PricewaterhouseCoopers: 1993–1997 Audit, Geneva 1997–1999 since 1998 Senior Manager, Audit, New York 1999–2010 since 2001 Partner and Business Unit Leader, Audit, Geneva
2010–2012	EFG International AG, Chief Financial Officer
Since 2012	Edmond de Rothschild, Switzerland: 2012–May 2015 Group Chief Financial Officer, then Chief Audit Executive Since June 2015 Group Chief Risk Officer

Previous Board Mandates

2010–2012	Member of the Audit & Risk Committee, EFG Private Bank Ltd, London
2013–2014	Member of the Board, Edmond de Rothschild (Europe), Luxembourg

Current Board Mandates

Since 2014	Swissquote Bank Ltd, Member of the Board
Since 2015	Swissquote Group Holding Ltd, Member of the Board
Since 2015	Chairman of the Board, Edmond de Rothschild Real Estate SICAV
Since 2015	Member of the Board and Chairman of the Audit and Risk Committee, Edmond de Rothschild Asset Management (Switzerland) Ltd
Since 2015	Chairman of the Board, Edmond de Rothschild Pension Fund

Jean-Christophe Pernollet has not held official functions or political posts in 2018. With the exception of the above-mentioned activities, he has no significant business connections with the Company or one of the Company's subsidiaries.

Corporate Governance Report

Dr Beat Oberlin (1955/Swiss national, domiciled in Switzerland)

Member of the Board of Swissquote Group Holding Ltd since May 2016

Member of the Board of Swissquote Bank Ltd since May 2016

Member of the Audit & Risk Committee

Educational Background

1979	Licentiate in Law, University of Basel
1982	Attorney at Law and notary, admitted to the Bar
1989	Doctorate in Law, University of Basel
1999	Stanford Business School, Stanford CA, Senior Executive

Executive Experience

1982–1994	Various assignments, SBC
1994–2004	Head of Retail and Head of Corporate Clients, Chief of Staff, Head of market and sales management, Business Banking, UBS, Switzerland
2004	Designated CEO, Basellandschaftliche Kantonalbank
2005–2016	Chairman of the Executive Board, Basellandschaftliche Kantonalbank

Previous Board Mandates

2005–2016	Member of the Board, Association of Swiss Cantonal Banks
2005–2016	Member of the Board, Basel Bank Association

Current Board Mandates

Since 2011	Member of the Board, St. Clara Spital Group
Since 2013	Member of the panel of experts appointed by the Federal Council for the "Advancement of Financial Centre Strategy" and its successor "Advisory Board for the Future of the Financial Center"
Since 2016	Member of the Board, Swissquote Group Holding Ltd
Since 2016	Member of the Board, Swissquote Bank Ltd
Since 2018	Vice President of the Board, University of Basel

Beat Oberlin has not held official functions or political posts in 2018. With the exception of the above-mentioned activities, he has no significant business connections with the Company or one of the Company's subsidiaries.

Corporate Governance Report

Dr Monica Dell'Anna (1971/Swiss and Italian national, domiciled in Switzerland)

Member of the Board of Swissquote Group Holding Ltd since May 2018

Member of the Board of Swissquote Bank Ltd since May 2018

Member of the Nomination & Remuneration Committee

Educational Background

1996	Degree (M. Sc. equivalent) in Telecommunications Engineering, University of Pisa
2000	PhD in Telecommunication Engineering, King's College London
2002	McKinsey Mini-MBA in Finance, Strategy and Marketing (Faculty from INSEAD/Kellogg/Harvard)

Executive Experience

1997–2001	Research and later Senior Research Associate, King's College London
2002–2003	Consultant, McKinsey and Company
2003–2005	Senior Strategy Manager, Business Development and Strategy, Swisscom Fixnet Ltd
2006–2007	Head of Product Management Voice, Member of the Executive Board of "Small and Medium Enterprises", Swisscom Fixnet Ltd
2008–2010	Head Customer Experience Design (Product Management), Member of the Executive Board of "Small and Medium Enterprises", Swisscom Fixnet Ltd
2011–2013	Head of Fiber Business and New IT, Member of the Executive Board of "Network and IT" Swisscom (Switzerland) Ltd
2013–2015	Head of Market and Member of the Executive Board, BKW Ltd
2016–2018	Head of Business Media and Member of the Group Executive Board, NZZ-Mediengruppe Ltd
Since 2019	Head of Products (CPO) and Member of the Group Executive Board, NZZ-Mediengruppe Ltd

Previous Board Mandates

2013–2015	Member of the Board, BKW Italia Ltd
2014–2015	Member of the Board, Youtility Ltd
2013–2015	Chairwoman of the Board, cc energie
2014–2016	Member of the Board, Gasverbund Mittelland (GVM)
2016–2018	Member of the Board, Zurich Film Festival Ltd and Moneyhouse Deutschland Ltd (two companies of the NZZ-Mediengruppe Ltd)

Current Board Mandates

Since 2016	Chairwoman of the Board, following companies of the NZZ-Mediengruppe Ltd <ul style="list-style-type: none">– Architonic Ltd (Member of the Board until 2017)– Spoundation Motion Picture Ltd– NZZ Konferenzen Ltd– Swiss Economic Forum (SEF) Ltd– Moneyhouse Ltd (since 2017)– NZZ Fachmedien Ltd (since 2017, ending in February 2019)
Since 2018	Member of the Board, Swissquote Group Holding Ltd
Since 2018	Member of the Board, Swissquote Bank Ltd

Monica Dell'Anna has not held official functions or political posts in 2018. With the exception of the above-mentioned activities, she has no significant business connections with the Company or one of the Company's subsidiaries.

Corporate Governance Report

3.2 Other activities and vested interests

None of the Board members has activities or vested interests (as defined in the SIX Swiss Exchange regulations) other than the ones described in Section 3.1.

3.3 Number of permitted activities

Pursuant to Art. 16 Para. 4 of the Aol, the number of mandates held in superior governing or administrative bodies of legal entities outside the Company and its affiliates, which must be registered with the Swiss Commercial Register or a comparable foreign register, is limited for members of the Board to 15 mandates held in business undertakings, a maximum of four of which may be in listed companies, and to five mandates held in other legal entities such as foundations and associations. Mandates held in different legal entities of one and the same single group of companies or mandates on behalf of a group or legal entity shall be counted as one mandate. Limits may be exceeded for a short-term period of time, but by no more than one third of the number of permitted mandates per above-mentioned category.

3.4 Elections and terms of office

The Board must have a minimum of three members elected at the General Meeting of Shareholders. According to Art. 16 Para. 2 of the Aol, the members of the Board are elected individually for a term of office that finishes at the end of the next Ordinary General Meeting. Re-election is permitted. New members of the Board appointed during a term of office can only be elected to serve until the end of that term. The Chair is elected at the General Meeting until the next Ordinary General Meeting.

The Board has always been composed of non-executive members. The Board acts at the same time as the Board of Directors of the Bank.

The time of the first election of the current Board members is mentioned in Section 3.1.

3.5 Internal organisational structure

3.5.1 Generalities

The operating of a bank in Switzerland requires, inter alia, a proper organisation and a clear segregation between the duties and responsibilities of the Board and those of the Executive Management.

The Group's internal regulation framework consists of a cohesive set of by-laws, policies and regulations that is organised with respect to the level of competence required for adopting new regulations and/or amending existing ones. The various levels of competence are the following:

- Both the General Meeting and FINMA;
- The General Meeting;
- Both the Board and FINMA;
- The Board;
- The Executive Management; and
- The Management.

The level of competence for making decisions in the Company (including according to levels of financial materiality) is set forth in the Organisation Regulations and other internal regulations and is summarised in the Regulation relating to responsibilities and financial powers.

After each Ordinary General Meeting, where all Board members and the Chair are elected, the Board appoints its Secretary. The Board may form one or several advisory committees, which consist of members of the Board. The Committees are in charge of proposing board resolutions to the full Board with respect to specific matters. In 2018, there were two such Committees at the level of the Group: the Audit & Risk Committee and the Nomination & Remuneration Committee. Such Committees must report to the Board on a regular basis, but at least once per quarter for the Audit & Risk Committee and twice a year for the Nomination & Remuneration Committee. Further, certain functions of the Board are delegated to the Chair.

New Board members are introduced to their new function through a specific programme including presentations of the firmwide considerations by the Executive Management and presentations by the Managers of each department.

Corporate Governance Report

3.5.1 Generalities (continued)

The Board meets as often as required, but at least four times a year. The Board and the Committees plan and coordinate their activities in accordance with a yearly planning schedule that covers all matters requiring the Board's attention and thus ensures that the Board's activity is compliant with applicable laws and regulations.

In 2018, the Board met 11 times (six physical meetings and five conference calls), out of which one meeting was a strategy session and another meeting the so-called Annual Conference on Risks (see Section 3.7). In average, a physical meeting lasts for four and a half hours and a conference call lasts for one hour. The Executive Management was present at all meetings, except where there was a review of their personal situation. On various occasions, decisions were taken by means of circular resolutions and ratified at the next Board meeting.

3.5.2 Functions of the Board of Directors

The Board acts as the ultimate direction of the Company and has the power to decide on all matters that are not vested in the General Meeting or in any other body by law or pursuant to the Aol or the Organisation Regulations. It is the Board's responsibility to perform, inter alia, the following functions:

- Define the strategy and the objectives of the Company and approve the implementation or cessation of business activities;
- Establish the overall organisation and, in particular, approve the organisation chart of the Group based on the proposal of the Executive Management;
- Decide on the appointment, suspension and dismissal of the Executive Management and of the other signatories of the Company;
- Appoint the Chairs of the Committees;
- Based on the proposal of the Nomination & Remuneration Committee, submit to the General Meeting proposals of maximum aggregate amounts of remuneration for the Board and the Executive Management and decide, within the framework of the General Meeting's resolutions, on the remuneration of the Board and the Executive Management;
- Based on proposals of the Audit & Risk Committee, determine the applicable accounting standards, the principles governing the internal control system (including for what regards the financial control), the financial planning and the financial disclosure policy, as well as approve the capital planning and the annual budget;

- Approve the annual financial statements and regular interim financial reporting prior to their disclosure and after clearance by the Audit & Risk Committee;
- Prepare the Annual Report, the Corporate Governance Report and the Remuneration Report;
- Prepare the General Meeting (including the invitation to the General Meeting) and execute the General Meeting's resolutions;
- Decide on the nomination, renewal or dismissal of the auditors and of the internal auditor;
- Supervise the Executive Management, in particular with regard to compliance with laws, the Aol, the internal regulations and the Board's instructions;
- Approve the organisation of the risk management and the key risk management principles, which must be appropriate to the size, the complexity and the risk profile of the Group;
- Pass resolutions in connection with a capital increase pursuant to Art. 651a, 652g and 653g CO and make decisions pursuant to Art. 634a Para. 1 CO (contributions on shares not fully paid in) and 651 Para. 4 CO (increase of share capital in the case of authorised capital);
- Approve mass dismissal of employees pursuant to Art. 335d CO or similar foreign regulations;
- Notify the competent authority in case of over-indebtedness; and
- Approve those matters for which the Executive Management has to seek approval by the Board, in particular through the approval of internal regulations.

The Board's approval is also required for specific transactions that do not fall under the ordinary business activities and/or which financially exceed defined thresholds.

Board members may not act alone on behalf of the Company and may not give instructions on their own, except where the Aol, the internal regulations or a resolution of the Board provide otherwise.

3.5.3 Functions delegated to the Chair

The Chair performs, inter alia, the following functions:

- Chair the meetings of the Board and the General Meeting of Shareholders; and
- Represent the Board vis-à-vis the public at large, public officials and the shareholders.

Corporate Governance Report

3.5.4 Rules governing decisions

The majority of members shall be present for the Board to be quorate. Resolutions of the Board are passed by a majority of the votes cast by the members present. In the event of a tie, the Chair has the casting vote. For decisions that are taken in relation to a capital increase (ordinary, conditional or authorised increase), including the related modifications of the Aol, the quorum is also achieved when a single member of the Board is present.

For further information on quorum and decisions, reference is made to the Aol (in particular Art. 17).

3.5.5 Audit & Risk Committee

Board members on the Committee: Jean-Christophe Pernellet (Chairman), Martin Naville and Beat Oberlin.

The Audit & Risk Committee's primary function is to assist the Board in fulfilling its oversight responsibilities defined by law, the Aol, internal regulations or otherwise with respect to financial reporting and risk management. The Audit & Risk Committee has no decision-making powers. It only acts in an advisory or preparatory capacity.

In terms of financial reporting, the oversight responsibilities of the Audit & Risk Committee include, inter alia, the following:

- Monitor and assess the overall integrity of the financial statements;
- Monitor the adequacy of the financial accounting, financial planning and reporting processes and the effectiveness of internal controls over financial reporting;
- Monitor processes designed to ensure compliance by the Group and its entities in all significant respects with legal and regulatory requirements, including disclosure controls and procedures, and the impact (or potential impact) of developments related thereto;
- Make recommendations to the Board as to the application of accounting standards;
- Inform the Board of the result of the above-mentioned tasks and make a recommendation as to whether the financial statements should be submitted to the General Meeting;
- Monitor and assess the qualifications, independence and performance of the auditors and their interactions with the internal auditor; and
- Review the risk analysis, the audit plan and all reports from the auditors and supervise the actions taken by the Executive Management following the audit results.

In terms of risk management, the oversight responsibilities of the Audit & Risk Committee include, inter alia, the following:

- Assess, at least annually, the Group's risk management framework (in particular the risk capacity, the risk appetite and the risk tolerance), make corresponding recommendations to the Board and ensure that necessary changes are made;
- Monitor and assess the risk management framework, including the internal control systems of the Company and of the Bank;
- Oversee that the Executive Management has identified and assessed all the significant risks that the Group and its entities face and has established a risk management infrastructure capable of addressing those risks;
- Oversee, in conjunction with the Board and, where applicable, other board-level committees, risks, such as strategic, credit, market, liquidity, operational and reputational risks;
- Assess the Group's capital and liquidity planning and report to the Board;
- Monitor and assess the qualifications, independence and performance of the internal auditor;
- Review the internal auditor's risk assessment, audit plans and all their reports and supervise the actions taken by the Management following the audit results; and
- Make recommendations to the Board as to the nomination, renewal or dismissal of the auditors and of the internal auditor.

The Audit & Risk Committee meets at least once per quarter. In 2018, it met five times (four physical meetings and one conference call). In average, a physical meeting lasts for two hours and 45 minutes and a conference call lasts in average for 45 minutes. At each meeting held in 2018, the Executive Management was present. The internal auditors were present at four physical meetings and were not present at the conference call. The auditors were present at four physical meetings (once via telecommunication means) and were not present at the conference call. The other Board members attended the meetings as well. No external counsels attended the meetings.

Corporate Governance Report

3.5.6 Nomination & Remuneration Committee

Board members on the Committee: Markus Dennler (Chairman), Martin Naville and Monica Dell'Anna.

The Nomination & Remuneration Committee meets at least twice a year. In 2018, it met six times (four physical meetings and two conference calls). In average, a physical meeting lasts one hour and 15 minutes and a conference call lasts in average 45 minutes. The Executive Management was present at all meetings, except where there was a review of their personal situation. The other Board members attended the meetings as well. No external counsels attended the meetings.

Further details on the Nomination & Remuneration Committee are provided in the Remuneration Report.

3.6 Definition of areas of responsibility

All executive functions within the Group not reserved to the Board or to the Chair are delegated to the Executive Management. The Executive Management is responsible for the implementation of the business strategies approved by the Board and for the compliance of the operations with the risk management policies approved by the Board. Further, the Executive Management ensures the maintenance and development of a corporate framework in line with the corporate values approved by the Board. The Executive Management is accountable to the Board for the Company's results.

The Executive Management in particular has the responsibility to perform the following functions:

- Implement the strategy decided by the Board and execute its decisions and instructions;
- Prepare the items to be discussed by the Board;
- Ensure that the internal organisation of the Company meets the needs of its business activities and its development;
- Propose the organisation chart to the Board;
- Hire the employees and set their employment conditions according to the guidelines issued by the Board;
- Prepare the list of signatories for Board approval;
- Supervise accounting, financial control and financial planning;
- Prepare the budget for Board approval;
- Prepare the reporting to the attention of the Board;
- Prepare the financial statements for Board approval and publish them;
- Ensure compliance with laws and regulations, in particular for what regards capital adequacy requirements, liquidity, risk diversification and privileged deposits and monitor the related developments;
- Delegate competences to committees; and
- Draft the internal regulations for Board approval.

The delegation process to the Management is documented in the internal regulations and the Board has an overview of the delegation process through the summary provided in the Regulation relating to responsibilities and financial powers.

The following business functions report to:

- Marc Bürki: eForex Trading & Market Strategy / Marketing / Sales eTrading Private Clients & Partners / Sales Headquarters
- Paolo Buzzi: Back Office & Banking Applications / Information Technology & Security / Product Development / Project Management / Quantitative Asset Management / Software Development
- Michael Ploog: Assets & Liabilities Management & Treasury / Customer Care / Facility Management / Finance, Reporting & Tax / Trading
- Morgan Lavanchy: Legal & Compliance
- Gilles Chantrier: Controlling & Risk
- Executive Management: Human Resources / all foreign entities

The Executive Management is further assisted by committees consisting of members of the Management that carry out coordination and reporting functions and make recommendations to the Executive Management. At least one member of the Executive Management sits in each committee.

Corporate Governance Report

3.7 Information and control instruments vis-à-vis the Executive Management

The Group operates a comprehensive management information system that provides the Executive Management with all data required to manage and control the business and to report relevant information to the Board.

The Board periodically reviews the nature of the reporting prepared by the Executive Management and the frequency of the respective reports. The reporting may be summarised as follows:

- Quarter 1 and 3 reporting includes a full set of condensed consolidated interim financial statements (established for internal purposes only), as well as a financial report examining the key financial matters, including budgets, and capital management issues. A risk and compliance report summarises the key risk issues, new or amendments to internal regulations that require Board approval, and assesses the changes in the legislative and regulatory environment. Furthermore, the Board receives summary reports on key human resources and remuneration issues as well as an update on important projects, statistics on revenue developments and comments on the operations and the business environment;
- Half-yearly reporting covers the same scope as the quarter 1 and 3 reporting, except that an interim statutory balance sheet and income statement is provided in addition to the condensed consolidated interim financial statements. This latter document is reviewed by the auditors and serves as basis for the half-year press release; and
- Yearly reporting covers the same scope as the half-year reporting and includes the audited consolidated and statutory financial statements.

Once a year, the Board organises a conference dedicated to an in-depth review of the risks, internal control systems and risk management processes (the "Annual Conference on Risks"). The Executive Management and the respective heads of Finance, Reporting & Tax, Information Technology & Security and Assets & Liabilities Management & Treasury provide the Board with their own risk assessment and their recommendations with respect to the enhancement of the internal control systems and risk management processes.

Ad hoc reporting is addressed to the Board when required by the circumstances or upon request by the Board. Further, the Executive Management must immediately report to the Board material matters outside the ordinary course of business.

The Executive Management attends all meetings of the Board and of the Committees, unless otherwise requested by the Board or the concerned Committees.

The function of internal auditor, reporting directly and independently to the Board of Directors of the Bank, is outsourced to BDO SA, Geneva, which is a member of the Institute of Internal Auditing Switzerland. The duties of the internal auditor are governed by the Ordinance on Banks and Savings Banks, FINMA Circular 2017/1 (Corporate governance – banks) and the applicable internal regulations. The internal auditor analyses the compliance of business activities with legal and regulatory requirements and applicable internal regulations. The internal auditor carries out the audit plan approved by the Board and reports its significant findings and recommendations in writing. It also executes ad hoc missions and investigations upon request of the Board. The internal auditor provides the Board with a specific half-year summary report that reviews, inter alia, the progress made by the Company in implementing the recommendations made in earlier reports and includes relevant information with respect to the execution of the audit plan. The internal auditor participates in the Annual Conference on Risks and provides the Board with its own assessment of the risks, internal control systems and risk management processes. The Board formally takes note of the reports of the internal auditor and reviews the conclusions and comments made by the Audit & Risk Committee, which examines the reports in detail.

The Bank is responsible for performing consolidated supervision functions which cannot be performed at the level of the Company or at the level of its entities, because the necessary organs or systems are not available at the level of these entities.

In terms of risk management, the Company complies, inter alia, with the requirements of FINMA Circular 2017/1 (Corporate governance – banks) and maintains an extensive risk management regulations framework which addresses risks related to a banking activity (credit risk, market risk, interest risk, operational risk, reputation risk, etc.).

Corporate Governance Report

4 Executive Management

4.1 Members of the Executive Management

As at 31 December 2018, the Executive Management consisted of Marc Bürki, Chief Executive Officer, Paolo Buzzi, Chief Technology Officer, Michael Ploog, Chief Financial Officer, Morgan Lavanchy, Chief Legal Officer, and Gilles Chantrier, Chief Risk Officer.

Marc Bürki and Paolo Buzzi are founding shareholders of the Company and are major shareholders as at 31 December 2018.

Marc Bürki (1961/Swiss national, domiciled in Switzerland)

Chief Executive Officer (CEO) of Swissquote Group Holding Ltd and Swissquote Bank Ltd
Founding partner of Swissquote Group Holding Ltd

Educational Background

1982–1987 Degree in Electrical Engineering, Swiss Federal Institute of Technology (EPFL), Lausanne

Professional Experience

1987–1990 Telecommunication Specialist, European Space Agency, Noordwijk, Netherlands
1990–2002 Co-Managing Director, Marvel Communications Ltd
Since 1999 Chief Executive Officer, Swissquote Group Holding Ltd
Since 2002 Chief Executive Officer, Swissquote Bank Ltd

Current Board Mandates

Since 2012 Chairman of the Board, Swissquote MEA Ltd, Dubai, UAE
Since 2014 Chairman of the Board, Swissquote Ltd, London, UK
Since 2014 Chairman of the Board, Swissquote Asia Ltd, Hong Kong
Since July 2016 Member of the Board, ETH Domain, Bern

Paolo Buzzi (1961/Swiss national, domiciled in Switzerland)

Chief Technology Officer (CTO) of Swissquote Group Holding Ltd and Swissquote Bank Ltd
Founding partner of Swissquote Group Holding Ltd

Educational Background

1983–1988 Degree in Micro-Engineering, Swiss Federal Institute of Technology (EPFL), Lausanne

Professional Experience

1988–1990 Software Engineer and New Technology Integration Engineer, Rolm Systems, Santa Clara, USA
1990–2000 Co-Managing Director, Marvel Communications SA
2000–2002 Chief Executive Officer, Swissquote Info SA
Since 1999 Chief Technology Officer, Swissquote Group Holding Ltd
Since 2002 Chief Technology Officer, Swissquote Bank Ltd

Current Board Mandates

Since 2002 Chairman of the Board, Swissquote Trade Ltd, Gland, Switzerland
Since 2012 Member of the Board, Swissquote MEA Ltd, Dubai, UAE
Since 2012 Chairman (2012-March 2015: Vice Chairman), Swissquote Financial Services (Malta) Limited, Mriehel, Malta

Corporate Governance Report

Michael Ploog (1960/Swiss national, domiciled in Switzerland)

Chief Financial Officer (CFO) of Swissquote Group Holding Ltd and Swissquote Bank Ltd

Educational Background

1980–1983 Hautes Etudes Commerciales (HEC), University of Lausanne
1986–1990 Swiss Certified Public Accountant, Swiss Institute of Certified Public Accountant, Lausanne

Professional Experience

1983–1985 Chair of Financial and Cost Accounting, Graduate Teaching Assistant, University of Lausanne
1986–1998 Deloitte (since 1995), Senior Manager
1986–1994 Audit, Geneva
1994–1996 Corporate Finance, London
1996–1998 Management Advisory Services, Lausanne
1998–1999 Senior Manager Transaction Services Group & Corporate Finance, PricewaterhouseCoopers, Lausanne
Since 1999 Chief Financial Officer, Swissquote Group Holding Ltd
Since 2000 Chief Financial Officer, Swissquote Bank Ltd

Current Board Mandates

Since 1999 Member of the Board, Swissquote Trade Ltd, Gland, Switzerland
Since 2012 Vice Chairman of the Board, Swissquote MEA Ltd, Dubai, UAE

Other Mandates

Since 1999 Secretary of the Board, Swissquote Group Holding Ltd
Since 2006 Secretary of the Board, Swissquote Bank Ltd
Since 2010 Chairman, Foundation Swissquote 3rd Pillar
Since 2012 Member of the Selection Committee, FIT – Fondation pour l'Innovation Technologique

Morgan Lavanchy (1979/Swiss national, domiciled in Switzerland)

Chief Legal Officer (CLO) of Swissquote Group Holding Ltd and Swissquote Bank Ltd

Educational Background

1997–2002 Master of Laws, Law School, University of Neuchâtel
2002–2004 Master of Advanced Studies (LL.M.) in Business Law, Law School, Universities of Lausanne and Geneva
2011 Certificate DIFC Rules & Regulations, Chartered Institute for Securities & Investment

Professional Experience

2003–2006 Legal Officer, Swissquote Bank Ltd
2006–2016 Head Legal & Compliance, Swissquote Bank Ltd
Since 2017 Chief Legal Officer, Swissquote Group Holding Ltd/Swissquote Bank Ltd

Mandates

Since 2010 Secretary, Foundation Swissquote 3rd Pillar

Corporate Governance Report

Gilles Chantrier (1972/Swiss and French national, domiciled in Switzerland)

Chief Risk Officer (CRO) of Swissquote Group Holding Ltd and Swissquote Bank Ltd

Educational Background

1997–2000 Bachelor – B.Sc. in Economics, School of Business Administration (HEC), Lausanne
2016 Risk Management in Banking, Institut européen d'administration des affaires (INSEAD), Fontainebleau

Professional Experience

1995–1997 Accountant, Infogest SA
2000–2002 Deputy Head Accounting, Swissquote Bank Ltd
2002–2003 Head Backoffice, Swissquote Bank Ltd
2003–2005 Head Internal Controlling, Swissquote Bank Ltd
2005–2013 Head Reporting & Controlling, Swissquote Bank Ltd
2014–2016 Head Controlling & Risk, Swissquote Bank Ltd
Since 2017 Chief Risk Officer, Swissquote Group Holding Ltd/Swissquote Bank Ltd

Current Board Mandates

Since 2014 Member of the Board, Swissquote Ltd, United Kingdom
Since 2014 Member of the Board, Swissquote MEA Ltd, Dubai, UAE
Since 2014 Member of the Board, Swissquote Asia Ltd, Hong Kong

Other Mandates

Since 2010 Member of the Board, Foundation Swissquote 3rd Pillar

4.2 Other activities and vested interests

None of the members of the Executive Management has activities and vested interests (as defined in the SIX Swiss Exchange regulations) other than the ones described in Section 4.1.

4.3 Number of permitted activities

Pursuant to Art. 16 Para. 4 of the Aol, the number of mandates held in superior governing or administrative bodies of legal entities outside the Company and its affiliates, which must be registered with the Swiss Commercial Register or a comparable foreign register, is limited for members of the Executive Management to four mandates held in business

undertakings, a maximum of one of which may be in a listed company, and to five mandates held in other legal entities such as foundations and associations. Mandates held in different legal entities of one and the same single group of companies or mandates on behalf of a group or a legal entity shall be counted as one mandate. Limits may be exceeded for a short-term period of time, but by no more than one third of the number of permitted mandates per above-mentioned category.

4.4 Management contracts

The Company has not entered into management contracts with third parties.

Corporate Governance Report

5 Remuneration, shareholding and loans

Details on the remuneration, shareholding and loans are provided in the Remuneration Report.

6 Shareholders' participation

6.1 Generalities

Shareholders in Swiss corporations limited by shares have extended protective and participatory rights. Protective rights include the right of inspection and information (Art. 696, 697 CO), the right to a special audit (Art. 697a CO), the right to call a General Meeting (Art. 699 Para. 3 CO), motion rights (Art. 699 Para. 3 CO), the right to challenge resolutions of the General Meeting (Art. 706 CO) and the right to instigate liability proceedings (Art. 752 ff CO). Participatory rights primarily include the right to participate in General Meetings of Shareholders, the right to express an opinion and voting rights (Art. 694 CO). The Ordinance against Excessive Compensation in Listed Corporations grants additional rights to shareholders, such as with respect to the election of the independent proxy, whose term of office ends at the next Ordinary General Meeting. For further information on this ordinance, reference is made to the Remuneration Report.

The General Meeting is the highest body of the Company. It has the following non-transferable powers to:

- Establish and amend the Aol;
- Annually elect the members of the Board, the Chair of the Board, the members of the Remuneration Committee, the independent proxy and the auditors;
- Approve the Annual Report and the Consolidated Financial Statements;
- Approve the Annual Financial Statements and adopt resolutions concerning the allocation of the disposable profit, in particular set the dividend as well as the profit-sharing bonus;
- Discharge the members of the Board;
- Approve the remuneration of the Board and the Executive Management in accordance with Art. 14^{bis} of the Aol; and
- Pass resolutions on all matters reserved to it by law or the Aol.

For further information on the General Meeting, reference is made to the Aol (in particular Art. 9, 10 and 11).

6.2 Voting rights and representation restrictions

Pursuant to Art. 12 of the Aol, every person duly entered in the share register as a shareholder with voting rights is entitled to exercise the rights attached to the registered shares. Shareholders may have their shares represented at the General Meeting by a legal representative or, with a written power of attorney, by a third party, who is not required to be a shareholder of the Company. The Board shall decide on the requirements regarding powers of attorney and instructions; powers of attorney without qualified electronic signatures may also be recognised. The final decision on the validity of powers of attorney rests with the Chair of the Board.

Pursuant to Art. 7 of the Aol, upon request, acquirers of registered shares will be entered in the share register as shareholders with voting rights if they expressly declare that they have acquired the registered shares in their own name and for their own account. If this requirement is not satisfied, the person in question will be entered in the share register as a shareholder without voting rights. The Aol do not contain any express provisions for granting exceptions to this limitation.

The Aol do not contain any provisions on abolishing voting-rights restrictions; the general rules of the Swiss Code of Obligations apply.

Specific rules on the issue of instructions to the independent proxy or on the electronic participation in the General Meeting are set by the Board and communicated to shareholders in the invitation to the General Meeting.

Corporate Governance Report

6.3 Quorums required by the Articles of Incorporation

Where a General Meeting has been convened in accordance with the provisions of the law and the Aol, decisions may be taken, irrespective of the number of shares represented or shareholders present at the General Meeting. Pursuant to Art. 12 of the Aol, the General Meeting is therefore quorate regardless of the number of shares represented.

Except when the law and/or the Aol provide otherwise, the General Meeting passes resolutions and conducts elections by an absolute majority of the voting rights validly represented. Elections require an absolute majority in the first round, and, if this is not achieved, a relative majority is sufficient in the second round. In the event of a tie, the Chair of the Board has the casting vote. As a rule, votes are cast electronically. If the electronic voting system fails, an open vote shall be held unless one or more shareholders who alone or together represent at least 5% of the voting rights request a secret ballot.

Pursuant to Art. 14 of the Aol, a resolution of the General Meeting adopted by at least two thirds of the votes represented and an absolute majority of the nominal values of the shares represented is required for:

- A change to the Company's purpose;
- The introduction of preferred voting shares;
- The restriction of the transferability of registered shares;
- An authorised or conditional capital increase;
- A capital increase by recourse to equity, against contribution in kind or for the acquisition of assets and the granting of special benefits;
- The restriction or revocation of subscription rights;
- The relocation of the Company's registered office; and
- The dissolution of the Company.

6.4 Convocation of the General Meeting of Shareholders

The General Meeting is convened by the Board in the normal course of business or otherwise by the auditors or the liquidator.

One or more shareholders of the Company may request the convocation of a General Meeting if all of the following conditions are satisfied:

- The shareholder or shareholders together hold at least 10% of the nominal value of the share capital entered in the commercial register on the day the request is received; and
- The shareholder or shareholders submit their request in writing and, at the same time, arrange for shares with a

nominal value of at least 10% of the share capital to be blocked by the depository, the latter being required to issue confirmation that said shares have been blocked. The shares shall remain blocked until the day after the General Meeting.

For further information on the convocation of the General Meeting, reference is made to the Aol (in particular Art. 10 and 11).

6.5 Inclusion of items on the agenda

Pursuant to Art. 11 of the Aol, no resolutions may be passed on motions relating to agenda items that were not duly announced, except for motions by a shareholder to convene an extraordinary General Meeting, to carry out a special audit or to elect an auditor.

One or more shareholders of the Company may request that an item be included on the agenda if all of the following conditions are satisfied:

- The shareholder or shareholders together hold at least 5% of the nominal value of the share capital entered in the commercial register on the day the request is received;
- The shareholder or shareholders submit their request in writing and, at the same time, arrange for shares with a nominal value of at least 5% of the share capital to be blocked by the depository, the latter being required to issue confirmation that said shares have been blocked. The shares shall remain blocked until the day after the General Meeting; and
- The request is sent by registered letter to the attention of the Board to the registered office of the Company and shall arrive there at least 45 days prior to the General Meeting.

For further information on the agenda, reference is made to the Aol (in particular Art. 11).

Corporate Governance Report

6.6 Entries in the share register

Pursuant to Art. 6 of the Aol, the Company maintains a share register in which the names and addresses, respectively the corporate name and registered office of the owners of the registered shares and any usufructuaries, are entered into. The Board has mandated ShareCommService AG, Europa-Strasse 29, CH-8152 Glattbrugg, to maintain the Company's share register.

Pursuant to Art. 7 of the Aol, upon request, acquirers of registered shares will be entered in the share register as shareholders with voting rights if they expressly declare that they have acquired the registered shares in their own name and for their own account. If this requirement is not satisfied, the person in question will be entered in the share register as a shareholder without voting rights. For practical reasons, no new registration is made in the share register for a period up to 20 days before a General Meeting. Shareholders who sell their shares prior to the General Meeting are no longer entitled to exercise their votes.

For further information on entries in the share register, reference is made to the Aol (in particular Art. 6 and 7).

7 Changes of control and defence measures

7.1 Duty to make an offer

Art. 135 FMIA states that anyone who directly, indirectly or acting in concert with third parties acquires equity securities which, added to the equity securities already owned, exceed the threshold of 33¹/₃% of the voting rights of a target company, whether exercisable or not, must make an offer

to acquire all listed equity securities of that company. Art. 132 Para. 1 and 2 FMIA outlines the Board's obligation, in the event of a public takeover bid, to provide shareholders with the information they need in order to evaluate the offer and also prohibits the Board from taking defensive measures. No significant alteration in the assets or liabilities of the target company is permitted as from the time of the bid, aside from transactions that have already been approved at the General Meeting.

The Aol do not include any opting-out or opting-up clause.

7.2 Clauses on changes of control

None of the members of the Board, the members of the Executive Management or other employees benefit from change of control clauses.

Corporate Governance Report

8 Auditors

8.1 Generalities

The main duties of the auditors are to report to the General Meeting the results of their audit, the objective of which is to verify that the annual financial statements, the Annual Report and the proposed appropriation of retained earnings comply with the law and the AoI.

The auditors recommend the approval, with or without qualification, or the rejection of the annual financial statements. Further, when the Company is required to deliver consolidated financial statements, the auditors must report on the compliance with the law and the accounting principles adopted for the consolidation. The auditors must be present at Ordinary General Meetings, unless a unanimous resolution of the shareholders provides otherwise.

The consolidated financial statements and the statutory financial statements of the Company have been audited since 1999 by PricewaterhouseCoopers Ltd, which has been re-elected each year since then.

The auditors must be independent from the Board and from the shareholders. Except for tax matters, audit-related

services and other services that can generally only be provided by the auditors (e.g. reviews of documents filed with FINMA), the Group uses consultants who are independent from the auditors.

In addition to their audit opinions, the auditors are requested to provide the Audit & Risk Committee with specific information such as their audit findings, comments on accounting issues and audit fee proposals.

8.2 Duration of the mandate and term of office of the lead auditor

The auditors are elected for one-year terms by the General Meeting and are eligible for re-election. They were re-elected on 4 May 2018. Since 2014, Beresford Caloia has been responsible for the audit of the Group. The rotation frequency of the lead auditor is maximum seven years.

8.3 Audit fees and additional fees

The total fees charged by the auditors to the Group in 2018 are analysed as follows:

	2018	2017
in CHF		
Audit fees	716,682	630,161
Additional fees:		
Tax	60,000	65,000
Total	776,682	695,161

Audit fees are agreed upon in advance for the audits of the consolidated and statutory financial statements of the Group companies, as well as for the regulatory audit of the Bank. They can be adjusted in the course of the relevant year under special circumstances.

In 2018, audit fees increased due to the growth of the Group's operations as well as to the development of the scope and depth of audits applicable throughout the industry.

Tax-related additional fees mainly cover the assistance provided to the Group when filing local tax returns.

Corporate Governance Report

8.4 Informational instruments pertaining to the auditors

The auditors closely interact with the Audit & Risk Committee and are usually invited to its meetings. In 2018, the auditors met four times with the Audit & Risk Committee.

Year-round, the auditors issue, inter alia, the following documents:

- Planning of the statutory and consolidated financial audits with respect to the statutory and consolidated financial statements of the Company, respectively statutory financial statements of the Bank. The document includes, inter alia, information on (i) the developments in accounting standards, (ii) the auditors' risk assessment, (iii) the audit relating to the internal control system, (iv) the coordination of the auditors' activities with the internal auditor, (v) the estimated fees and (vi) the timeline of the audit activities;
- Information on the regulatory audit, which includes, inter alia, information on (i) the changes in the regulatory environment, (ii) the auditors' risk analysis pursuant to FINMA Circular 2013/3 on auditing and the audit strategy, (iii) the estimated fees and (iv) the timeline of the audit activities;
- Review report to the Audit & Risk Committee and to the Board with respect to the condensed consolidated interim financial statements;
- Comprehensive report to the Audit & Risk Committee and to the Board with respect to the statutory and consolidated financial statements of the Company, respectively to the Board of Directors of the Bank with respect to the statutory financial statements of the Bank. The document includes, inter alia, the auditors' key findings regarding the accounting, the internal control system and the performance and results of the audit;
- Regulatory audit report to FINMA, a copy of which is addressed, inter alia, to the Board and the Board of Directors of the Bank; and
- Report to the General Meeting of the Company, respectively of the Bank, on the results of the audit of the financial statements. The document includes, inter alia, (i) the auditors' opinion as to whether the financial statements should be approved with or without qualification, or rejected, (ii) information on the

independence of the auditors, (iii) a confirmation as to whether an internal control system exists or not and (iv) a confirmation as to whether the proposed appropriation of retained earnings complies with the law and the Aol.

The above-mentioned documents are commented on by the auditors in meetings of the Audit & Risk Committee. The planning of the statutory and consolidated financial audits and information on the regulatory audit are discussed at the Annual Conference on Risks, to which the members of the Audit & Risk Committee attend.

The Audit & Risk Committee also receives copies of the reports related to the Bank's compliance with the provisions of agreements or private regulations (e.g. regulations issued by the SIX Swiss Exchange). This allows the Audit & Risk Committee to assess the work of the auditors performed outside the standard audit services, in particular in terms of conflicts of interest.

Once a year, the Audit & Risk Committee reviews the qualification, independence and performance of the auditors and assesses, inter alia, the level of expertise available, the adequacy of resources and the quality of the planning (in particular the coordination with the internal auditor). The Audit & Risk Committee assesses the auditors' independence on the basis of the auditors' related annual confirmation and on the Audit & Risk Committee's own assessment of the various reports addressed to its attention or of which it received a copy. The Audit & Risk Committee also assesses whether the amount and trend in audit fees appears reasonable. In this respect, changes to audit fees must be justified by the auditors in terms of marginal changes in volumes to be audited and/or complexity of the audit items.

Based on its annual assessment, the Audit & Risk Committee recommends to the Board to either propose the General Meeting to re-elect the auditors or to start a process for the selection of new auditors.

Corporate Governance Report

9 Information policy

9.1 General principles

The Company's information policy aims primarily at promoting confidence, creating a better understanding of the Company's business and developing and maintaining realistic investor expectations.

The Company commits to providing timely and orderly information in accordance with the applicable legal and regulatory requirements, in particular with the provisions of the SIX Swiss Exchange regulations on ad hoc publicity. The Company aims at providing the financial market with consistent, accurate and complete information evenly during profitable or difficult periods and ensures that the investment community has fair access to such information.

It is the Company's policy not to release detailed earnings projections, but it may provide certain guidance and/or outlooks to the investment community for them to assess the Company and its business prospects.

As a general rule, material or price-sensitive information must be released promptly as soon as the main aspects of such information are established by the Company. However, the Company is permitted under the relevant regulatory provisions to postpone the release of material information, if the information concerns a plan or negotiation of the Company and its premature disclosure would prejudice the legitimate interest of the Company. In such case, the Company will take adequate measures to ensure the effective confidentiality of the information and to prevent insiders from trading on the basis of that information. The Company will adequately inform the investment community in cases where the information previously kept confidential is substantially leaked into the market.

The Company will generally avoid releasing material and price-sensitive information during trading periods of the Company's shares or shortly before opening of trading. If the information is to be released during normal trading hours of the SIX Swiss Exchange (9 a.m. to 5.30 p.m.) or less than 90 minutes before the opening of trading, the competent department (SIX Exchange Regulation) must be informed at least 90 minutes prior to the release of such information. In situations where it cannot be avoided that material information be disclosed during trading hours, the Executive Management must consider whether a request for a suspension of trading is appropriate. If material and non-public information is divulged unintentionally in a selective setting, such as analyst meetings or conference calls, which are not open to the investment community, the Company will publicly disclose such information promptly after the meeting or after it learns of the selective disclosure.

If the Company discovers that a statement made was, in fact, materially incorrect at the time it was disclosed, the Company will publicly issue a corrective statement of such incorrect statement as soon as the error is discovered. The Company will also issue in due time a corrective statement when new facts have emerged that make a previous disclosure false or misleading.

The Company does not comment on market rumours and speculations.

9.2 Reporting and corporate calendar

9.2.1 Annual and interim reporting

Company results are published by media releases shortly after the Board approves them. Such media releases are followed by a media and analyst conference as well as optional call-in conferences. The media releases, the presentations made at call-in and press conferences, Annual Reports (including the respective Corporate Governance Report and Remuneration Report) and interim consolidated financial statements are released on the Company website (<https://en.swissquote.com/company/investors>). Annual Reports, including the respective Corporate Governance Report and Remuneration Report, are available in print format on request.

9.2.2 Corporate calendar

The dates of the publication of the annual and interim results as well as the dates of the Ordinary General Meeting and of any extraordinary General Meeting are published on the Company website (<https://en.swissquote.com/company/investors>) and in media releases.

The Ordinary General Meeting generally takes place in April or May of each year and will, in 2019, take place on 10 May. The half-year reporting 2019 is scheduled on 6 August 2019.

9.3 Communication channels and contact addresses

Media releases (including ad hoc notices) and reports as well as other information made public are accessible on <https://en.swissquote.com/company/media/press-releases> in the section "Company". An e-mail service is available for subscription in the same section of the Company website and allows any interested party to automatically receive by e-mail all information made public by the Company.

Contact addresses can be found after the Remuneration Report.

Remuneration Report 2018

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Remuneration Report

1 Introduction

This Remuneration Report reports on the remuneration of the Board of Directors (the “Board”) and the Executive Management of Swissquote Group Holding Ltd (the “Company”) and, where applicable, its consolidated subsidiaries (together, the “Group”). It provides information on the remuneration policy and the components of the remuneration, and reports on the type and size of payments made during the period under review.

Since 2014, in accordance with the Ordinance against Excessive Compensation in Listed Corporations that entered into force on 1 January 2014 (the “Ordinance”)¹, the Company has the obligation to issue every year a Remuneration Report separately from the Annual Report. This Remuneration Report contains the information required by the Ordinance, Section 5 of the Annex to the SIX Swiss Exchange Directive on Information relating to Corporate Governance as well as Art. 663c of the Swiss Code of Obligations (CO). In accordance with the requirements set forth in the Ordinance, Section 5 of this Remuneration Report was audited by the Company's auditors, PricewaterhouseCoopers Ltd; a copy of the audit report is enclosed.

Although not legally required, but in line with international standards and its previous practice, the Board intends to submit this Remuneration Report to a consultative vote by the General Meeting of shareholders (the “General Meeting”) at the Ordinary General Meeting (the “Ordinary General Meeting”) of 10 May 2019.

The General Meeting shall approve annually, at the Ordinary General Meeting, the maximum aggregate amount of remuneration payable to (1) the Board for a period running from said Ordinary General Meeting to the next Ordinary General Meeting and (2) the Executive Management for the financial year starting after said Ordinary General Meeting. Section 5 of this Remuneration Report comprises tables that report the total amount of remuneration granted to the Board and the Executive Management for the financial year under review. Therefore, as far as the remuneration of the Board is concerned, the period covered by the General Meeting's binding say on pay differs from the period reported in the tables of this Remuneration Report.

In this context, Section 6 of this Remuneration Report in particular aims at reconciling the maximum aggregate remuneration for the Board and the Executive Management with the remuneration actually paid. The proposal of the Board on the maximum aggregate remuneration for the Board and the Executive Management is included in the invitation to the Ordinary General Meeting.

For further information on remuneration matters, reference is made to the Articles of Incorporation of the Company last amended on 4 May 2018 and applicable as at 31 December 2018, which are available at <https://en.swissquote.com/company/investors> in the French original version together with an English free translation (the “Aol”).

¹ Also known in German as “Verordnung gegen übermässige Vergütungen bei börsenkotierten Aktiengesellschaften” (VegÜV) and in French as “Ordonnance contre les rémunérations abusives dans les sociétés anonymes cotées en bourse” (ORAb).

Remuneration Report

2 Remuneration policy

The Group's remuneration policy is an important component of its corporate framework and has the ultimate purpose to deliver sustainable growth and performance to shareholders, provide a favourable development ground for the Group's employees and induce a responsible and ethical behaviour vis-à-vis the Group and the community. The remuneration policy is designed to attract, motivate and retain the best qualified employees, and to reward merit as well as medium- and long-term performance, with due care to the Group's success and stage of development and in alignment with the interest of shareholders. With due care to labour market constraints, the Group seeks to keep multiples between lowest and highest paid employees within sensible ranges.

3 Organisation and competencies

3.1 Nomination & Remuneration Committee

In line with Art. 20^{bis} Para. 3 of the Aol, the Board has entrusted the remuneration committee with further tasks in the field of succession planning and nominations, and therefore named the committee "Nomination & Remuneration Committee" (the "NRC"). The NRC is governed by Art. 20^{bis} of the Aol, the Organisation Regulations and the Charter of the NRC. Pursuant to Art. 20^{bis} Para. 1 of the Aol and the Charter of the NRC, the NRC is composed of at least two independent members of the Board. The General Meeting elects the members of the NRC individually. The term of office ends at the close of the next Ordinary General Meeting. Members may be re-elected.

At the Ordinary General Meeting of 4 May 2018, Markus Dennler, Martin Naville and Monica Dell'Anna were re-elected, respectively elected as members of the NRC. Markus Dennler was subsequently appointed by the Board as Chairman of the NRC.

As per the Charter of the NRC, there shall be at least two meetings of the NRC per financial year. In 2018, the NRC met six times (four physical meetings and two conference calls). In average, a physical meeting lasts for one hour and 15 minutes and a conference call lasts for 45 minutes. At each meeting held in 2018, the members of the Executive Management were present, except when their own remuneration was discussed. The other Board members attended the meetings as guests. No external advisors attended the meetings.

The Chair of the NRC reports on the activities of the Committee at the following Board meeting or more often when required by the circumstances. In addition, the minutes of the meeting of the NRC are provided to all Board members.

In 2018, the Company did not consult with external advisors with respect to the structuring of remuneration, share ownership or any related matters.

In accordance with the Organisation Regulations and the Charter of the NRC, the NRC has no decision-making powers. It only acts in an advisory or preparatory capacity to support the Board and reports to the latter on the outcome of its reviews together with its recommendations, including in terms of succession planning, training and need for external support. In particular, it has the following duties:

Generally:

- Review the remuneration policy and system inter alia with due care to the stage of development of the Group and the industry practice, and make sure they are always compliant with applicable legal and regulatory requirements.

With respect to the Board:

- Regularly review inter alia the size and composition of the Board as well as the independence of its members, in order to ensure compliance with the legal and regulatory requirements, in particular with FINMA Circular 2017/1 "Corporate Governance – banks", and consistency with the Group's corporate governance framework;
- Conduct an annual review of the remuneration of the Board members;
- Recommend to the Board for approval and, as the case may be, for proposal to the General Meeting, the form and amount of remuneration to be paid to the Chair of the Board, other Board members as well as to the Chair and members of each Board Committee, in line with the Aol and the resolutions of the General Meeting.

Remuneration Report

3.1 Nomination & Remuneration Committee (continued)

With respect to the Management:

- Make recommendations to the Board regarding the general remuneration policy of the Executive Management and other members of the Management (together, the “Management”);
- Regularly review the employment contracts of the Management and make recommendations to the Board on the remuneration of the Management;
- Make recommendations to the Board and assist the Board regarding the determination and evaluation of the remuneration system and the principles of remuneration, always in line with the Aol, including proposal to the Board of short- or long-term incentive plans and equity-based plans (including but not limited to stock options, restricted shares and similar instruments), regular review of the plans and proposal of modifications, suspensions or discontinuation of such plans;
- Review the organisation of the Group from a human resources perspective and make recommendations for nomination and dismissal of the Management;
- Review the succession plan for the Management, both for emergencies as well as long-term planning;
- Prepare the proposals to be submitted to the General Meeting pursuant to Art. 14^{bis} of the Aol (approval of remuneration) or in relation to the amendments to the provisions of the Aol that address remuneration matters.

For further information on the NRC, reference is made to the Aol (in particular Art. 14^{bis} and 20^{bis}).

3.2 Board of Directors

Subject to the prerogatives of the General Meeting and in line with the applicable laws and Art. 14^{bis} of the Aol, the Board is competent to decide on all relevant issues related to remuneration.

The Board, which is composed of non-executive members only, makes its decisions based on the proposals of the NRC. Board members attend the part of the Board meeting where their remuneration is decided on, and, except if otherwise requested by a Board member, resolve on all recommendations of the NRC regarding Board remuneration in one vote. Members of the Executive Management do not attend the part of the Board meeting where their remuneration is decided on.

3.3 General Meeting

Binding vote on pay

Pursuant to Art. 9 Para. 2 and 14^{bis} Para. 1 of the Aol, the General Meeting shall approve annually the proposals of the Board with regard to the maximum aggregate amount of:

- The remuneration payable to the Board for the period until the next Ordinary General Meeting pursuant to Art. 21^{bis} of the Aol; and
- The remuneration payable to the Executive Management for the following financial year pursuant to Art. 21^{ter} of the Aol.

This prospective vote allows the Company to avoid the legal uncertainties that could arise from post hoc votes. At the Ordinary General Meeting of 4 May 2018, the following maximum aggregate amounts were approved:

- CHF 1,000,000 for the Board; and
- CHF 5,000,000 for the Executive Management.

For further information on the binding vote on pay, reference is made to the Aol, in particular Art. 14^{bis}.

Consultative vote on Remuneration Report

Since 2011, it has been the Company's policy to submit the Remuneration Report to a consultative vote by the shareholders and the Board intends to sustain this practice.

Remuneration Report

4 Remuneration components

4.1 Generalities

As at 31 December 2018, the following remuneration components were available for the level of responsibilities listed below:

	Base remuneration		Variable remuneration				
	Cash	Shares	Cash bonus (short-term)	Shares (long-term)	Stock options (long-term)	Pension fund contributions and benefits	Other remuneration
Board members	Yes	Yes	Not eligible	Not eligible	Not eligible	Not eligible	Eligible
Members of the Executive Management	Yes	Not eligible	Eligible	Eligible	Eligible	Eligible	Eligible
Other employees	Yes	Not eligible	Eligible	Eligible subject to conditions	Eligible subject to conditions	Eligible	Eligible

Base remuneration

Cash component

The base remuneration depends on the level of seniority and the area in which an employee exercises his/her function. It is paid out in cash in monthly instalments, after deduction of any social insurance, pension fund and other contributions.

Board share plan

The Board share plan is distinct from the employee share plan and does not relate to variable remuneration.

Variable remuneration

The current remuneration framework does not allow for any variable remuneration for the Board. Art. 21^{ter} Para. 2 of the Aol sets forth the principles applicable to the variable remuneration of the members of the Executive Management, which are as follows:

- The short-term remuneration elements depend in particular on quantitative and qualitative objectives that can take into account results of the Company or parts of the Company, on objectives in relation to the market or other companies and/or on specific objectives. The extent to which the objectives are met is generally assessed over a period of one year and can give rise to a short-term remuneration. Cash bonus is considered short-term remuneration.

- The long-term remuneration elements depend in particular on the quantitative strategic objectives of the Company and/or on specific objectives. The extent to which the objectives are achieved is generally assessed over a period of several years. Grants of shares and stock options are considered long-term remuneration.

Further, pursuant to Art. 21^{ter} Para. 3 of the Aol, the Board sets the objectives and subsequently carries out an evaluation of the extent to which these are achieved. The remuneration can be paid or guaranteed in cash, in shares, in options, in similar financial instruments, in kind, or in another form of earnings. The Board decides on the conditions of granting, entitlement, exercising and due date, as well as the timing of the allocation and valuation of shares, options and similar financial instruments, and also stipulates a blocking period if necessary. It may issue rules in respect of the early implementation or expiry of conditions of entitlement and exercise, in respect of the payment or assurance of performance-based remuneration, or in respect of the due date upon the occurrence of predetermined events such as a change of control or the termination of an employment relationship or mandate.

Remuneration Report

4.1 Generalities (continued)

Employee share plan

Since 2014, the Group offers its employees the opportunity to directly participate in the long-term success of the Group by purchasing Swissquote shares at a discounted price. The employee share plan aims to reward sustained, long-term performance and align shareholder and employee interests more closely.

The employee share plan can be made available to all eligible employees. Within the framework of the applicable laws, the Aol and the decisions of the General Meeting, the Board will at its entire discretion decide every year whether and how many shares will be offered and to whom; no eligible employee has an enforceable right to be granted shares at a discounted price. The Board seeks to keep a sensible relation between the number of shares offered to members of the respective levels of the organisation.

Within the framework of the applicable laws, the Aol and the decisions of the General Meeting, the Board decides, at its discretion, the terms of the employee share plan, including the proceedings and the date of grant of the shares, the price to acquire the shares and the blocking period of the shares and its terms. During the blocking period, the employee is not entitled to sell, donate, pledge or otherwise transfer the shares. In case of change of control, the Board may decide to put an end to any ongoing blocking period.

In 2018, shares were offered for free (no price paid for the acquisition) to all eligible employees, except to the members of the Executive Management. They are blocked for a period of five years as from their attribution.

Employee option plan

The Group operates a stock option plan in order to allow for a long-term participation of eligible employees in the growth of the stock price of the Company. The stock option plan for the Board members has been discontinued in 2014 and the current remuneration framework does not allow for further grants to Board members.

Within the framework of the applicable laws, the Aol and the decisions of the General Meeting, the Board is responsible for deciding at its own discretion on the terms of the options and the number of options offered. The terms of the options provide that options offered are divided in three equal tranches, each tranche becoming exercisable respectively one, two and three years after the date of grant. The exercise period is two years. The exercise of one option allows acquiring one Swissquote share (ratio 1:1). Options granted are vested on the date of exercise.

As a result, employees holding options who leave the Group before their options become exercisable lose their right to exercise their options, unless the Board (or the body to which it delegated this task) decides otherwise.

Since 2007 and in ordinary business circumstances, the maximum number of options that can be offered in a single financial year is determined based on a set ratio expressing the percentage of the fair value of the options offered compared to the base remuneration payroll costs. The ratio was 3.0% in 2018 (2.5% in 2017). In ordinary business circumstances, the grant of options to individual employees is made based on the level of an employee in the organisation. In 2018, options were offered to all eligible employees from the middle management to the Executive Management. All employees belonging to the same level of the organisation are offered the same number of options. The Board seeks to keep a sensible relation between the number of options offered to members of the respective levels of the organisation.

In case of change of control, the Board may decide that any non-exercisable option becomes exercisable as of the date and within the period determined by the Board. The Board may also decide that outstanding options shall be replaced by new options having the equity securities of the acquiring Company or another related company as underlying asset, provided that the value of the options received as a replacement for the options is at least equal to the value of the options that they replace on the date the decision is made.

Further details on options valuation are provided in Note 15.2 to the consolidated financial statements (Section VII).

Pension fund contributions and benefits

Pension fund contributions and benefits depend on the level of management, age, and remuneration.

Loans

Pursuant to Art. 21 Para. 2 of the Aol, the Company may grant loans and credits to the members of the Board and of the Executive Management at market terms or at terms which apply to all employees. Loans and credits which do not satisfy such conditions are authorised provided that, in each single case, they do not exceed the amount of CHF 100,000 and to the extent that they have been approved by the General Meeting, either individually or as part of an aggregate amount.

Remuneration Report

4.1 Generalities (continued)

Indemnification

Pursuant to Art. 21 Para. 3 of the Aol, the Company may indemnify members of the Board and of the Executive Management for any loss suffered in connection with lawsuits, trials or settlements relating to their work for the Company and its subsidiaries, or advance appropriate amounts and take out insurance.

Other remuneration

The cash component of the base remuneration may be supplemented by a fixed indemnity covering estimated out-of-pocket expenses. Out-of-pocket expenses are determined in accordance with applicable local tax principles.

The Group employees enjoy benefits on the consumption of services provided by the Group (such as favourable conditions on their Swissquote trading account) and other benefits of minor importance.

4.2 Elements of the remuneration of the members of the Board of Directors

As reflected in the table introducing Section 4.1 and in accordance with Art. 21^{bis} Para. 1 of the Aol, the remuneration of the Chair of the Board and other Board members comprises the annual base remuneration applicable up until the following Ordinary General Meeting, as well as social insurance contributions, insurance premiums and other benefits, which must be regarded as remuneration.

Base remuneration

Within the framework of the applicable laws, the Aol and the decisions of the General Meeting, the base remuneration, which is reviewed annually, is set at the discretion of the Board in response to a proposal by the NRC. The review of the remuneration of the Board takes several factors into consideration, such as the trends in remuneration of Board members in Switzerland and/or in companies that are comparable (in terms of industry and size) according to publicly available information, although no defined benchmark is used. Further, the Board seeks to keep a sensible relation between the base remuneration of the Board members and that of the Executive Management.

In accordance with Art. 21^{bis} Para. 2 of the Aol, the Board can decide to have part of the annual base remuneration paid in the form of shares. In this case, it decides on the conditions, including the conditions of grant and the valuation of shares, and stipulates a possible blocking period. The Board share plan is distinct from the employee share plan and does not relate to variable remuneration.

No variable remuneration

Members of the Board are not eligible for any variable remuneration.

Other remuneration

The Board members receive a fixed indemnity covering their estimated out-of-pocket expenses. Within the framework of the applicable laws, the Aol and the decisions of the General Meeting, it is set annually at the discretion of the Board in response to a proposal by the NRC.

The Board members enjoy the same benefits on the consumption of services provided by the Group as the Group employees (such as favourable conditions on their Swissquote trading account). The aggregate amount of such benefits is not considered material and is therefore not reported in this Remuneration Report.

Loans

Pursuant to Art. 21 Para. 2 of the Aol, the Company may grant loans and credits to the members of the Board at market terms or at terms which apply to employees. Loans and credits which do not satisfy such conditions are authorised provided that, in each single case, they do not exceed the amount of CHF 100,000 and to the extent that they have been approved by the General Meeting, either individually or as part of an aggregate amount.

Remuneration Report

4.3 Elements of the remuneration of the members of the Executive Management

As reflected in the table introducing Section 4.1 and in accordance with Art. 21^{ter} Para. 1 of the Aol, the remuneration of the members of the Executive Management comprises:

- A base remuneration, which is cash-based;
- A variable remuneration in the form of:
 - A cash component (bonus) capped at 150% of the base remuneration;
 - A share plan;
 - An option plan;
- Social insurance contributions made by the Company;
- Pension fund contributions and benefits;
- A fixed indemnity covering their estimated out-of-pocket expenses (other remuneration).

Within the framework of the applicable laws, the Aol and the decisions of the General Meeting, all of these items are set at the discretion of the Board and reviewed annually. Members of the Executive Management do not attend the part of the Board meeting where their remuneration is decided on.

Base remuneration

The base remuneration of the members of Executive Management is cash-based. It is reviewed annually by the Board and, when necessary, adjusted by the Board at its discretion – within the framework of the applicable laws, the Aol and the decisions of the General Meeting – in response to a proposal by the NRC. The base remuneration of the members of the Executive Management was last increased in March 2018.

Variable remuneration

Annual cash bonus

Art. 21^{ter} Para. 2 of the Aol allows for a cash bonus up to 150% of the base remuneration.

Each year, the Board sets a list of quantitative and qualitative objectives to the Executive Management as a whole. Members of the Executive Management are not set individual objectives. The objectives set to the Executive Management are classified in four typologies:

- Financial objectives;
- Growth objectives;
- Defensive/conservation objectives;
- Other objectives.

For each typology, there may be one or more objectives associated with a weighted target. The number and the nature of objectives may vary from one year to the other at the discretion of the Board. For confidentiality reasons, the detail of such objectives is not disclosed in the Remuneration Report.

For the financial year under review, the objectives that were merely quantitative and the objectives that were largely quantitative (involving judgement to a small extent) represent approximately 75% of the total weight. The remaining objectives representing approximately 25% of the total weight involve an evaluation using a more judgemental approach in order to determine their level of achievement.

The performance review is carried out by the NRC, shortly before the auditors deliver their Audit Report on the consolidated financial statements of the year under review.

The cash bonus payable to the Executive Management is determined by the Board at its entire discretion, using the following two-step process:

- Step 1: The NRC collects the data that are required in order to measure the degree of achievement of the respective objectives set and determines a total score. For determining the final score, the NRC also considers the possible impact on the total score resulting from developments or event that occurred in the year under review and that could not be considered at the time the objectives were set. The final score is converted into a percentage of the annual base remuneration of the Executive Management using predefined scales, which are reviewed periodically. The application of the percentage represents the maximum cash bonus that members of the Executive Management may receive.
- Step 2: In response to a proposal by the NRC, the Board determines the maximum aggregate variable remuneration to be allocated in cash, shares and stock options to all Group employees and the respective portion for the cash bonus and non-cash elements of the variable remuneration. The maximum aggregate variable remuneration is based on several factors, among which (1) the return on the base profit that is defined as the ratio of the reference pre-tax profit (i.e. the pre-tax profit adjusted by material one-offs, if any, plus the amount of the accrued variable remuneration in said financial year) to the reference capital (i.e. the regulatory capital required for the operations plus the internal capital buffers in said year, the amount of which is determined by the Board as part of its regulatory obligations in terms of capital planning) and (2) the structure of the distribution of the reference pre-tax profit between (a) the shareholders (dividend and other pay-outs), (b) the Group employees (aggregate variable remuneration) and (c) the amount to be retained by the Group itself for the purpose of supporting its future activities.

Remuneration Report

4.3 Elements of the remuneration of the members of the Executive Management (continued)

With due care to (1) the amount of variable remuneration paid in cash, shares and options to Group employees other than the Executive Management and (2) the fair value of the components of the long-term variable remuneration granted to the members of the Executive Management, the maximum cash bonus that members of the Executive Management would receive in accordance in Step 1 is reduced to the amount available as determined in Step 2.

Employee share and stock option plan

Within the framework of the applicable laws, the Aol and the decisions of the General Meeting, the Board is responsible for making discretionary decisions – in response to a proposal by the NRC – with respect to (1) the terms of the share attributions and the number of shares offered and (2) the terms of the options and the number of options offered.

The combination of shares and stock options may vary from one year to the other, but the aggregate fair value shall be consistent with the growth profile of the Group. The fair value of the variable remuneration allocated to each member of the Executive Management is the same in a given calendar year and the maximum aggregate fair value is determined with due care to the maximum aggregate variable remuneration to be allocated in cash, shares and stock options to all Group employees and the respective share for the cash bonus and non-cash elements of the variable remuneration.

Pension fund contributions and benefits

Pursuant to Art. 21^{ter} Para. 1 of the Aol, social insurance contributions and pension fund contributions are made to members of the Executive Management.

Other remuneration

The members of the Executive Management receive a fixed indemnity covering their estimated out-of-pocket expenses. Within the framework of the applicable laws, the Aol and the decisions of the General Meeting, it is set annually at the discretion of the Board in response to a proposal by the NRC.

The members of the Executive Management enjoy the same benefits as all the other employees (such as favourable conditions on their Swissquote trading account). The aggregate amount of such benefits is not considered material and is therefore not reported in this Remuneration Report.

Loans

Pursuant to Art. 21 Para. 2 of the Aol, the Company may grant loans and credits to the members of the Executive Management at market terms or at terms which apply to all employees. Loans and credits which do not satisfy such conditions are authorised provided that, in each single case, they do not exceed the amount of CHF 100,000 and to the extent that they have been approved by the General Meeting, either individually or as part of an aggregate amount.

Duration of contracts

The termination period of the employment contracts of the members of the Executive Management is six months.

Remuneration Report

5 Remuneration for the financial year under review

The remuneration reported in this section is applicable to all activities of the concerned persons in the Group, including, for the Board members, their board activities for the Company and Swissquote Bank Ltd, and, for the members of the Executive Management, their activities in the Board of Directors of the foreign subsidiaries of the Group.

This section of the Remuneration Report was audited by the Company's auditors.

5.1 Remuneration of the members of the Board of Directors

The tables in this section state the total remuneration for the members of the Board for the financial years 2018 and 2017. The cash components correspond to gross figures and include social insurance contributions paid by the Board members. Therefore, the figures relating to social insurance contributions only cover the amount paid by the Company. Other remuneration consists of an indemnity covering estimated out-of-pocket expenses.

	Base remuneration				Total
	Cash	Shares (tax value)	Social insurance contributions	Other remuneration	
in CHF					
Board remuneration 2018					
Mario Fontana, Chairman	140,000	30,015	11,445	2,000	183,460
Markus Dennler, member	93,333	20,022	9,715	2,000	125,070
Martin Naville, member	93,333	20,022	9,715	2,000	125,070
Jean-Christophe Pernellet, member	93,333	20,022	9,715	2,000	125,070
Beat Oberlin, member	93,333	20,022	9,715	2,000	125,070
Monica Dell'Anna, member	66,667	20,022	7,649	1,333	95,671
Subtotal	579,999	130,125	57,954	11,333	779,411
Difference between tax value and IFRS fair value of shares granted to the Board					24,856
Total remuneration 2018					804,267

As reflected in the above table, the total remuneration is calculated by taking into consideration the fair value of the shares granted to the Board. For information on the tax value and on the fair value, reference is made to Section 5.3.

At the Ordinary General Meeting of 4 May 2018, Monica Dell'Anna was newly elected to the Board. The latter's remuneration covers her period of office from 4 May 2018 to 31 December 2018.

In 2018, no remuneration was paid, and no credit or loan was granted, to former Board members. Furthermore, no remuneration was paid to related parties and no credit or loan was granted to related parties, except Lombard loans, which were granted at market conditions.

Remuneration Report

5.1 Remuneration of the members of the Board of Directors (continued)

	Base remuneration				Total
	Cash	Shares (tax value)	Social insurance contributions	Other remuneration	
in CHF					
Board remuneration 2017					
Mario Fontana, Chairman	120,000	30,014	9,618	2,000	161,632
Markus Dennler, member	80,000	20,020	8,320	2,000	110,340
Martin Naville, member	80,000	20,020	8,320	2,000	110,340
Jean-Christophe Pernellet, member	80,000	20,020	8,320	2,000	110,340
Beat Oberlin, member	80,000	20,020	8,320	2,000	110,340
Adrian Bult, former member	31,500	–	4,285	730	36,515
Subtotal	471,500	110,094	47,183	10,730	639,507
Difference between tax value and IFRS fair value of shares granted to the Board					21,028
Total remuneration 2017					660,535

As reflected in the above table, the total remuneration is calculated by taking into consideration the fair value of the shares granted to the Board. For information on the tax value and on the fair value, reference is made to Section 5.3.

At the Ordinary General Meeting of 12 May 2017, Adrian Bult did not seek re-election. The latter's remuneration for 2017 only covers his period of office from 1 January 2017 to 12 May 2017. Apart from the amount paid to Adrian Bult for his office time in 2017, no remuneration was paid, and no credit or loan was granted, to former Board members in 2017.

No remuneration was paid to related parties and no credit or loan was granted to related parties, except Lombard loans, which were granted at market conditions.

Board remuneration changes from 2017 to 2018

The total remuneration increased from CHF 660,535 to CHF 804,267 representing a total increase of 21.8%. This increase is relating to (1) the election, at the General Meeting of 4 May 2018, of an additional Board member in the person of Monica Dell'Anna and (2) a 25% increase of the base remuneration in cash as of May 2018. The base remuneration in cash of the Board remuneration had not been revised since the first publication of the Remuneration Report in 2011. The increase was within the framework of the amount approved by the General Meeting of 4 May 2018 and reflects the stage of development of the Group.

More specifically, the total base remuneration in cash increased from CHF 471,500 to CHF 579,999 representing a total increase of 23.0% and the shares' total tax value increased from CHF 110,094 to CHF 130,125 representing a total increase of 18.2%. Further, the total social insurance contributions and pension fund contributions and benefits increased from CHF 47,183 to CHF 57,954 representing a total increase of 22.8% and the other remuneration increased from CHF 10,730 to CHF 11,333 representing a total increase of 5.6%.

Remuneration Report

5.2 Remuneration of the members of the Executive Management

This Remuneration Report states the remuneration of the highest paid member of the Executive Management as well as the aggregate remuneration of all members of the Executive Management. This is in line with market practice and results from the application of the Ordinance.

The cash components correspond to gross figures and include social insurance contributions and pension fund contributions paid by the members of the Executive Management. Therefore, the figures relating to social insurance contributions and pension fund contributions and benefits only cover the amount paid by the Company. Other remuneration consists of an indemnity covering estimated out-of-pocket expenses.

	Base remuneration		Variable remuneration				Total
	Cash	Cash bonus	Shares (tax value)	Stock options (fair value at grant)	Social insurance contributions	Other remuneration	
in CHF							
Executive Management remuneration 2018							
Marc Bürki, CEO (highest paid)	513,134	213,000	–	36,131	91,698	21,600	875,563
Aggregate of all members of the Executive Management	2,139,035	927,000	–	180,655	391,761	90,600	3,729,051
Difference between tax value and IFRS fair value of shares granted to the Executive Management							–
Total remuneration 2018							3,729,051

With respect to the cash bonus, reference is made to Section 7.

In 2018, no remuneration was paid, and no credit or loan was granted, to former members of the Executive Management.

No remuneration was paid to related parties and no credit or loan was granted to related parties, except Lombard loans, which were granted at market conditions.

The aggregate short-term performance-related remuneration of the Executive Management (cash bonus) represents 43.3% of their aggregate base remuneration.

Remuneration Report

5.2 Remuneration of the members of the Executive Management (continued)

	Base remuneration		Variable remuneration			Social insurance contributions	Other remuneration	Total
	Cash	Cash bonus	Shares (tax value)	Stock options (fair value at grant)				
in CHF								
Executive Management remuneration 2017								
Marc Bürki, CEO (highest paid)	482,400	200,000	2,406	24,733	77,517	24,300	811,356	
Aggregate of all members of the Executive Management	2,032,800	856,000	12,030	123,665	331,978	96,300	3,452,773	
Difference between tax value and IFRS fair value of shares granted to the Executive Management							4,070	
Total remuneration 2017							3,456,843	

As reflected in the above table, the total remuneration is calculated by taking into consideration the fair value of the shares granted to the Executive Management. For information on the tax value and on the fair value, reference is made to Section 5.3.

With respect to the cash bonus, reference is made to Section 7.

In 2017, no remuneration was paid, and no credit or loan was granted, to former members of the Executive Management. No remuneration was paid to related parties and no credit or loan was granted to related parties, except Lombard loans, which were granted at market conditions.

The aggregate short-term performance-related remuneration of the Executive Management (cash bonus) represents 42.1% of their aggregate base remuneration.

Executive Management remuneration changes from 2017 to 2018

The total base remuneration increased from CHF 2,032,800 to CHF 2,139,035, representing a total increase of 5.2%.

The total cash bonus increased from CHF 856,000 to CHF 927,000, representing a total increase of 8.3%, which reflects the level of achievement of the objectives set to the Executive Management for 2018.

In 2018, no shares were granted to the Executive Management, while the stock options' total fair value increased from CHF 123,665 to CHF 180,655, representing a total increase of 46.1%.

The total social insurance contributions and pension fund contributions and benefits increased from CHF 331,978 to CHF 391,761, representing a total increase of 18.0%.

The other remuneration decreased from CHF 96,300 to CHF 90,600, representing a total decrease of 5.9%.

Overall total remuneration increased from CHF 3,456,843 to CHF 3,729,051, representing a total increase of 7.9%.

Remuneration Report

5.3 Valuation principles

The cash bonus is determined based on the accrual (cash bonus) in the financial year under review of the bonus payable in the following financial year. It is based on the results of the financial year under review.

The fair value of the shares is determined in accordance with the International Financial Reporting Standards (IFRS). It represents the market price, i.e. the price that would be received for a share in an orderly transaction between market participants on the grant date.

The market price of the shares granted to the Board in 2018 was CHF 45.3. The market price of the shares granted to the Board in 2017 was CHF 38.2 and the market price of those granted to the Executive Management was CHF 32.2 due to a different grant date.

The tax value of the shares is determined based on the Swiss Federal Tax Administration Circular Letter No. 37 on Taxation of Employee Participations and Circular Letter No. 37A on Tax Treatment of Employee Participations with the Employer. It represents the market price of the share on grant date discounted by a fixed percentage for a certain period of blocking.

Shares granted to the Board in 2018 are blocked for three years from their grant date and their tax value amounts to CHF 38.0 per share. This tax value represents the market price of the share on grant date (i.e. CHF 45.3) discounted by 16.0%.

Shares granted to the Board in 2017 are blocked for three years from their grant date and their tax value amounts to CHF 32.0 per share. This tax value represents the market price of the share on grant date (i.e. CHF 38.2) discounted by 16.0%. Shares granted to the Executive Management in 2017 are blocked for five years from their grant date and their tax value amounts to CHF 24.1 per share. This tax value represents the market price of the share on grant date (i.e. CHF 32.2) discounted by 25.3%.

The fair value of the options is determined based on the Black-Scholes valuation model. The most significant inputs into the model are the market value at grant, the strike price, the expected life of the options and the volatility. The volatility is measured over a period of ten years. Other inputs into the model are the risk-free interest rate and the dividend yield. One option grants the right to acquire one Swissquote share (ratio 1:1). For the financial year 2018, the fair value amounts to CHF 10.0 on average per option on grant date. For the financial year 2017, the fair value amounts to CHF 5.2 on average per option on grant date.

Remuneration Report

5.4 Loans and credits to the Board and the Executive Management

The following loans and credits were granted to and were still outstanding as at 31 December 2018 with current and former members of the Board and of the Executive Management¹. All loans were granted at market conditions.

	2018	2017
in CHF		
Members of the Board		
Mario Fontana, Chairman	–	–
Markus Dennler, member	–	–
Martin Naville, member	–	–
Jean-Christophe Pernellet, member	–	–
Beat Oberlin, member	–	–
Monica Dell'Anna, member	–	–
Closely related persons	–	3,998,490
Former members	–	–
Total as at 31 December	–	3,998,490
	2018	2017
in CHF		
Members of the Executive Management		
Marc Bürki, CEO	5,046,495	3,231,605
Paolo Buzzi, CTO	2,998,643	2,587,986
Michael Ploog, CFO	–	–
Morgan Lavanchy, CLO	–	–
Gilles Chantrier, CRO	–	–
Closely related persons	614,443	253,213
Former members	–	–
Total as at 31 December	8,659,581	6,072,804

¹ The above table presents gross amounts as at 31 December 2018 while net amounts were presented as at 31 December 2017.

Remuneration Report

6 Reconciliation of remuneration with the approval of the General Meeting

At the Ordinary General Meeting of 12 May 2017, the shareholders approved a maximum aggregate remuneration of the Board amounting to CHF 750,000 for the period of office from the Ordinary General Meeting of 12 May 2017 until the completion of the Ordinary General Meeting of 4 May 2018. The total amount of remuneration paid out for this period was CHF 624,020, which is in line with what was approved at the Ordinary General Meeting of 12 May 2017. The above-mentioned maximum aggregate remuneration included a reserve of CHF 100,000 in order to cover potential exceptional tasks requiring an additional remuneration. No such additional remuneration was paid, i.e. the reserve was not used.

At the Ordinary General Meeting of 4 May 2018, the shareholders approved a maximum aggregate remuneration of the Board amounting to CHF 1,000,000 for the period of office from the Ordinary General Meeting of 4 May 2018 until the completion of the Ordinary General Meeting of 10 May 2019. The total amount of remuneration that will be paid out for this period is anticipated to be in line with the maximum aggregate remuneration approved at the Ordinary General Meeting of 4 May 2018. The final amount that will be paid will be disclosed in the 2019 Remuneration Report.

With respect to the remuneration of the Executive Management, at the Ordinary General Meeting of 12 May 2017, the shareholders approved a maximum aggregate remuneration amounting to CHF 4,000,000 for the financial year 2018. The total amount of the remuneration paid out and accrued for this period was CHF 3,729,051, which is in line with what was approved at the Ordinary General Meeting of 12 May 2017.

At the Ordinary General Meeting of 4 May 2018, the shareholders approved a maximum aggregate remuneration for the Executive Management amounting to CHF 5,000,000 for the financial year 2019 on the basis that the Executive Management would comprise five members. Based on this assumption, the total amount of remuneration that will be paid out and accrued for this period is anticipated to be in line with the maximum aggregate remuneration approved at the Ordinary General Meeting of 4 May 2018. The final amount that will be paid will be disclosed in the 2019 Remuneration Report.

7 "Pay for Performance" appraisal for the financial year under review

As stated in Section 4.3, the Board sets each year a list of objectives to the Executive Management as a whole (i.e. no individual objectives).

Based on a proposal of the NRC, the Board assessed that the objectives set to the Executive Management for 2018 were over-achieved and set the aggregate cash bonus for the five members of the Executive Management to CHF 927,000.

As a result, for the financial year 2018, the short-term performance-related remuneration of the Executive Management (cash bonus) represents 43.3% of their total base remuneration.

Remuneration Report

8 Share ownership information

As at 31 December 2018, the number of shares and options held by Board members, members of the Executive Management and closely related persons, was 4,746,541 or 31.0% of the share capital.

The following tables were produced in accordance with Art. 663c CO and are also available in Note 24 to the consolidated financial statements (Section VII).

8.1 Shareholdings

For the sake of clarity, except for the shares granted as part of the Company's share plan, the shares enumerated in the following tables were not granted by the Group, but were acquired by the concerned shareholders, for instance as part of their investment in the initial capital of the Company or via ordinary purchases on the market.

	Number of shares as at 31 December 2018	Number of shares as at 31 December 2017
Members of the Board		
Mario Fontana, Chairman	492,219	516,752
Mario Fontana, closely related persons	184,011	244,011
Markus Dennler, member	30,728	29,534
Martin Naville, member	10,784	8,990
Jean-Christophe Pernellet, member	3,395	2,868
Beat Oberlin, member	2,851	3,424
Monica Dell'Anna, member ¹	1,077	–
Other closely related persons	–	–
Total as at 31 December	725,065	805,579

	Number of shares as at 31 December 2018	Number of shares as at 31 December 2017
Members of the Executive Management		
Marc Bürki, CEO	1,908,400	1,934,692
Paolo Buzzi, CTO	1,896,535	1,936,240
Michael Ploog, CFO	63,605	68,050
Morgan Lavanchy, CLO	340	340
Gilles Chantrier, CRO	340	340
Closely related persons	91,772	154,810
Total as at 31 December	3,960,992	4,094,472

¹ Monica Dell'Anna has joined the Board of Directors on 4 May 2018.

Remuneration Report

8.2 Options

The following tables provide information on unexpired options granted to members of the Executive Management. These options have the Swissquote share (SQN; ISIN CH0010675863) as underlying and the exercise of one option allows acquiring one Swissquote share (ratio 1:1). The lock-up period ends one day before the start of the exercise period as mentioned in the tables below. Duration and strike prices are also listed below. As at 31 December 2018, no Board member held any unexpired option.

Marc Bürki, CEO, 14,615 options, divided as follows:

Number of options	Date of grant	Start of exercise period	Expiry date	Strike price
1,574	31.10.14	31.10.17	31.10.19	30.71
1,574	04.08.15	04.08.18	04.08.20	25.66
1,573	04.08.16	04.08.18	04.08.20	25.95
1,574	04.08.16	04.08.19	04.08.21	25.95
1,573	11.08.17	11.08.18	11.08.20	34.02
1,573	11.08.17	11.08.19	11.08.21	34.02
1,574	11.08.17	11.08.20	11.08.22	34.02
1,200	06.08.18	06.08.19	06.08.21	68.81
1,200	06.08.18	06.08.20	06.08.22	68.81
1,200	06.08.18	06.08.21	06.08.23	68.81

Paolo Buzzi, CTO, 14,615 options, divided as follows:

Number of options	Date of grant	Start of exercise period	Expiry date	Strike price
1,574	31.10.14	31.10.17	31.10.19	30.71
1,574	04.08.15	04.08.18	04.08.20	25.66
1,573	04.08.16	04.08.18	04.08.20	25.95
1,574	04.08.16	04.08.19	04.08.21	25.95
1,573	11.08.17	11.08.18	11.08.20	34.02
1,573	11.08.17	11.08.19	11.08.21	34.02
1,574	11.08.17	11.08.20	11.08.22	34.02
1,200	06.08.18	06.08.19	06.08.21	68.81
1,200	06.08.18	06.08.20	06.08.22	68.81
1,200	06.08.18	06.08.21	06.08.23	68.81

Michael Ploog, CFO, 13,041 options, divided as follows:

Number of options	Date of grant	Start of exercise period	Expiry date	Strike price
1,574	04.08.15	04.08.18	04.08.20	25.66
1,573	04.08.16	04.08.18	04.08.20	25.95
1,574	04.08.16	04.08.19	04.08.21	25.95
1,573	11.08.17	11.08.18	11.08.20	34.02
1,573	11.08.17	11.08.19	11.08.21	34.02
1,574	11.08.17	11.08.20	11.08.22	34.02
1,200	06.08.18	06.08.19	06.08.21	68.81
1,200	06.08.18	06.08.20	06.08.22	68.81
1,200	06.08.18	06.08.21	06.08.23	68.81

Remuneration Report

8.2 Options (continued)

Executive Management

Morgan Lavanchy, CLO, 10,680 options, divided as follows:

Number of options	Date of grant	Start of exercise period	Expiry date	Strike price
787	04.08.15	04.08.18	04.08.20	25.66
787	04.08.16	04.08.18	04.08.20	25.95
786	04.08.16	04.08.19	04.08.21	25.95
1,573	11.08.17	11.08.18	11.08.20	34.02
1,573	11.08.17	11.08.19	11.08.21	34.02
1,574	11.08.17	11.08.20	11.08.22	34.02
1,200	06.08.18	06.08.19	06.08.21	68.81
1,200	06.08.18	06.08.20	06.08.22	68.81
1,200	06.08.18	06.08.21	06.08.23	68.81

Gilles Chantrier, CRO, 7,533 options, divided as follows:

Number of options	Date of grant	Start of exercise period	Expiry date	Strike price
786	04.08.16	04.08.19	04.08.21	25.95
1,573	11.08.17	11.08.19	11.08.21	34.02
1,574	11.08.17	11.08.20	11.08.22	34.02
1,200	06.08.18	06.08.19	06.08.21	68.81
1,200	06.08.18	06.08.20	06.08.22	68.81
1,200	06.08.18	06.08.21	06.08.23	68.81

9 Approval of the Remuneration Report

This Remuneration Report provides full transparency for the financial year 2018 with regard to the Group's remuneration arrangements and remuneration paid to the Board and the Executive Management. The Board intends to recommend that the General Meeting approves this Remuneration Report at the Ordinary General Meeting of 10 May 2019 (consultative vote).

Report of the statutory auditor to the General Meeting of Swissquote Group Holding Ltd Gland on the Remuneration Report 2018

We have audited the remuneration report of Swissquote Group Holding Ltd for the year ended 31 December 2018. The audit was limited to the information according to articles 14–16 of the Ordinance against Excessive Compensation in Stock Exchange Listed Companies (Ordinance) contained in section 5 on pages 164 to 169 of the remuneration report.

Board of Directors' responsibility

The Board of Directors is responsible for the preparation and overall fair presentation of the remuneration report in accordance with Swiss law and the Ordinance against Excessive Compensation in Stock Exchange Listed Companies (Ordinance). The Board of Directors is also responsible for designing the remuneration system and defining individual remuneration packages.

Auditor's responsibility

Our responsibility is to express an opinion on the accompanying remuneration report. We conducted our audit in accordance with Swiss Auditing Standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the remuneration report complies with Swiss law and articles 14–16 of the Ordinance.

An audit involves performing procedures to obtain audit evidence on the disclosures made in the remuneration report with regard to compensation, loans and credits in accordance with articles 14–16 of the Ordinance. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatements in the remuneration report, whether due to fraud or error. This audit also includes evaluating the reasonableness of the methods applied to value components of remuneration, as well as assessing the overall presentation of the remuneration report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Opinion

In our opinion, the remuneration report of Swissquote Group Holding Ltd for the year ended 31 December 2018 complies with Swiss law and articles 14–16 of the Ordinance.

PricewaterhouseCoopers SA



Beresford Caloia

Audit expert
Auditor in charge



Nicolas Journot

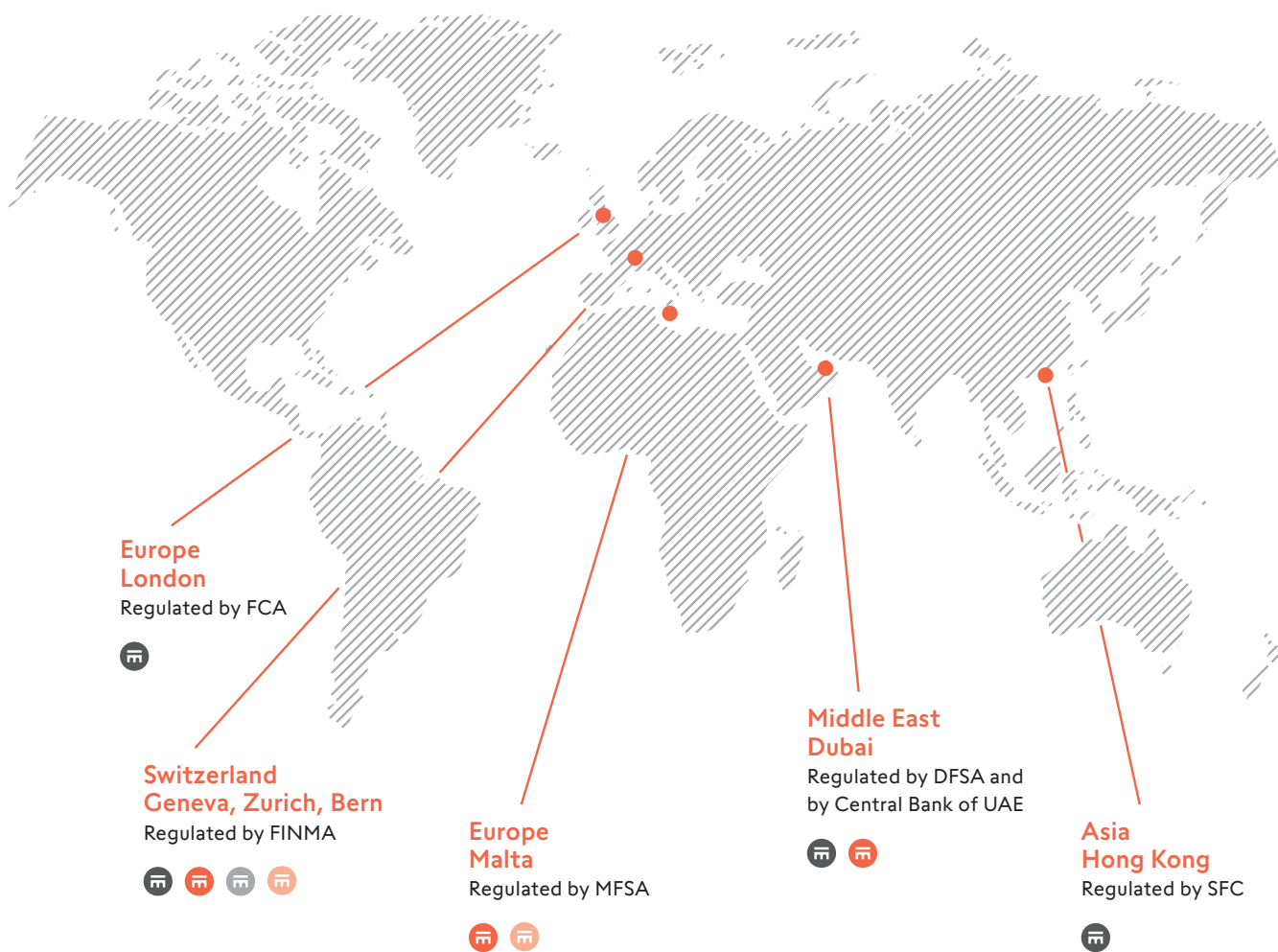
Audit expert





Lausanne, 1 March 2019

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